

Provision	Section in Development Agreement	Summary
s. Modification of the agreement	§ 12	Must be in writing signed by both parties.
t. Integration/ merger clause	§12	Only the terms of the Development Agreement and related agreements are binding (subject to state law). Any representations or promises made outside the Disclosure Document and Development Agreement may not be enforceable. <i>However, no claim made in any Development Agreement is intended to disclaim the representations made in this Disclosure Document.</i>
u. Dispute resolution by arbitration or mediation	§ 14.2	All disputes will be resolved by arbitration in Passaic County, New Jersey, subject to applicable state law (except injunctive relief and collection actions).
v. Choice of forum	§ 14.2.8	The parties consent to venue in the federal or state courts in the Passaic County, New Jersey, subject to applicable state law.
w. Choice of law	§ 14.1	Nevada laws govern, subject to applicable state law.

Please refer to the disclosure addenda and contractual amendments appended to this disclosure document for additional terms that may be required under applicable state law. These additional disclosures, if any, appear in an addendum or rider in **Exhibit K**.

ITEM 18
PUBLIC FIGURES

We do not use any public figures to promote our Franchise.

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a

reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in this **Item 19** may be given only if: (1) a franchisor provides the actual records of an existing outlet a franchisee is considering buying; or (2) a franchisor supplements the information provided in this **Item 19**, for example, by providing information about possible performance at a particular location or under particular circumstances.

- Table 1 below shows the historical annual Gross Revenue information for the 38 Franchises that were open continuously and operated as a Franchise during all of the fiscal year ended December 31, 2025 (“**FY 2025**”). Table 1 does not include information for 15 Franchises that commenced operations during 2025, and for 2 Franchises that ceased operating in 2025.
- Table 2 below shows the historical expense information for 26 Franchises that were open continuously and operated as a Franchise during all of FY 2025 and who provided us with expense information or, if provided, such information was reasonably complete and reliable. 12 of the 38 Franchises that operated for all of FY 2025 did not submit financial information or provide us with complete expense information sufficient to prepare this expense statement.

For Franchises transferred between franchisees, if there was no break in operations as a result of the transfer, then such Franchises’ data has been included in this Item 19.

Table 1
FY 2025 Annual Gross Revenue
for
All Franchises Operating From 1/1/25 to 1/31/25^{1,2,3}

Average Gross Revenue	\$897,792.43
Median Gross Revenue	\$624,363.63
High Gross Revenue	\$2,785,923.63
Low Gross Revenue	\$46,546.89
Franchises Meeting/Exceeding Average Gross Revenue	14/38 (36.84%)

Table 2

**FY 2025 Expenses for
Certain Franchises Operating From 1/1/25 to 1/31/25^{2,3,11}**

Expense Category	High	Average	Median	Low	Percentage of Franchisees Meeting or Exceeding Average
Franchise Fees ⁴	\$367,643.21	\$135,881.56	\$142,853.45	\$11,191.89	50.0%
Personnel Expenses ⁵	\$1,263,268.86	\$446,780.96	\$389,422.45	\$29,175.72	38.5%
Chemicals & Supplies ⁶	\$246,722.56	\$56,771.12	\$38,280.31	\$1,889.76	30.8%
Fuel	\$191,662.19	\$51,952.67	\$32,170.14	\$2,409.45	42.3%
Insurance ⁷	\$203,174.35	\$51,002.96	\$38,257.57	\$4,385.65	46.2%
Miscellaneous Expenses ⁸	\$835,044.21	\$362,993.57	\$255,683.73	\$36,703.17	42.3%
Gross Revenue¹	\$2,780,603.71	\$1,105,382.83	\$1,101,647.72	\$89,058.51	50.0%
Net Profits⁹	\$596,192.44	\$196,024.91	\$118,364.38	\$11,196.77	42.3%
Net Profits %¹⁰	39.40%	20.28%	19.26%	-0.79%	42.3%

NOTES TO TABLES:

1. As used in this **Item 19**, “**Gross Revenue**” means amounts derived from all products or services sold from or through the Franchise, including any sale of products or services made for cash or credit, or partly for cash and partly for credit, less refunds.

2. As detailed above, 38 Franchisees met the stated criteria for Table 1, and 26 Franchisees met the stated criteria for Table 2 and are included for the purpose of this Item 19.

3. If a single franchisee owned multiple Franchises and kept combined books for their Franchises, we calculated Gross Revenue and/or expenses for the purpose of determining the information in Tables 1 and 2 by dividing the respective amounts for that franchisee by the number of Franchises owned by the franchisee. For example, if a franchisee owns three Franchises, the total Gross Revenue and total expenses in each category reported by that franchisee was divided by three for purposes of calculating the average, high, low, and median amounts, as indicated, for each of those three Franchises in these tables.

4. Includes continuing fees paid under the Franchise Agreement including Royalty

Fees, Call Center & Brand Fund Contributions and National Account Support Fees. See **Item 6** for further information.

5. **“Personnel Expenses”** includes wages paid to management and employees of a Franchise, including bonuses, payroll expenses, health insurance, workers' compensation, vacation, other employee benefits and associated payroll taxes paid to employees.

6. **“Chemicals & Supplies”** includes chemicals and replacement parts for Fleet Clean Vehicles.

7. **“Insurance”** includes coverage general liability, business automobile liability insurance, worker's compensation, commercial general liability insurance, property insurance. See Section 11 of the Franchise Agreement for our current insurance requirements.

8. **“Miscellaneous Expense”** includes miscellaneous expenses like Fleet Clean vehicle tags and taxes; if the franchisee has a physical location, rent, common area maintenance, real estate taxes; other miscellaneous expenses associated with occupancy; expenses associated with the storage of Fleet Clean Vehicles; repairs and maintenance; utilities; water; office supplies; accounting and other professional fees; meals and entertainment; business licenses and fees; and bank service charges. We do not included costs for interest and other debt service costs, taxes, depreciation, or amortization, because they vary considerably depending on the particular business and typically are excluded when calculating the free cash flow from a Franchise's operation.

9. **“Net Profits”** for a particular Franchise is the Gross Revenue minus the Franchise Fees, Personnel Expenses, Chemicals & Supplies, Fuel, Insurance, and Miscellaneous Expenses for that Franchise. Each Franchise may incur additional expenses, including, among others, interest, taxes, depreciation, and amortization. For the median in this row, this data point represents the median Net Profits, it is sum of the medians for the Gross Revenue minus the medians of each category of Expenses.

10. **“Net Profits %”** for a particular Franchise is the percentage that the Net Profits for that Franchise constitutes of the Franchise's Gross Revenue. For the median in this row, this data point represents the median Net Profits %.

11. Characteristics of the Included Franchises that may differ materially from your Franchise: (a) you may have additional expenses and your expenses could be higher in the future depending on inflation and other factors; (b) you may pay your principals and management team more; (c) your area may have greater competition and may be smaller; (d) you may have less business and management experience; (e) you may have greater debt service obligations; (f) the Included Franchises have been operating longer than your Franchise; and (g) your local market conditions may be different and labor costs may be higher.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance you'll earn as much.

We have assumed the information provided by our franchises is accurate; we prepared the information in these tables from information provided by our franchisees.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of Company-Owned Businesses or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income you should report it to our management by contacting Kyle Mason at 921 Empire Mesa Way, Henderson, Nevada 89011, telephone: (559) 275-5698, the Federal Trade Commission and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

**Table No. 1 -- Systemwide Outlet Summary
for Years 2023, 2024 and 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	43	38	-5
	2024	38	41	+3
	2025	41	54	+13
Company-Owned	2023	8	17	+9
	2024	17	17	0
	2025	17	8	-9
Total Outlets	2023	51	55	+4
	2024	55	58	+3
	2025	58	62	+4