

FRANCHISE AGREEMENT			
	Provision	Section in Franchise Agreement	Summary
			New York. Any action we bring against you may be brought in the jurisdiction where we maintain our principal place of business or elsewhere. Your state law may impact this provision.
w.	Choice of law	XXXII.A	New York law. Your state law may impact this provision.

## **ITEM 18**

## **PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

## **ITEM 19**

## **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

We do not make any representations about a licensee's future financial performance or the past financial performance of company-owned or licensed outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting us at 102 Evergreen Drive, Springfield, Tennessee 37172 (tel: 615.612.2940), the Federal Trade Commission, and the appropriate state regulatory agencies.

**Table No. 1**  
**Systemwide Outlet Summary**  
**For 2022 to 2024 (Note 1)**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	97	97	0
	2023	97	98	+1
	2024	98	99	+1
Company-Owned (note 2)	2022	42	42	0
	2023	42	42	0
	2024	42	42	0
<b>Total Outlets</b>	2022	139	139	0
	2023	139	140	+1
	2024	140	140	0

Notes to Item 20 tables:

1. This reflects data as of our fiscal year ends, which fall on December 31st each year.
2. States that are not listed had no activity during the relevant years.

**Table No. 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For 2022 to 2024**

State	Year	Number of Transfers
OH	2022	0
	2023	1
	2024	0
<b>Total</b>	2022	0
	2023	1
	2024	0