

	PROVISION	SECTION IN FRANCHISE AGREEMENT	SUMMARY
t	Integration/merger clauses	17.8	Only the terms of the franchise agreement and other related written agreements are binding (subject to applicable state law). Any representations or promises outside of the disclosure document and franchise agreement may not be enforceable. Notwithstanding the foregoing, nothing in the franchise agreement or any related agreement is intended to disclaim the representations made in the Franchise Disclosure Document.
u	Dispute resolution by arbitration or mediation	17.3	You must first submit all disputes and controversies arising under the Franchise Agreement to our management and make every effort to resolve the dispute internally. At our option, all claims or disputes arising out of the Franchise Agreement must be submitted to non-binding mediation in the city and state in which our headquarters is located. You must notify us of any potential disputes and we will provide you with notice as to whether we wish to mediate the matter or not. If the matter is mediated or arbitrated, the parties will split the fees and bear all of their other respective costs of the mediation (subject to applicable state law).
v	Choice of forum	17.7	Except for our right to seek injunctive relief in any court of competent jurisdiction, all claims and causes of action arising out of the Franchise agreement must be initiated and litigated to conclusion (unless settled) in the state and federal courts in Philadelphia, Pennsylvania (subject to state law).
w	Choice of law	17.6	The Franchise Agreement will be governed by the laws of the Commonwealth of Pennsylvania (subject to state law).

ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Background

This Item sets forth certain historical data submitted by our franchisees. As set forth in each table below, this Item discloses certain information for each of the Reporting Franchisees, and not for discrete businesses or territories. Some Reporting Franchisees may own more than one business and/or operate in more than one territory. Written substantiation of the data used in preparing this information will be made available upon reasonable request. The information is for the period of January 1, 2025, through December 31, 2025 (the “Measurement Period”). This Item presents certain information for 29 of our 35 United States franchisees that were open and operating for the full Measurement Period (the “Reporting Franchisees”) and excludes information for 3 franchisees that were terminated in 2025 and did not operate the full Measurement Period, 2 franchisees that commenced operating in 2025 but operated less

than the full Measurement Period, and 4 franchisees that did not actively operate their franchise, and closed no deals, during the Measurement period. None of the excluded outlets closed after being open for less than 12 months.

Part I: Commissions Generated and Engagements for all 29 Reporting Franchisees

	Total Commissions Generated¹	Total Engagements²
Average³	\$291,700	8
Median	\$212,000	6
High	\$1,243,750	27
Low	\$26,000	1

Part II: Commissions Generated and Engagements For the 23 Reporting Franchises Operating More than 3 Years

	Total Commissions Generated	Total Engagements
Average⁴	\$342,725	9
Median	\$239,500	8
High	\$1,243,750	27
Low	\$30,000	1

	Average Total Commissions Generated⁵	Median	High	Low
Top 25%	804,766	\$620,339	\$1,243,750	\$508,143
Second Quartile	\$330,685	\$307,300	\$450,175	\$256,500
Middle 50%	\$273,680	\$248,000	\$450,175	\$184,000
Third Quartile	\$216,675	\$217,000	\$239,500	\$184,000
Bottom Quartile	\$95,780	\$104,500	\$159,000	\$30,000

Part III: Commissions Generated and Engagements For Reporting Franchises Operating More Than 1 Year but Less Than 3 Years

	Total Commissions Generated	Total Engagements
Average⁶	\$96,105	3
Median	\$83,875	3
High	\$191,880	6
Low	\$26,000	1

Notes:

1. Total Commissions Generated means the sum of all referrals fee paid to FranNet by a franchisor as a result of such Reporting Franchisee's activity of referring a prospect who subsequently enters into a franchise agreement with that franchisor.
2. Engagements mean the number of referrals by a Reporting Franchisee that ultimately enters into a franchise agreement in which a Commission is paid.
3. 8 of the 29 Reporting Franchisees (28%) attained or exceeded the average Total Commissions Generated in the Measurement Period and 12 of 29 attained or exceeded the average number of Engagements in the Measurement Period.
4. 7 of 23 the Reporting Franchisees (30%) operating more than 3 years attained or exceeded the average Total Commissions Generated in the Measurement Period and 9 of 2 (39%) attained or exceeded the average number of Engagements in the Measurement Period.
5. 2 of 5 Reporting Franchisees (40%) operating more than 3 years in the top quartile attained or exceeded the average Total Commissions Generated for that quartile in the Measurement Period. 2 of 6 Reporting Franchisees (33%) in the second quartile

attained or exceeded the average for that quartile. 4 of 12 Reporting Franchises (33%) in the middle fifty percent attained or exceeded the average presented. 3 of 6 Reporting Franchisees (50%) in the third quartile attained or exceeded the average for that quartile. 4 of 6 Reporting Franchisees (67%) in the bottom quartile attained or exceeded the average for that quartile.

6. 3 of 6 Reporting Franchises (50%) operating more than 1 year but less than 3 years attained or exceeded the average Total Commissions Generated in the Measurement Period and 3 of 6 (50%) attained or exceeded the average number of Engagements in the Measurement Period.
7. 10 of the 29 Reporting Franchisees, and 9 of the 23 Reporting Franchises that have operated more than 3 years, own multiple franchises.

Some outlets have sold these amounts. Your individual results may differ. There is no assurance you'll sell as much.

Other than the preceding financial performance representation, FranNet, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting **Amanda Duplantis, President at 6844 Bardstown Road, Unit 645, Louisville, Kentucky 40291 or (502-753-2380)**, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

TABLE 1
System-wide Outlet Summary
For Years 2023-2025

Outlet Type	Year	Outlets at Start of Year	Outlets at End of Year	Net Change
Franchised	2023	69	69	0
	2024	69	64	-5
	2025	64	58	-6
Company Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	69	69	0
	2024	69	64	-5
	2025	64	58	-6