

	Provision	Area Development Agreement	Summary
			promises made outside of the franchise disclosure document and other agreements may not be enforceable.
u.	Dispute resolution by arbitration or mediation	Article 11	Except for certain claims, for all disputes there must be a face-to-face meeting, mediation, and arbitration (see state specific addenda).
v.	Choice of forum	Article 11	All dispute resolution must be held in Carson City, Nevada or the county where our then-current headquarters is located (subject to applicable state law).
w.	Choice of Law	Article 11	Nevada law, the Federal Arbitration Act, and the United States Trademark Act apply (subject to applicable state law).

**ITEM 18
PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

**ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The below table is an historic performance representation for 47 of our 51 company/affiliate owned locations that were open and operating for the full trailing 52 weeks from December 1, 2024, through November 30, 2025. We have not included any location that was not open for the full 52 week period. The table also shows historical performance for locations in each of the various settings for where a Gregorys Coffee can be located from in-line (location outside of a mall but without a drive thru), locations with drive thru, and locations in malls.

The table sets forth the average revenue, median revenue, together with the highest and lowest revenue figures for the 52 week time period. The company/affiliate locates operate businesses that are substantially similar to those that you as a franchisee will operate and follow the same Gregorys Coffee® system. Other than time in operation, our affiliate owned locations do not differ materially to the anticipated characteristics of our franchisees’ locations. Our affiliate’s locations offer products and services similar to what our franchisees will offer and follow the same Gregorys Coffee® system that our franchisees are required to follow.

Package	Total # of Stores	Low Revenue	High Revenue	Average	Median	% Stores higher than Average
Total Chain	47	\$193,037	\$1,602,042	\$853,755	\$822,667	42.6%
In-Line	32	\$240,171	\$1,602,042	\$975,638	\$1,016,476	53.1%
Drive-Thru	1	\$1,408,509	\$1,408,509	\$1,408,509	\$1,408,509	N/A
Malls	14	\$193,037	\$982,709	\$535,565	\$461,006	42.9%

NOTES:

1. “Revenue” means the total dollar amount of all sales generated by an outlet for a given period, including payment for any services or products sold, whether for cash or credit and the value of any services bartered or done on trade. Revenues do not include (i) bona fide refunds to customers, (ii) sales taxes collected, (iii) sale of used equipment not in the ordinary course of business, or (iv) sales of prepaid cards or similar products (but the redemption of any such card or product will be included in revenue).
2. “Average” means the sum of all data points in a set, divided by the number of data points in that set.
3. “Median” means the data point that is in the center of all data points used. That number is found by examining the total number of data points and finding the middle number in that set. In the event the number of data points is an odd number, the median will be the center number. If the dataset contains an even number of data points, the median is reached by taking the 2 numbers in the middle, adding them together, and dividing by 2.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.

The information in this Item 19 was taken from financial statements from our company owned locations. Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, Gregory’s Coffee Franchise LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Gregg Majewski at 755 Schneider Drive, South Elgin, Illinois 60177; (847) 608-8500, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20
OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1
Systemwide Outlet Summary
For Years 2023 to 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Company Owned	2023	33	36	3
	2024	36	52	16
	2025	52	51	-1
Total Outlets	2023	33	36	3
	2024	36	52	16
	2025	52	51	-1

**Table No. 2
Transfers of Outlets from Franchisees to New Owners
(other than the Franchisor)
For Years 2023 to 2025**

State	Year	Number of Transfers
Total	2023	0
	2024	0
	2025	0

**Table No. 3
Status of Franchised Outlets
For Years 2023 to 2025**

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations for Other Reasons	Outlets at End of Year
Total	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	0	0	0	0	0	0