

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet that you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of fiscal year end 2025, of our 319 Franchised Businesses, in Tables One, Two, Three, and Four (Student Counts), we are reporting on 319 Franchised Businesses based on mandatory monthly revenue reports for the months of January – December 2025.

TABLE ONE
Private Student Counts

Of our 319 Franchised Businesses in operation, 166 or 52% met the criteria above and work 35 or more hours per week during regular business hours.

Average # of Private Students	52
70 or 42% attained or surpassed this stated average	
Student Median	47
Student Low	15
Student High	328

TABLE TWO
Private Student Counts

Of our 319 Franchised Businesses in operation, 83 or 26% met the criteria above and work 20-30 hours per week during regular business hours.

Average # of Private Students	40
33 or 40% attained or surpassed this stated average	
Student Median	30
Student Low	13
Student High	102

TABLE THREE
Private Student Counts

Of our 319 Franchised Businesses in operation, 58 or 18% met the criteria above and work 10-20 hours per week during regular business hours.

Average # of Private Students	20
24 or 41% attained or surpassed this stated average	
Student Median	15
Student Low	10
Student High	55

TABLE FOUR
Private Student Counts

Of our 319 Franchised Businesses in operation, 12 or 4% met the criteria above and work 10 or fewer hours per week during regular business hours.

Average # of Private Students	7
5 or 42% attained or surpassed this stated average	
Student Median	5
Student Low	1
Student High	16

As of fiscal year end 2025, in Table Five (Tutor Pay Rates) and Table Six (Client Pay Rates), we are reporting on 319 Franchised Businesses' tutor pay and client rates were posted in our customer management software as of March 2025.

TABLE FIVE
Tutor Hourly Pay Rates

Elementary School Level Tutor Hourly Pay Rates	
Average	\$21
150 or 47% attained or surpassed this stated average	
Median	\$24
Low	\$16
High	\$35
Middle School Level Tutor Hourly Pay Rates	
Average	\$23
150 or 47% attained or surpassed this stated average	
Median	\$24
Low	\$17
High	\$40
High School Level Tutor Hourly Pay Rates	
Average	\$25
160 or 50% attained or surpassed this stated average	
Median	\$25
Low	\$18
High	\$45
Test Preparation Tutor Hourly Pay Rates	
Average	\$28
157 or 49% attained or surpassed this stated average	
Median	\$27
Low	\$22
High	\$49

TABLE SIX
Client Pay Rates

Elementary School Level Client Pay Rates	
Average	\$52
160 or 50% attained or surpassed this stated average	
Median	\$50
Low	\$35
High	\$85
Middle School Level Client Pay Rates	

Average	\$55
165 or 52% attained or surpassed this stated average	
Median	\$55
Low	\$37
High	\$95
High School Level Client Pay Rates	
Average	\$57
160 or 50% attained or surpassed this stated average	
Median	\$55
Low	\$39
High	\$110
Test Preparation Client Pay Rates	
Average	\$125
144 or 45% attained or surpassed this stated average	
Median	\$100
Low	\$75
High	\$250

The Franchised Businesses presented above do not differ materially from the franchises now being offered.

The Franchised Businesses included in the above tables are mature business, in operation for one full year of business. The above figures were based upon information reported to us by our franchisee. The above figures have not been audited by us. You should conduct an independent investigation of the costs and expenses you will incur in operating your Franchised Business.

Some outlets have sold these amounts. Your individual results may differ. There is no assurance you'll sell as much.

Written substantiation for the financial performance representation will be made available to you upon reasonable request.

Other than the preceding financial performance representation, Club Z!, Inc. does not make any financial performance representation. We also do not authorize our employees or representatives to make any representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Mark Lucas, CEO, CLUB Z!, Inc., 15310 Amberly Drive, Suite 175, Tampa, Florida 33647; Telephone; 813-931-5516, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20
OUTLETS AND FRANCHISEE INFORMATION**

Table No. 1

**SYSTEM OUTLET SUMMARY
For Years 2023 to 2025**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of The Year	Column 5 Net Change
Franchised	2023	368	347	-21
	2024	347	328	-19
	2025	328	319	-9
Company-Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	368	347	-21
	2024	347	328	-19
	2025	328	319	-9

Table No. 2

**TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS
(OTHER THAN THE FRANCHISOR)
For years 2023 to 2025**

Column 1 State	Column 2 Year	Column 3 Number of Transfers
Alabama	2023	0
	2024	0
	2025	0
Alaska	2023	0
	2024	0
	2025	0
Arizona	2023	0
	2024	0
	2025	0
Arkansas	2023	0
	2024	0
	2025	0
California	2023	2
	2024	4
	2025	0
Colorado	2023	0