

| Provision                                         | Section in Agreement                                                                                     | Summary                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|---------------------------------------------------|----------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| s. Modification of the agreement                  | Sections 1.H, 1.I, 3.C, 4.A, 4.C, 4.E, 4.H, 4.L, 7.A, 7.D, 6.D, 6.E, 8.B, 8.C, 9.B, 15.B, 15.C, and 15.D | Generally, no modifications to the Franchise Agreement. We have the right to change the Trademarks, our manuals, the franchise system, our policies, some of the services we provide to you, or other requirements as stated in the Franchise Agreement.                                                                                                                                                                                                    |
| t. Integration/merger clause                      | 15.D                                                                                                     | Only the terms of the Franchise Agreement, including its respective exhibits, are binding (subject to state law). Any other promises may not be enforceable. Notwithstanding the foregoing, you will be entitled to rely on the representations contained in this disclosure document.                                                                                                                                                                      |
| u. Dispute resolution by arbitration or mediation | Section 14.B                                                                                             | Except for certain disputes listed in Section 14.C of the Franchise Agreement, all disputes must be mediated and, if not resolved by mediation, submitted to binding arbitration. Arbitration and mediation will be conducted in Minneapolis, Minnesota (subject to state law).                                                                                                                                                                             |
| v. Choice of forum                                | Section 14.D                                                                                             | Subject to state law, litigation must be brought in the Federal District Courts located in Minnesota or in the State courts located in Minneapolis, Minnesota.                                                                                                                                                                                                                                                                                              |
| w. Choice of law                                  | Section 14.A                                                                                             | Subject to state law, our rights under federal trademark laws, and the parties' rights under the Federal Arbitration Act in accordance with Section 14.B of the Franchise Agreement, the franchise relationship will be governed by the laws of the state where the Protected Territory(ies) is (are) located or, if the Protected Territory(ies) include(s) areas in more than one state, the state with the largest area in the Protected Territory(ies). |

See the state-specific addendums attached to this disclosure document or the Franchise Agreement for additional, state-specific disclosures required by the laws of certain states.

## **ITEM 18**

### **PUBLIC FIGURES**

We currently do not use any public figure to promote this franchise. No public figure is an owner of us or is involved in our management or control.

## **ITEM 19**

### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or circumstances.

As of the end of 2025, we had granted 17 Protected Territories that were in operation for at least 12 months. The following tables include revenue data on those Protected Territories:

#### **2025 Gross Sales Performance**

| Metric                                                       | Amount         |
|--------------------------------------------------------------|----------------|
| Total Combined Gross Sales from All 17 Protected Territories | \$2,785,586.30 |
| Average Gross Sales Per Protected Territory                  | \$132,646.95   |

| <b>Metric</b>                                                            | <b>Amount</b> |
|--------------------------------------------------------------------------|---------------|
| Median Gross Sales Per Protected Territory                               | \$129,000.00  |
| Protected Territory with the Highest Gross Sales                         | \$709,055.99  |
| Protected Territory with the Lowest Gross Sales                          | \$29,861.25   |
| Number of Protected Territories Meeting or Exceeding Average Gross Sales | 6             |
| Number of Protected Territories Meeting or Exceeding Median Gross Sales  | 6             |
| Percentage of Protected Territories Meeting or Exceeding the Average     | 38%           |
| Percentage of Protected Territories Meeting or Exceeding the Median      | 48%           |

### Top 3 Franchisees by Revenue

| <b>Market</b>        | <b>Total Revenue</b>  | <b>Revenue Paid by Insurance</b> | <b>Contract Labor</b> | <b>Revenue Less Contract Labor</b> |
|----------------------|-----------------------|----------------------------------|-----------------------|------------------------------------|
| Franchise Location 1 | \$709,055.99          | \$609,085.50                     | \$244,945.00          | \$464,110.99                       |
| Franchise Location 2 | \$402,336.56          | \$249,258.00                     | \$90,204.50           | \$312,132.06                       |
| Franchise Location 3 | \$340,912.75          | \$127,091.75                     | \$166,532.86          | \$174,379.89                       |
| Averages             | <b>\$484,101.77</b>   | <b>\$328,478.42</b>              | <b>\$167,227.45</b>   | <b>\$316,874.31</b>                |
| Median               | <b>\$402,336.56</b>   | <b>\$249,258.00</b>              | <b>\$166,532.86</b>   | <b>\$312,132.06</b>                |
| Totals               | <b>\$1,452,305.30</b> | <b>\$985,435.25</b>              | <b>\$501,682.36</b>   | <b>\$950,622.94</b>                |

### Mid 3rd Franchisees by Revenue

| <b>Market</b>        | <b>Total Revenue</b> | <b>Revenue Paid by Insurance</b> | <b>Contract Labor</b> | <b>Revenue Less Contract Labor</b> |
|----------------------|----------------------|----------------------------------|-----------------------|------------------------------------|
| Franchise Location 4 | \$236,954.33         | \$12,411.00                      | \$101,434.62          | \$135,519.71                       |
| Franchise Location 5 | \$177,107.00         | \$72,197.00                      | \$21,607.00           | \$155,500.00                       |
| Franchise Location 6 | \$172,887.44         | -                                | \$95,088.92           | \$77,799.35                        |
| Averages             | <b>\$195,649.59</b>  | <b>\$28,202.67</b>               | <b>\$72,710.18</b>    | <b>\$122,939.69</b>                |
| Median               | <b>\$177,107.00</b>  | <b>\$12,411.00</b>               | <b>\$95,088.92</b>    | <b>\$135,519.71</b>                |
| Totals               | <b>\$586,948.77</b>  | <b>\$84,608.00</b>               | <b>\$218,130.54</b>   | <b>\$368,819.06</b>                |

### Bottom 3rd Franchisees by Revenue

| <b>Market</b>        | <b>Total Revenue</b> | <b>Revenue Paid by Insurance</b> | <b>Contract Labor</b> | <b>Revenue Less Contract Labor</b> |
|----------------------|----------------------|----------------------------------|-----------------------|------------------------------------|
| Franchise Location 7 | \$75,839.74          | -                                | \$25,065.02           | \$50,774.72                        |
| Franchise Location 8 | \$33,899.00          | -                                | \$10,820.00           | \$23,079.00                        |
| Franchise Location 9 | \$29,861.25          | \$3,661.25                       | \$10,650.00           | \$19,211.25                        |
| Averages             | <b>\$46,533.33</b>   | <b>\$1,220.42</b>                | <b>\$15,511.67</b>    | <b>\$31,021.66</b>                 |
| Median               | <b>\$33,899.00</b>   | -                                | <b>\$10,820.00</b>    | <b>\$23,079.00</b>                 |
| Totals               | <b>\$139,599.99</b>  | <b>\$3,661.25</b>                | <b>\$46,535.02</b>    | <b>\$93,064.97</b>                 |

### Notes:

1. The data includes both franchised and affiliate-owned Protected Territories.
2. "Gross Sales" for purposes of these tables is defined as all revenue received for services provided in the Protected Territory before deductions for any expenses (such as payroll, contract labor, or insurance).

3. Some Protected Territories may have unique operating conditions or pricing strategies that influenced their performance. For instance, the highest performing territory reported \$709,055.99 in gross sales, while the lowest was \$29,861.25.
4. The figures above do not include information on expenses or profits. Profitability can vary significantly depending on how each Protected Territory is operated.
5. Franchise Location 2 includes 4 territories.

### **Caution to Prospective Franchisees:**

We do not represent that you will achieve these sales figures. Your individual results may differ. There is no assurance you will earn as much. Written substantiation for the financial performance representation will be made available upon reasonable request.

The information on the tables above was prepared by us using information provided by our existing franchisees. We did not audit or otherwise verify the information. The information above is not a forecast of your potential financial performance. You cannot rely just on sales figures in calculating prospective profitability. The profitability of individual businesses depends on several factors including your management skill, experience and business acumen; local economic conditions; the local market for our product; and competition. These factors vary due to individual characteristics of the franchised business.

Other than the preceding financial performance representation, Live 2 B Healthy Senior Fitness, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Cory Czepa, our President, 3485 230th St. E., Prior Lake, Minnesota 55372, 651-661-9351, the Federal Trade Commission, and the appropriate state regulatory agencies.

You are responsible for developing your own business plan for your business, including capital budgets, financial statements, projections and other elements appropriate to your circumstances. We encourage you to consult with your own accounting, business, and legal advisors to assist you to identify the expenses you likely will incur in connection with your business, to prepare your budgets, and to assess the likely or potential financial performance of your business.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**

**Systemwide Outlet Summary  
For Years 2023 to 2025**

| <b>Column 1</b>    | <b>Column 2</b> | <b>Column 3</b>                             | <b>Column 4</b>                           | <b>Column 5</b>   |
|--------------------|-----------------|---------------------------------------------|-------------------------------------------|-------------------|
| <b>Outlet Type</b> | <b>Year</b>     | <b>Outlets at the<br/>Start of the Year</b> | <b>Outlets at the<br/>End of the Year</b> | <b>Net Change</b> |
| Franchised         | 2023            | 23                                          | 22                                        | -1                |
|                    | 2024            | 22                                          | 21                                        | -1                |
|                    | 2025            | 21                                          | 21                                        | 0                 |
| Company-Owned      | 2023            | 0                                           | 0                                         | 0                 |
|                    | 2024            | 0                                           | 0                                         | 0                 |
|                    | 2025            | 0                                           | 0                                         | 0                 |
| Total Outlets      | 2023            | 23                                          | 22*                                       | -1                |
|                    | 2024            | 22                                          | 21**                                      | -1                |
|                    | 2025            | 21                                          | 28***                                     | 7                 |

\* At the end of 2023 we had 11 franchisees, but 6 of those franchisees operated multiple Protected Territories each, bringing the total of Protected Territories in operation to 22.

\*\* At the end of 2024 we had 11 franchisees, but 5 of those franchisees operated multiple Protected Territories each, bringing the total of Protected Territories in operation to 21.

\*\*\* At the end of 2025 we had 20 franchisees, but 3 of those franchisees operated multiple Protected Territories each, bringing the total of Protected Territories in operation to 28.

**Table No. 2**

**Transfers of Outlets from Franchisees to New Owners (Other than the Franchisor)  
For Years 2023 to 2025**

| <b>Column 1</b> | <b>Column 2</b> | <b>Column 3</b>            |
|-----------------|-----------------|----------------------------|
| <b>State</b>    | <b>Year</b>     | <b>Number of Transfers</b> |
| California      | 2023            | 1                          |
|                 | 2024            | 0                          |
|                 | 2025            | 0                          |
| Iowa            | 2023            | 0                          |
|                 | 2024            | 0                          |
|                 | 2025            | 2                          |