

## **ITEM 18 PUBLIC FIGURES**

We may have arrangements with local and national chefs who appears on various culinary oriented television shows, in which they are compensated for endorsements and for their consulting arrangements with us regarding culinary development, consumer and franchise marketing and store openings and management. Such chefs are not investors in BRG, us or any Affiliate, and they do not participate in management of our business or any Affiliate's business.

## **ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in ITEM 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this ITEM 19, for example, by providing information about performance at a particular location or under particular circumstances.

### **2025 Historical Financial Performance Of Certain Company-Operated and Franchised Pokeworks Restaurants**

As of December 28, 2025, there were a total of 59 franchised Pokeworks Restaurants. Of these, 52 Franchised Restaurants were open and operating from January 2025 to December 2025. There were 7 Restaurants excluded from the tables below, which includes 2 at non-traditional locations and 5 stores that were not open for the full 12 months of 2025.

The tables below show the performance of the open Company-owned and Franchised Restaurants for comparable periods in 2025. The tables are organized to show the time periods and number of Pokeworks Restaurants that were open and operating.

The performance information does not present franchise fees, selling, general and administrative expenses, occupancy costs such as utilities and rent, taxes, insurance, and other expenses. Net profit is not presented.

Table 1 includes the data for the six (6) Company-owned Pokeworks Restaurants open and operating generally according to standard procedures for 12 full months of 2025. The Company-owned Pokeworks Restaurants had average gross sales of \$1,391,931 during that period. Of these Company-owned Restaurants, two (2) Company-owned Restaurant (or 33.33%) met or exceeded the average gross sales set forth in Table 1 for January to December 2025.

Table 2 includes the data for the Franchisee-owned Pokeworks Restaurants open and operating generally according to standard procedures in January through December 2025. These Franchisee-owned Pokeworks Restaurants had average gross sales of \$1,082,563. Of these Franchisee-owned Restaurants, twenty-one (21) Franchisee-owned Restaurants (or 40%) met or exceeded the average gross sales set forth in Table 2 for January to December 2025.

From January through December of 2025, no corporate-owned restaurants closed and five (5) franchise outlets closed. None of the excluded outlets that closed during the time period presented in this financial performance representation had been open for less than twelve (12) months.

**Table 1**  
**Financial Performance of Certain Company-Owned Locations**

	December 30, 2024 – December 28, 2025
Company Owned Restaurants	6
Average Gross Sales	\$1,391,931
Highest Gross Sales in Range	\$2,249,548
Lowest Gross Sales in Range	\$776,697
Median Gross Sales	\$1,342,992

**Table 2**  
**Financial Performance of Certain Franchisee-Owned Locations**

	December 30, 2024 – December 28, 2025
Franchisee Owned Restaurants	52
Top 20% Average Gross Sales	\$1,743,199
Bottom 20% Average Gross Sales	\$630,723
Average Gross Sales	\$1,082,563
Highest Gross Sales in Range	\$3,033,881
Lowest Gross Sales in Range	\$527,513
Median Gross Sales	\$943,784

Notes

- (1) “**Average Gross Sales**” is defined as total Gross Sales (all revenue generated by the Pokeworks Restaurant, not including any sales tax and tips collected).
- (2) We do not provide information regarding other costs like store level operating expenses, Royalty Fees and Marketing Fund Contributions. The Financial Performance Representations (Earnings Claims) figures in this Item 19 do not reflect other operating expenses or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your Pokeworks Restaurant. Franchisees or former franchisees listed in this Disclosure Document may be one source of this information.

**Some outlets have sold the amounts stated. Your individual results may differ. There is no assurance you will sell as much.**

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Company-owned Pokeworks Restaurants are substantially similar to the franchised outlets offered in this Disclosure Document.

Other than the preceding financial performance representation, Beyond Franchise Group LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to franchisor’s management by contacting Wen Wei at 220 Technology Dr. #120, Irvine, California 92618, (949) 398-7338, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20  
OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1  
Systemwide Outlet Summary  
For Years 2023-2025**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
<b>Franchisee-Owned*</b>	2023	57	60	+3
	2024	60	61	+1
	2025	61	63	+2
<b>Company-Owned</b>	2023	7	7	0
	2024	7	6	-1
	2025	6	6	0
<b>Total Outlets</b>	<b>2023</b>	<b>64</b>	<b>67</b>	<b>+3</b>
	<b>2024</b>	<b>67</b>	<b>67</b>	<b>0</b>
	<b>2025</b>	<b>67</b>	<b>69</b>	<b>+2</b>

**Table No. 2  
Transfers of Franchised Outlets from Franchisees to New Owners (other than Franchisor)  
For Years 2023-2025**

<b>State</b>	<b>Year</b>	<b>Number of Transfers</b>
California	2023	0
	2024	1