

ITEM 18
PUBLIC FIGURES

We do not use any public figure to promote the franchise.

You do not have the right to use the name of a public figure in your promotional efforts or advertising without prior written approval from us.

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

The information contained in this Item 19 is based on actual historical financial results for franchised Restaurants during fiscal year 2025. As of the end of fiscal year 2025, 72 franchised Restaurants were in operation. For purposes of the disclosures made below, we excluded from the data set (i) one Restaurant that operated at a Non-Traditional Site, (ii) eight Restaurants that opened in 2025, and (iii) one Restaurant that was temporarily closed in 2025 due to relocation but opened in the new location prior to the end of fiscal year 2025. The remaining 62 Restaurants comprise the data set on which the information provided below is based. The chart below reflects the Average Unit Volume during fiscal year 2025 of the 62 traditional Restaurants in the data set.

	# of Restaurants	Average Unit Volume (“AUV”)	Median AUV	Highest AUV	Lowest AUV	#/% Exceeding Average
Traditional Franchised Restaurants	62	\$1,118,334	\$1,016,595	\$2,385,932	\$377,926	27 / 44%
Top Quartile	15	\$1,666,659	\$1,574,142	\$2,385,932	\$1,394,360	6 / 40%
Second Quartile	15	\$1,195,506	\$1,195,686	\$1,377,174	\$1,033,036	8 / 53%
Third Quartile	16	\$946,150	\$934,340	\$1,022,714	\$864,570	7 / 44%
Fourth Quartile	16	\$704,114	\$738,193	\$858,287	\$377,926	9 / 56%

Notes

- We calculated the figures in the tables above using information that franchisees provided.
- “Average Unit Volume” is the average Gross Sales of Restaurants in any given data set described above during fiscal year 2025.
- “Gross Sales” means all sales, revenues, charges, and receipts generated from, or attributed to, your Restaurant, whether from cash, check, credit or debit card, barter exchange, trade credit or other credit transactions, but exclusive of Sales Tax and any refunds made for a Restaurant’s customers. “Sales Tax” includes, but is not limited to, sales or use tax, goods and services tax, gross receipts tax, excise tax or other similar tax collected by the franchisee from the franchisee’s customers and paid to the appropriate taxing authority. Payments by gift certificate, gift card or similar programs

are included in Gross Sales when the gift certificate, gift card or similar item is redeemed. Gross Sales also includes all insurance proceeds the franchisee received for loss or interruption of business due to a casualty or similar event at the Restaurant. This definition is the same definition for “Gross Sales” that is used in the Franchise Agreement and that will serve as the basis for your calculation of royalty and certain other fees.

- “Non-Traditional Site” means Restaurants that operate at non-traditional sites (such as mall food courts, airports, hospitals, cafeterias, commissaries, schools, hotels, office buildings and stadiums, arenas, ballparks, festivals, fairs, military bases, and other mass gathering locations or events).

Some Restaurants have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much.

Written substantiation for these financial performance representations will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representations, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing Restaurant, however, we may provide you with the actual records of that restaurant. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting our Franchise Sales Department at 5412 W. Plano Pkwy., Suite 100, Plano, Texas 75093 or 972-948-5083, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

The information contained in this Item 20 for the year (i) 2023 corresponds to our fiscal year ending December 31, 2023; (ii) 2024 corresponds to our fiscal year ending December 29, 2024; and (iii) 2025 corresponds to our fiscal year ending January 4, 2026.

Table No. 1
System-wide Outlet Summary

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	77	74	-3
	2024	74	71	-3
	2025	71	72	+1
Company-Owned	2023	1	1	0
	2024	1	3	+2
	2025	3	4	+1
Total Outlets	2023	78	75	-3
	2024	75	74	-1
	2025	74	76	+2