Provision	Section in Franchise Agreement (unless otherwise specified)	Summary
v. Choice of venue	14(H))	Unless state law supersedes this provision, venue for mediation, arbitration, and litigation is in McLennan County, Texas.
w. Choice of law	14(G)(1)	Texas law applies unless state law supersedes this provision.

SEE THE ATTACHED STATE ADDENDA (EXHIBIT N) FOR ADDITIONAL DISCLOSURES.

ITEM 18

PUBLIC FIGURES

We do not use any public figure to promote our franchise business.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The sales figures listed below are Gross Sales data derived from historical operating results of the Dryer Vent Wizard® businesses indicated for the time periods covered. We obtained these sales figures from information provided to us by our franchisees for the period from January 1, 2025 through December 31, 2025 (the "Reporting Period"). Franchisees are not required to use generally accepted accounting principles when reporting these figures.

As of December 31, 2025, there were 163 Dryer Vent Wizard® businesses in operation in the United States, all of which were franchised businesses. Tables A-1, A-2, and B of this Item 19 include data from a total of 154 franchised businesses, which were all in operation and reporting sales for the entire Reporting Period (the "Reporting Businesses"). Table A-1 of this Item 19 includes data from a total of 73 Reporting Businesses, which were all operated by single-unit franchisees. Table A-2 of this Item 19 includes data from a total of 31 franchisees (operating a total of 81 franchised businesses), 19 of whom operated 2 Reporting Businesses each, 6 of whom operated 3 Reporting Businesses each, 5 of whom operated 4 Reporting Businesses each, and 1 of whom operated 5 Reporting Businesses. Table B of this Item 19 includes data from the 154 Reporting Businesses. The information provided in Tables A-1, A-2 and B of this Item 19 does not include data from 8 franchised businesses that opened during the year 2025.

Table C of this Item 19 includes the annual systemwide Gross Sales data for the last two years, as reported by franchised businesses in operation during any part of the Reporting Period. For 2025, Table B includes data from 173 franchised businesses (including the Reporting Businesses) plus the following additional franchised businesses that operated and reported sales at any point during the year 2025 (i) 8 franchised businesses that opened during the year 2025, and (iii) 10 franchised businesses that closed during the year 2025.

Ten franchised businesses closed during the 2025 fiscal year, and so they did not report data to us for the entire Reporting Period and therefore their data is also excluded from this Item 19. Of the ten businesses that closed during the fiscal year 2025, zero businesses closed after being open for less than 12 months.

All of the franchised businesses are comparable to the franchised businesses offered by this disclosure document and offered substantially the same services to the public. We did not operate any of the businesses.

Some outlets have earned this amount. Your individual results may differ. There is no assurance you will earn as much.

Written substantiation for these financial performance representations will be made available to a prospective franchisee upon reasonable request.

"Gross Sales" means the total revenues and receipts from whatever source (whether in the form of cash, credit, agreement to pay, barter, trade or other consideration) that arise, directly or indirectly, from the operation of — or in connection with — a Dryer Vent Wizard business whether under any of the Marks or otherwise. Gross Sales exclude sales taxes collected from customers and paid to the appropriate taxing authority and any other bona fide refunds, rebates or discounts that we authorize in writing. Gross Sales also exclude sales from any Excluded Services (as defined in a mutually executed Excluded Services Addendum (see Schedule I to the Franchise Agreement).

Report on Average and Median Gross Sales for Franchised Businesses
For the Period January 1, 2025 to December 31, 2025 (Reporting Period)

Table A-1: 2025 Average and Median Gross Sales for Franchised Businesses Open Full 12 Months in 2025 (Single-Unit Operators)[1]

% Rank in terms of level of Gross Sales	Average Annual Gross Sales Attained by each Group	High[2]	Low[3]	Median Annual Gross Sales Attained by each Group	Number of Businesses in each Group	Number and % in Group That Attained the Average Level of Gross Sales or Greater[4]
Top 25%	$532,924	$1,074,034	$280,122	$425,464	18	6/33%
Top 50%	$370,009	$1,074,34	$165,307	$271,666	37	11/30%
Bottom 50%	$99,631	$160,773	$14,712	$114,113	36	20/56%
Bottom 25%	$64,005	$114,000	$14,712	$61,801	18	8/44%
100%	$236,672	$1,074,034	$14,712	$165,307	73	25/34%

[1] Of the 73 Reporting Businesses that are Single-Unit Operators, the average, high, low, and median Gross Sales for the Reporting Period for the following groups are shown above: Top 25%, Top 50%, Bottom 50%, and Bottom 25% by percentage rank (in terms of level of Gross Sales) of the reporting businesses, and, finally, all 73 Reporting Businesses that are Single-Unit Operators (100%). This Table A-1 excludes the Gross Sales data of 81 Reporting Businesses owned by 31 different franchisees (19 such franchisees owning 2 of these franchised businesses, 6 franchisees owning 3 of these franchised businesses, 5 franchisees owning 4 of these franchised businesses, and 1 franchisee owning 5 of these franchised businesses), which data is separately reported in Table A-2 below because those 31 franchisees were permitted to report Gross Sales data to us for their franchised businesses in an aggregated manner and therefore we do not have available separate "unit-level" Gross Sales data for those 81 Reporting Businesses.

[2] This is the highest actual Gross Sales of the 73 Reporting Businesses included in Table A-1 in the respective percentage rank group for the Reporting Period.

[3] This is the lowest actual Gross Sales of the 73 Reporting Businesses included in Table A-1 in the respective percentage rank group for the Reporting Period.

[4] This is the number and percentage of the Reporting Businesses (included in Table A-1) in the respective percentage rank group that achieved or exceeded the Average Gross Sales for that respective percentage rank group during the Reporting Period.

Table A-2: Two-Unit, Three-Unit, and Four-Unit Operators' 2025 Annual Gross Sales Data[1]

Average Annual Gross Sales Attained by this Group	High[2]	Low[3]	Median Annual Gross Sales Attained by this Group	Number of Franchisees in This Group[1]	Number and % of Franchisees in Group That Attained the Average or Greater[4]
$747,054	$2,938,011	$59,846	$618,849	31[1]	13/42%

[1] Table A-2 shows the average and median Gross Sales data by franchisee, for the 31 franchisees that operated a total of 81 of the Reporting Businesses (19 such franchisees each owning 2 franchised businesses, 6 such franchisees each owning 3 franchised businesses, 4 such franchisees each owning 4 franchised businesses, and 1 such franchisee owning 5 franchised businesses) during the Reporting Period (the "Reporting Franchisees"). These Reporting Franchisees reported Gross Sales data to us only in an aggregated manner and so we cannot determine Gross Sales data by franchised business for the 81 franchised businesses included in this Table A-2.

[2] This is the highest actual Gross Sales of the Reporting Franchisees included in Table A-2 for the Reporting Period.

[3] This is the lowest actual Gross Sales of the Reporting Franchisees included in Table A-2 for the Reporting Period.

[4] This is the number and percentage of Reporting Franchisees (included in Table A-2) that achieved or exceeded the Average Gross Sales during the Reporting Period.

Table B: Gross Sales Per Job

The below table shows the average and median Gross Sales per Job data for the Reporting Period for all Reporting Businesses.

Year	Number of Reporting Businesses	Average[1]	High[2]	Low[2]	Median[1]	Number/Percent At or Above Average[3]
2025	154	$384.86	$773.46	$169.31	$331.19	59/38%

[1] We calculated the average and median Gross Sales Per Job by dividing the total amount of System Gross Sales (in dollars) reported by Reporting Businesses by the total number of jobs for the Reporting Businesses during the Reporting Period. Average Gross Sales per Job for the System does not include any sales taxes that were collected or paid in connection with the jobs.

[2] This is the range between the Reporting Businesses' lowest Individual Business Average Gross Sales Per Job and the highest Individual Business Average Gross Sales Per Job during the Reporting Period, based on information provided by the Reporting Businesses to us.

[3] This is the number and percentage of Reporting Businesses that achieved or exceeded the Average Gross Sales Per Job.

Table C: Systemwide Annual Gross Sales for Past 2 Years

The below table sets forth the total systemwide annual Gross Sales for each of the last two years.

Year	Total Systemwide Annual Gross Sales	Total Reporting Franchised Businesses
2024	$37,870,531	175
2025	$42,179,652	173

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Kevin Busch, 1010 North University Parks Drive, Waco, Texas 76707, 586-619-2160, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

Table No. 1

Systemwide Outlet Summary for Years 2023 to 2025

Outlet Type	Year	Outlets at Start of Year	Outlets at End of Year	Net Change
Franchised	2023	132	147	+15
	2024	147	165	+18
	2025	165	163	-2
Company-Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	132	147	+15
	2024	147	165	+18
	2025	165	163	-2

[1] Included in "outlets" are all Businesses that have opened an operating location. Neither sale of a new territory to an existing franchisee where a separate operating location will not be opened nor execution of a franchise agreement for a new location where the location is not yet open are included.

Table No. 2

Transfers[1] of Outlets From Franchisees to New Owners (Other than the Franchisor or an Affiliate) For Years 2023 to 2025

State	Year	Number of Transfers
CA	2023	0
	2024	0
	2025	1
CT	2023	0
	2024	1
	2025	0
DE	2023	0
	2024	1
	2025	0
ID	2023	0
	2024	1
	2025	0