

Provision	Section in Development Agreement	Summary
v. Choice of forum	Section 15	Mediation and arbitration at the AAA offices in the city in which we maintain our principal place of business at the time the mediation or arbitration is initiated. Subject to mediation and arbitration provision, any actions arising out of or related to the Development Agreement must be initiated and litigated to conclusion exclusively in the state or federal court closest to where we maintain its principal business offices at the time of filing, currently Tarrant County, Texas (unless settled by the parties after such action is initiated). We may bring an action in any other court of competent jurisdiction to seek and obtain injunctive relief. (subject to applicable state law).
w. Choice of law	Section 11	Subject to applicable state law, the Development Agreement is to be interpreted and construed under Texas law (without giving effect to any conflict of law) except that any law regulating the offer or sale of franchises, business opportunities or similar interests or governing the relationship between us and you will not apply unless its jurisdictional requirements are met independently.

**ITEM 18  
PUBLIC FIGURES**

We do not currently use any public figure to promote the franchise.

**ITEM 19  
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Franchise Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much.**

**Table 1 – Revenue Comparison by Quartile**

The following group of tables includes representations from 40 locations by quartile and includes all locations that operated for the entire 2025 calendar year (the “Measurement Period”).

REVENUE COMPARISON - QUARTILE 1				
Store	State	Chairs	Open Date	Total Revenue
Store 1	OR	8	12/18/2010	977,579
Store 2	OH	8	6/30/2018	750,708
Store 3	CO	8	1/18/2020	747,328
Store 4	OR	8	11/14/2009	746,205
Store 5	AZ	8	6/10/2017	740,531
Store 6	OR	8	1/31/2015	731,325
Store 7	CA	8	8/18/2018	715,283
Store 8	WA	9	5/5/2018	695,357
Store 9	OR	8	5/26/2018	671,927
Store 10	WA	8	10/20/2021	667,913
<b>AVERAGE</b>				<b>\$744,416</b>

REVENUE COMPARISON - QUARTILE 2				
Store	State	Chairs	Open Date	Total Revenue
Store 1	CO	8	11/17/2018	657,080
Store 2	OH	10	4/14/2018	635,003
Store 3	OR	10	6/2/2018	606,660
Store 4	WA	10	3/3/2018	606,521
Store 5	NC	10	5/11/2019	590,299
Store 6	CA	8	5/25/2019	581,023
Store 7	CA	8	1/27/2018	566,940
Store 8	VA	10	9/21/2019	510,212
Store 9	WA	8	11/23/2019	488,629
Store 10	VA	10	10/5/2019	482,745
<b>AVERAGE</b>				<b>\$619,113</b>

REVENUE COMPARISON - QUARTILE 3				
Store	State	Chairs	Open Date	Total Revenue
Store 1	WA	10	5/12/2018	481,219
Store 2	DC	10	8/17/2019	476,896
Store 3	MN	10	11/9/2019	463,140
Store 4	GA	6	3/24/2018	456,171
Store 5	CA	10	11/10/2018	453,657
Store 6	WA	8	11/22/2017	443,115
Store 7	CA	8	3/2/2018	438,151
Store 8	WA	10	12/1/2018	422,235
Store 9	OH	10	8/5/2017	421,304
Store 10	OR	8	9/10/2011	417,762
<b>AVERAGE</b>				<b>\$466,216</b>

REVENUE COMPARISON - QUARTILE 4				
Store	State	Chairs	Open Date	Total Revenue
Store 1	TX	10	11/16/2019	405,190
Store 2	IN	8	10/7/2017	359,632
Store 3	WA	10	2/5/2024	319,726
Store 4	CA	10	12/1/2018	312,935
Store 5	CA	10	5/18/2019	301,010
Store 6	MT	8	12/7/2017	295,929
Store 7	TX	8	2/29/2020	284,988
Store 8	OR	8	4/27/2019	265,160
Store 9	CA	7	10/1/2021	231,174
Store 10	CA	8	7/28/2018	176,114
<b>AVERAGE</b>				<b>\$339,698</b>

Notes to Table 1:

- Below please find the median, high and low revenue figures for each quartile displayed above:

Quartile	Quantity	Average	High	Median	Low	# Exceeding Average
Q1	10	\$744,416	\$977,579	\$735,928	\$667,913	3 (30%)
Q2	10	\$619,113	\$657,080	\$585,661	\$482,745	2 (20%)
Q3	10	\$466,216	\$481,219	\$448,386	\$417,762	2 (20%)
Q4	10	\$339,698	\$405,190	\$298,469	\$176,114	2 (20%)

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Allison Steimel, Brand Leader, BCC Franchising, LLC, 550 Reserve Street, Suite 380, Southlake, Texas 76092, (503) 548-4990, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20  
OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1  
Systemwide Outlet Summary  
For Years 2023-2025**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
<b>Franchised</b>	2023	42	40	-2
	2024	40	40	0
	2025	40	40	0
<b>Company-Owned*</b>	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
<b>Total Outlets</b>	2023	42	40	-2
	2024	40	40	0
	2025	40	40	0

\* All franchised units before 2023 were offered and sold by our predecessor, Bishops Franchising, LLC. All company-owned units before 2023 were owned by our predecessor’s affiliate. We became the franchisor of the Bishops™ franchise system in April 2022.

**Table No. 2  
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)  
For Years 2023-2025**

<b>State</b>	<b>Year</b>	<b>Number of Transfers</b>
<b>California</b>	2023	1
	2024	0
	2025	0
<b>Total</b>	2023	1
	2024	0
	2025	0

**Table No. 3  
Status of Franchised Outlets  
For Years 2023-2025**