

Provision	Section in Franchise Agreement	Summary
		accounts with which you had material contact in the two year period prior to termination.
s. Modification of the agreement	Section 9.2	No modifications unless agreed to in writing by both parties.
t. Integration/merger clause	Section 9.1	Only the terms of the Franchise Agreement and the representations contained in this disclosure document are binding (subject to state law). Any other representations or promises made outside of the disclosure document and Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Sections 8.1 and 8.2	Claims, controversies, or disputes from or relating to the Franchise Agreement must be mediated, except for actions seeking injunctive relief and actions we bring which are related to your nonpayment or based on our Marks or Confidential Information. These provisions are subject to state law.
v. Choice of forum	Section 8.1	Mediation will take place in the city where our principal business office is located, currently in Wilmington, North Carolina, at the time the mediation is initiated. Venue for injunctive or collection proceedings will be in any court of competent jurisdiction (subject to applicable state law); venue for all other actions must be initiated and litigated in the county in which our principal place of business is located at the time of such action. See the State Specific Addenda attached to this disclosure document.
w. Choice of law	Section 8.3	North Carolina law applies, (subject to state law), without any regard to the application of North Carolina conflict-of-law rules.

**ITEM 18  
PUBLIC FIGURES**

We do not use any public figure to promote our franchises at this time.

**ITEM 19  
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of the end of the 2025 calendar year, we had 53 101 MOBILITY franchisees (operating 155 Franchised Businesses) whose Franchised Businesses were in operation during the full 2025 calendar year, regardless

of whether a Franchised Business experienced a transfer. In the chart below, we group these 53 franchisees into four quartiles, from the top performing quartile to the bottom quartile for the 2025 calendar year, and present each quartile’s average per Territory Sales in the first table and each quartile’s per Franchisee Sales in the second table.

<b>2025</b>				
<b><u>Per Territory Sales and Jobs</u></b>				
<b><u>Quartile Averages</u></b>				
	<b>Number of Territories<sup>3</sup> per Quartile</b>	<b>Per Territory Sales</b>	<b>Per Territory Jobs<sup>4</sup></b>	<b>Revenue per Job<sup>5</sup></b>
<b>First Quartile</b>	Avg.: <b>2.08</b>	Average: <b>\$1,680,896</b>	Average: <b>495</b>	Average: <b>\$3,877</b>
	High/Low: 5 / 1 Median: 2 4 of 13 or 31% met or surpassed the avg.	High/Low: \$3,268,806 / \$1,211,749 Median \$1,494,214 5 of 13 or 38% met or surpassed the avg.	High/Low: 1,397 / 207 Median: 441 4 of 13 or 31% met or surpassed the avg.	High/Low: \$6,514 / \$2,341 Median: \$3,524 4 of 13 or 31% met or surpassed the avg.
<b>Second Quartile</b>	Avg.: <b>3.54</b>	Average: <b>\$946,370</b>	Average: <b>283</b>	Average: <b>\$3,592</b>
	High/Low: 9 / 1 Median: 3 6 of 13 or 46% met or surpassed the avg.	High/Low: \$1,083,083 / \$800,568 Median: \$944,454 6 of 13 or 46% met or surpassed the avg.	High/Low: 434 / 203 Median: 246 5 of 13 or 38% met or surpassed the avg.	High/Low: \$5,318 / \$1,845 Median: \$3,651 8 of 13 or 62% met or surpassed the avg.
<b>Third Quartile</b>	Avg.: <b>2.77</b>	Average: <b>\$626,764</b>	Average: <b>188</b>	Average: <b>\$3,765</b>
	High/Low: 6 / 1 Median: 3 7 of 13 or 54% met or surpassed the avg.	High/Low: \$794,995 / \$503,063 Median: \$621,848 6 of 13 or 46% met or surpassed the avg.	High/Low: 283 / 90 Median: 186 6 of 13 or 46% met or surpassed the avg.	High/Low: \$6,909 / \$2,141 Median: \$3,645 4 of 13 or 31% met or surpassed the avg.
<b>Fourth Quartile</b>	Avg.: <b>3.29</b>	Average: <b>\$318,390</b>	Average: <b>89</b>	Average: <b>\$4,102</b>
	High/Low: 8 / 1 Median: 3 6 of 13 or 46% met or surpassed the avg.	High/Low: \$502,118 / \$80,255 Median: \$341,660 9 of 14 or 64% met or surpassed the avg.	High/Low: 172 / 11 Median: 82 6 of 14 or 43% met or surpassed the avg.	High/Low: \$8,757 / \$2,331 Median: \$4,068 7 of 14 or 50% met or surpassed the avg.

**2025**  
**Per Franchisee Sales and Jobs**  
**Quartile Averages**

	<b>Number of Territories<sup>3</sup> per Quartile</b>	<b>Per Franchisee Sales</b>	<b>Per Franchisee Jobs<sup>4</sup></b>	<b>Revenue per Job<sup>5</sup></b>
<b>First Quartile</b>	Avg.: <b>4.92</b>	Average: <b>\$5,198,528</b>	Average: <b>1,458</b>	Average: <b>\$3,987</b>
	High/Low: 9 / 2 Median: 4 6 of 13 or 46% met or surpassed the avg.	High/Low: \$9,645,731 / \$3,202,273 Median \$4,383,104 6 of 13 or 46% met or surpassed the avg.	High/Low: 2,793 / 621 Median: 1,298 4 of 13 or 31% met or surpassed the avg.	High/Low: \$6,514 / \$1,845 Median: \$3,731 6 of 13 or 46% met or surpassed the avg.
<b>Second Quartile</b>	Avg.: <b>2.77</b>	Average: <b>\$2,430,600</b>	Average: <b>627</b>	Average: <b>\$4,070</b>
	High/Low: 4 / 1 Median: 3 8 of 13 or 62% met or surpassed the avg.	High/Low: \$3,145,451 / \$1,797,634 Median: \$2,471,529 7 of 13 or 54% met or surpassed the avg.	High/Low: 882 / 360 Median: 632 7 of 13 or 54% met or surpassed the avg.	High/Low: \$6,909 / \$2,898 Median: \$3,650 4 of 13 or 31% met or surpassed the avg.
<b>Third Quartile</b>	Avg.: <b>2.62</b>	Average: <b>\$1,466,729</b>	Average: <b>421</b>	Average: <b>\$3,645</b>
	High/Low: 5 / 1 Median: 2 6 of 13 or 46% met or surpassed the avg.	High/Low: \$1,718,537 / \$1,148,709 Median: \$1,494,214 7 of 13 or 54% met or surpassed the avg.	High/Low: 676 / 269 Median: 416 5 of 13 or 38% met or surpassed the avg.	High/Low: \$5,555 / \$2,414 Median: \$3,601 6 of 13 or 46% met or surpassed the avg.
<b>Fourth Quartile</b>	Avg.: <b>1.5</b>	Average: <b>\$651,598</b>	Average: <b>218</b>	Average: <b>\$3,667</b>
	High/Low: 3 / 1 Median: 1 5 of 14 or 35% met or surpassed the avg.	High/Low: \$1,084,270 / \$80,255 Median: \$575,962 6 of 14 or 43% met or surpassed the avg.	High/Low: 461 / 24 Median: 195 6 of 14 or 43% met or surpassed the avg.	High/Low: \$8,757 / \$1,974 Median: \$3,156 4 of 14 or 29% met or surpassed the avg.

**Note 1.** The term “Sales” as used in the above chart are the revenues reported by 101 MOBILITY franchisees in our proprietary MOBILINK software and is the amount on which franchisees paid Royalty Fees during the relevant calendar year. Franchisees’ total annual Sales were divided by the number of Territories each franchisee operates, and the per-Territory Sales were then ranked from highest to lowest in the grouping and averaging of the above quartiles.

**Note 2.** As stated in this disclosure document, franchisees are permitted to offer and provide products and equipment in areas surrounding their Territory which have not yet been granted to 101 MOBILITY franchisees. These sales are also included in the above chart. Once these surrounding areas are granted as Territories to other franchisees, sales in these areas will no longer be permitted.

**Note 3.** In 2025, we undertook an extensive Territory redesign project (“**Territory Redesign**”) under which we mutually agreed with numerous System franchisees to amend the Territories originally granted to them under their Franchise Agreements. In the 101 MOBILITY System, a single Territory is subject to and operates under one Franchise Agreement. Typically, these redesigned Territories resulted in larger Territories, however, in many cases, franchisees with more than one Territory mutually terminated one or more of their Franchise Agreements while simultaneously amending the Territories under any remaining Franchise Agreement(s). Due to this Territory Redesign, the number of Franchise Agreements, and therefore Territories, at the beginning of 2025 was significantly different from the number of Franchise Agreements and Territories at the end of 2025. Therefore, the Territory counts used in the tables in this Item 19 rely on the number of Franchise Agreements and Territories effective as of the end of 2025.

**Note 4.** The data related to the number of jobs in the above tables relies on System franchisee reporting of jobs in our proprietary MOBILINK business management software. The number of jobs disclosed corresponds to the number of sales orders created by System franchisees through the MOBILINK software. There may be more than one product sold in a single sales order.

**Note 5.** The data related to revenue per job was calculated by dividing each System franchisee’s total Gross Sales by the total number of jobs, that is, sales orders, reported.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.**

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, 101 Mobility Franchise Systems, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Scott Wendrych, Chief Operating Officer, 101 Mobility Franchise Systems, LLC, 5221 Oleander Drive, Wilmington, North Carolina 28403, (877) 350-2755, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20  
OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1  
Systemwide Outlet Summary  
For Years 2023 to 2025**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
Franchised	2023	172	177	+5
	2024	177	178	+1
	2025	178	164	-14
Company-Owned <sup>1</sup>	2023	16	16	0
	2024	16	16	0
	2025	16	14	-2
Total Outlets	2023	188	193	+5
	2024	193	194	+1