

<i>PROVISION</i>	<i>SECTION IN FRANCHISE AGREEMENT</i>	<i>SUMMARY</i>
t. Integration/merger clause	25.18	Only the terms of the Franchise Agreement are binding (subject to applicable state law). Any representations or promises made outside the Disclosure Document and Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	25.12	All disputes resolved by mediation or arbitration except for actions for declaratory or equitable relief, actions in ejectment or for possession of any interest in real or personal property, or actions which by applicable law can't be arbitrated. This provision is subject to applicable state law.
v. Choice of forum	25.14	Applicable law is that of the State of Florida, unless superseded by state law. State specific appendices are attached to the Franchise Agreement, and state specific addendums to the Disclosure Document are attached as Exhibit "D". This provision is subject to APPLICABLE state law.
w. Choice of law	25.13	Florida, except for arbitration which is covered by the Federal Arbitration Act. State specific appendices are attached to the Franchise Agreement and state specific addendums to the Disclosure Document are attached as Exhibit "D". This provision is subject to APPLICABLE state law.

ITEM 18

PUBLIC FIGURES

We do not currently use any public figure to promote our franchises or services. In the future we may elect to use a public figure to promote the franchise or services. You may not use any public figure or any other third party to promote your Franchise Business unless expressly authorized by our written consent.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or

(2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The information presented below is the only financial performance data provided relative to the purchase of an ALL COUNTY® franchise business, and this information is derived from data reported to us by our franchisees. The information presented below does not include any information relating to our company operated location. A number of characteristics of the included franchise outlets may differ materially from those of a franchise outlet that may be offered to a prospective franchisee, such as geographic location of the franchise, demographics of the franchise territory, economic stability of the franchise market, number of rental units available for lease in the franchise territory, amount and degree of competition in the franchise territory, the amount and medium of advertising selected by the franchisee, and a franchisee’s ability to manage the business.

HISTORIC PERFORMANCE

**2024 Franchise Gross Revenue for Franchise Businesses
Opening in 2023**

The represented subset is for all franchise locations that opened in 2023 and operated the entire calendar year of 2024. Our basis for inclusion of this data subset is to provide a representation of potential annual gross revenue that a new franchise location that has operated for only 1 full calendar year may derive. The represented subset does not include company owned locations. The total number of franchise locations included in the subset is 9. The total number of franchise locations that derived revenue all of 2024 was 68.

Average Annual Gross Revenue for the Subset	Median Annual Gross Revenue for the Subset	Highest Performing Franchise Location in the Subset	Lowest Performing Franchise Location in the Subset
\$110,112	\$86,528	\$255,885	\$19,014

Average Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 4 of 9 (44%).

Median Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 5 of 9 (55%).

**2024 Franchise Gross Revenue for Franchise Businesses
Opening in 2022**

The represented subset is for all franchise locations that opened in 2022 and operated the entire calendar year of 2024. Our basis for inclusion of this data subset is to provide a representation of

potential annual gross revenue that a franchise location that has operated for only 2 full calendar years may derive. The represented subset does not include company owned locations. The total number of franchise locations included in the subset is 4.

Average Annual Gross Revenue for the Subset	Median Annual Gross Revenue for the Subset	Highest Performing Franchise Location in the Subset	Lowest Performing Franchise Location in the Subset
\$285,245	\$218,793	\$602,688	\$100,707

Average Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 1 of 4 (25%).

Median Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 2 of 4 (50%).

2024 Franchise Gross Revenue for All Franchise Businesses Operational for Full 12 Calendar Months of 2024

The represented subset is for all franchise locations that operated the entire calendar year of 2024. The represented subset does not include company owned locations. The total number of franchise locations included in the subset is 68. Only franchise locations that were operational for all of the full calendar year of 2024 are included in the subset. The total number of franchise locations that existed at the end of the measurement period was 78.

Average Annual Gross Revenue for the Subset	Median Annual Gross Revenue for the Subset	Highest Performing Franchise Location in the Subset	Lowest Performing Franchise Location in the Subset
\$417,302	\$304,336	\$1,949,848	\$21,075

Average Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 25 of 68 (36%).

Median Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 33 of 68 (48%).

3 Year Period Average Annual Gross Revenue for Franchise Businesses Operational for Full Calendar Years of 2022 to 2024

The represented subset is for all franchise locations that operated for at least 3 full calendar years, and which operated the entire calendar year of 2022. Our basis for inclusion of this data subset is to provide a representation of potential annual gross revenue that mature franchise locations that

have operated for at least 3 full calendar years may derive. The represented subset does not include company owned locations. The total number of franchise locations included in the subset is 56. Only franchise locations that were operational for all of the full calendar years of 2022 to 2024 are included in the subset.

Average Annual Gross Revenue for the Subset	Median Annual Gross Revenue for the Subset	Highest Performing Franchise Location in the Subset	Lowest Performing Franchise Location in the Subset
\$431,810	\$326,503	\$1,799,722	\$30,133

Average Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 20 of 56 (35%).

Median Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 27 of 56 (48%).

**5 Year Period Average Annual Gross Revenue for Franchise Businesses
Operational for Full Calendar Years of 2020 to 2024**

The represented subset is for all franchise locations that operated for at least 5 full calendar years, and which operated the entire calendar year of 2020. Our basis for inclusion of this data subset is to provide a representation of potential annual gross revenue that mature franchise locations that have operated for at least 5 full calendar years may derive. The total number of franchise locations included in the subset is 46. Only franchise locations that were operational for all of the full calendar years of 2020 to 2024 are included in the subset.

Average Annual Gross Revenue for the Subset	Median Annual Gross Revenue for the Subset	Highest Performing Franchise Location in the Subset	Lowest Performing Franchise Location in the Subset
\$430,829	\$338,031	\$1,458,438	\$45,197

Average Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 18 of 46 (39%).

Median Annual Gross Revenue: The total number of franchise locations in the subset that achieved the performance shown above was 23 of 46 (50%).

Written substantiation for the financial performance representation will be made available to prospective franchisees upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn this much.

Notes

1. "Gross Revenue" includes the total revenue and other consideration from operating the franchise business, but excludes revenue from designated maintenance services, all federal, state or municipal sales, use or service taxes collected from customers and paid to the appropriate taxing authority, and all customer refunds, adjustments, credits and allowances actually made by the franchised business in compliance with our Methods of Operation.

Other than the preceding financial performance representation, All County Property Management Franchise Corp. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Sandra Ferrera, Chief Executive Officer, All County Property Management Franchise Corp., 1700 66th St N, #402, St. Petersburg, Florida 33710, 855-245-7368, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

**Table No. 1
Systemwide Outlet Summary
For Years 2022 to 2024**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2022	61	63	+2
	2023	63	68	+5
	2024	68	78	+10
Company- Owned*	2022	5	8	+3
	2023	8	11	+3
	2024	11	10	-1
Total Outlets	2022	66	71	+5
	2023	71	79	+8
	2024	79	88	+9

*Our company locations are operated by our affiliate All County Property Management and Realty, Inc.

**Table No. 2
Transfers From Franchisees to New Owners (Other than the Franchisor)**