

Provision	Section in Franchise or Other Agreement	Summary
u. Dispute resolution by arbitration or mediation	Section 18.05 – Franchise Agreement and Section 9 – Area Development Agreement	Except for claims for injunctive relief we may seek against you, all disputes must be arbitrated in the city closest to our corporate headquarters (currently Wayzata, MN). Subject to applicable state law.
v. Choice of forum	Section 18.07 – Franchise Agreement and Section 9 – Area Development Agreement	Subject to applicable state law, disputes must be arbitrated or litigated in the city closest to our corporate headquarters (currently Wayzata, MN).
w. Choice of law	Section 18.08 – Franchise Agreement and Section 9 – Area Development Agreement	Subject to applicable state law, Minnesota law applies, provided that the Minnesota Franchise Act and other franchise-specific laws and regulations of the State of Minnesota generally do not apply to Restaurants located outside of Minnesota.

Notes:

(1) If you operate multiple Franchised Restaurants pursuant to an Area Development Agreement, then, pursuant to Section 14.03 of each Franchise Agreement (i) a default under a Franchise Agreement signed pursuant to the Area Development Agreement will be a default under the Area Development Agreement as well, which may, depending upon the nature of the default, entitle us to terminate the Area Development Agreement, and (ii) a default under an Area Development Agreement will be a default under each Franchise Agreement subject thereto, which may, depending upon the nature of the default, entitle us to terminate each such Franchise Agreement. Notwithstanding the foregoing, in the event that the Area Development Agreement is terminated as a result of the failure to comply with the Development Schedule set forth therein, such termination of the Area Development Agreement will not result in a termination of a Franchise Agreement if you have fully performed and otherwise been in compliance with all of your obligations under such Franchise Agreement.

ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATION

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Restaurants Included in the Gross Sales Tables

The following are historical financial performance representations for the fiscal year ended December 31, 2025. As of that date, we had 46 Restaurants that were open and operating for the entirety of the fiscal year, 43 of which are reflected in the tables below. This includes 17 Corporate Restaurants, and 26 franchised Restaurants. As reflected in Item 20 of this Disclosure Document, our affiliates both acquired certain Restaurants which were previously franchised during the calendar year of 2025, and also sold certain Restaurants to franchisees during the 2025 calendar year. For purposes of the table below, we have measured whether a unit is corporate or franchised owned as of December 31, 2025, the end of the fiscal year.

We have excluded three restaurants located in the Dallas, Texas area that were opened and operated by a franchisee until October 2024, and thereafter have been operated by an affiliate of ours. Although the Texas Restaurants generated sales during all of fiscal year 2025, we excluded them from the tables below because they were opened under materially different site-selection criteria and materially different business circumstances than the Restaurants included in this Item 19 and the operating model you will be required to follow as a CRISP & GREEN franchisee. As a result, these Restaurants were not included in the calculation of the performance information shown in the tables below.⁽⁶⁾ Except for the three Restaurants described in this paragraph, we have not excluded any other Restaurant that was open and operating for the entirety of the fiscal year ended December 31, 2025 and otherwise satisfied the inclusion criteria for the applicable table.

Definition of Gross Sales and Source of Data

The disclosures present the actual Gross Sales of our corporate and franchised Restaurants in calendar year 2025. For purposes of this Item 19, “Gross Sales” means the total revenue derived from the sale of goods less sales tax, discounts (including pursuant to loyalty programs), allowances, and returns. This is the same definition of Gross Sales that we use elsewhere in this disclosure document and in the Franchise Agreement.

The information is based on revenue reports we received from our franchisees, which were not audited, and the revenue and expense reports of our Corporate Restaurants, which were also not audited. The Restaurants reported offer substantially the same products and services to the public as you will offer as a franchisee operating a franchised Restaurant.

The following information depicts the average, median, high and low Gross Sales for the fiscal year ended December 31, 2025, for the 17 Corporate Restaurants operated by our affiliates and the 26 franchised Restaurants that were open and operating 12 months or more as of December 31, 2025.

The Restaurants were placed into terciles (thirds) based on their individual 2025 Gross Sales. The Restaurants with the highest Gross Sales were placed in the Top Third, the next in the Middle Third, and the last in the Bottom Third, all as reflected in the chart below. The earliest of these Restaurants opened in November 2016 and the latest in August 2024.

Average Gross Sales in the charts below were calculated by determining the total amount of Gross Sales for each of these Restaurants in each of these categories and dividing that amount by the total number of Restaurants in each of the categories.