

	<b>Provision</b>	<b>Section in Development Agreement</b>	<b>Summary</b>
t	Integration/merger clause	Section 28	Only the terms of the Development Agreement (and ancillary agreements) and this Disclosure Document are binding (subject to state law). Any representations or promises outside of the Disclosure Document and this Agreement may not be enforceable. Nothing in this Agreement or any related agreement is intended to disclaim the representations made in this Disclosure Document.
u	Dispute resolution by arbitration or mediation	Sections 13 and 14	<p>You must first submit all dispute and controversies arising under the Development Agreement to our management and make every effort to resolve the dispute internally.</p> <p>At our option, all claims or disputes arising out of the Development Agreement must be submitted to non-binding mediation, which will take place, at our option, in (a) Boca Raton, FL, or (b) our then-current corporate headquarters. You must notify us of any potential disputes and we will provide you with notice as to whether we wish to mediate the matter or not. If the matter is mediated, the parties will split the mediator's fees and bear all of their other respective costs of the mediation (subject to state law).</p>
v	Choice of forum	Section 16	All claims and causes of action arising out of the Development Agreement must be brought in the state or, if appropriate, federal court of general jurisdiction that is closest to Boca Raton, FL or the city and state where we have notified you in writing we have established our then-current corporate headquarters (subject to applicable state law).
w	Choice of law	Section 12	The Development Agreement is governed by the laws of the state of Florida, without reference to this state's conflict of laws principles (subject to state law), except that any franchise-specific or franchise-applicable laws of FL, including those related to pre-sale disclosure and the franchise relationship generally, will not apply to this Agreement or franchise awarded hereunder unless the awarding of said franchise specifically falls within the scope of such FL laws, regulations or statutes without reference to and independent of any reference to this choice of law provision (subject to state law).

## **ITEM 18 PUBLIC FIGURES**

We do not currently use any public figures to promote our franchise.

## **ITEM 19 FINANCIAL PERFORMANCE PRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular franchised business or under particular circumstances.

## BACKGROUND

As of December 31, 2024, there were three (3) affiliate-owned Centers (each, an “Affiliate Location”) and 56 Franchised Businesses.

In Part I of this Item below, we disclose the Gross Revenue generated by the three (3) Affiliate Locations over the 2022 through 2024 calendar years. Part I excludes the Franchised Businesses because they are discussed in Part II, III, and IV of this Item.

In Part II of this Item below, we disclose the Gross Revenue generated over the 2022 through 2024 calendar years, as applicable, by three (3) Franchised Businesses that were open and operating as of January 1, 2022. In Part II, we exclude: (i) the Affiliate Locations disclosed in Part I; (ii) the 46 Part III Franchised Centers because they were not open during the entire measurement period; and (iii) any Franchised Businesses that transferred ownership.

In Part III of this Item below, we disclose the monthly Gross Revenue over the first 24 months of operation (or lesser period of time) generated by each of the 46 Franchised Centers that opened at some point after January 1, 2022 and that operated for at least one full month in calendar years 2022, 2023 or 2024 (“Part III Franchised Centers”). Part III excludes the performance of (a) the Affiliate Locations disclosed in Part I, (b) the more mature Franchised Businesses that are disclosed in Part II of this Item, (c) any Franchised Businesses that transferred ownership.

In Part IV of this Item below, we disclose the average, median, high, and low Gross Revenues generated in 2024 for the 29 Franchised Businesses open more than 12 months as of December 31, 2024 (excluding Franchised Businesses that transferred ownership in 2023 or 2024).

In Part V of this Item below, we disclose selected KPIs and P&L Line-Items for Reporting Franchised Locations open for more than 12 months as of December 31, 2024. Reporting Franchised Locations include 15 Franchised Locations that were open for more than 12 months as of December 31, 2024 and that submitted standard P&L information. The other Franchised Locations were excluded because they did not provide the requested information.

In Part VI of this Item below, we disclose the average, median, high, and low metrics for selected KPIs and P&L Line-Items for Reporting Franchised Locations open for more than 12 months as of December 31, 2024. Reporting Franchised Locations include Franchised Locations that were open for more than 12 months as of December 31, 2024 and that submitted standard P&L information.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much.**

### **Part I:** Gross Revenue Generated over 2022 through 2024 Calendar Years by each Affiliate Center

	Year Open	2022	2023	2024
Affiliate Location No. 1	2014	\$2,875,598	\$3,132,076	\$3,059,997
Affiliate Location No. 2	2017	\$1,998,686	\$2,267,321	\$2,210,355
Affiliate Location No. 3*	2022	\$1,105,358	\$2,234,112	\$2,365,033
<b>Total Gross Revenue Generated by Affiliate Locations</b>		<b>\$5,979,642</b>	<b>\$7,633,509</b>	<b>\$7,637,409</b>

\*This Center did not open until March 2022.

**Part II:** Gross Revenue<sup>1</sup> Generated over 2022 through 2024 Calendar Years by each Franchised Center Operating Throughout Such Period of Time (Excluding Transfers)

	Year Open	2022	2023	2024
Franchised Business No. 1	2019	\$1,657,583	\$2,207,944	\$2,141,770
Franchised Business No. 2	2019	\$1,358,804	\$1,799,920	\$1,897,743
Franchised Business No. 6	2021	\$1,243,323	\$2,406,311	\$2,320,240

Explanatory Notes to Parts I and II of this Item 19

1. Gross Revenue Generally. For each Affiliate Location or Franchised Business disclosed in Part I and II of this Item, respectively, the term “Gross Revenue” means the total revenue generated (in U.S. Dollars) by that System location/business over the applicable measurement period noted in the Charts above, including without limitation, revenue generated under its MSA and/or otherwise in connection with the sale and provision of Approved Services and/or Approved Products at the Center (via an Applicable Provider or other legally-compliant structure). One Affiliate Center (Affiliate Location No. 1) also performs services with Optional Equipment, including CoolSculpting® and laser services.

**Part III:** Average, High, and Low Gross Revenue<sup>1</sup> by Month for the first 24 Months of Operation for the 46 Franchised Businesses Opened After January 1, 2022 and Operational for at Least One Full Month in Calendar Years 2022, 2023, or 2024 (Excluding Transfers)

	1 <sup>st</sup> Mo.	2 <sup>nd</sup>	3 <sup>rd</sup>	4 <sup>th</sup>	5 <sup>th</sup>	6 <sup>th</sup>	7 <sup>th</sup>	8 <sup>th</sup>	9 <sup>th</sup>	10 <sup>th</sup>	11 <sup>th</sup>	12 <sup>th</sup>	Mo. 1-12 Total
Average	\$29,859	\$37,103	\$42,062	\$51,286	\$57,595	\$61,921	\$69,112	\$75,256	\$76,124	\$80,114	\$87,938	\$83,709	\$752,077
Median	\$29,524	\$34,790	\$36,735	\$46,183	\$54,677	\$56,222	\$66,489	\$69,526	\$75,359	\$73,202	\$84,693	\$76,312	\$703,712
High	\$62,287	\$92,968	\$87,947	\$121,816	\$146,066	\$136,044	\$137,119	\$186,392	\$168,028	\$194,448	\$201,821	\$185,997	\$1,720,932
Low	\$7,540	\$13,066	\$13,749	\$19,082	\$19,734	\$17,969	\$24,856	\$17,712	\$25,044	\$31,396	\$36,756	\$30,535	\$257,437
# / % Met or Exceeded Average	23 / 48%	23 / 49%	19 / 42%	16 / 38%	17 / 41%	19 / 49%	17 / 45%	15 / 43%	17 / 50%	13 / 42%	15 / 48%	10 / 33%	12 / 43%
# of Locations	46	45	43	40	39	37	36	33	32	29	29	28	28

	13 <sup>th</sup>	14 <sup>th</sup>	15 <sup>th</sup>	16 <sup>th</sup>	17 <sup>th</sup>	18 <sup>th</sup>	19 <sup>th</sup>	20 <sup>th</sup>	21 <sup>st</sup>	22 <sup>nd</sup>	23 <sup>rd</sup>	24 <sup>th</sup>	Mo. 13-24 Total
Average	\$85,326	\$89,649	\$92,272	\$96,102	\$94,288	\$94,541	\$108,137	\$104,674	\$100,392	\$110,648	\$107,815	\$120,473	\$1,204,317
Median	\$77,408	\$88,088	\$80,664	\$82,770	\$83,232	\$82,307	\$94,408	\$93,932	\$92,026	\$103,862	\$85,771	\$114,237	\$1,078,705
High	\$226,397	\$208,254	\$235,102	\$236,412	\$216,782	\$223,651	\$240,974	\$214,885	\$177,519	\$237,737	\$181,602	\$204,208	\$2,603,524
Low	\$28,398	\$15,439	\$47,288	\$41,610	\$38,737	\$57,417	\$56,010	\$57,624	\$55,666	\$71,587	\$61,294	\$66,519	\$597,590
# / % Met or Exceeded Average	10 / 40%	12 / 50%	7 / 32%	8 / 38%	8 / 40%	6 / 33%	6 / 40%	5 / 38%	4 / 33%	4 / 36%	5 / 45%	4 / 50%	5 / 63%
# of Locations	25	24	22	21	20	18	15	13	12	11	11	8	8

Explanatory Notes to Part III of this Item:

1. Gross Revenue Generally. For each Franchised Business disclosed in Part III of this Item, the term “Gross Revenue” means the total revenue generated (in U.S. Dollars) by that Franchised Business over the applicable month of operations immediately following the opening of that center, including without limitation, revenue generated under its MSA and/or otherwise in connection with the sale and provision of Approved Services and/or Approved Products at the Center (via an Applicable Provider or other legally-compliant structure) over that month of operations.

**Part IV:** Average, Median, High, and Low Gross Revenue<sup>1</sup> for the 32 Franchised Businesses Open More Than 12 Months as of December 31, 2024 (Excluding Franchised Businesses that Transferred in 2023 or 2024)

2024 Gross Revenue	
Average	\$1,111,838
Median	\$934,313
High	\$2,364,019
Low	\$404,250

Of the 32 Franchised Businesses that were open more than 12 months as of December 31, 2024 and are included in this Part IV, 10 (or 31%) met or exceeded the average.

Explanatory Notes to Part IV of this Item:

1. For each Franchised Business disclosed in Part IV of this Item, the term “Gross Revenue” means the total revenue generated (in U.S. Dollars) by that Franchised Business in calendar year 2024, including without limitation, revenue generated under its MSA and/or otherwise in connection with the sale and provision of Approved Services and/or Approved Products at the Center (via an Applicable Provider or other legally-compliant structure) in that year.

**Part V:** Selected KPIs and P&L Line-Items for Reporting Franchised Locations Open for at least 12 months as of December 31, 2024.

	Loc 1	Loc 2	Loc 3	Loc 4	Loc 5	Loc 6	Loc 7	Loc 8	Loc 9	Loc 10	Loc 11/12	Loc 13	Loc 14	Loc 15
<b>KPIs</b>														
# Customers	3,967	3,655	2,866	2,174	1,973	3,827	2,999	2,026	3,407	2,585	6,597	2,154	1,860	3,768
Revenue Per Customer	\$472	\$581	\$404	\$497	\$506	\$601	\$535	\$417	\$397	\$387	\$472	\$426	\$371	\$500
<b>P&amp;L Summary: \$ in '000</b>														
Revenue	1,871	2,122	1,158	1,081	997	2,298	1,605	846	1,351	1,001	3,113	918	690	1,885
Cost of Goods	584	622	446	213	250	685	389	279	477	329	861	215	226	565
Gross Margin	1,287	1,500	712	868	747	1,613	1,216	566	875	671	2,251	703	464	1,320
Payroll	446	427	410	194	274	675	324	273	369	252	339	304	235	523
Marketing	169	195	136	138	136	162	204	148	130	98	418	132	168	117
Rent	39	137	112	162	108	166	62	143	107	111	112	84	83	126
Royalties / Brand Fund	115	134	69	68	67	138	114	57	94	30	255	66	41	132
Other OpEx	124	173	81	92	141	196	238	179	72	106	238	131	90	85
Adjusted Net Income	395	436	(96)	213	22	361	304	(233)	103	74	891	(14)	(155)	338
<b>P&amp;L Summary: % Revenue</b>														
Revenue	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Cost of Goods	31%	29%	39%	20%	25%	30%	24%	33%	35%	33%	28%	23%	33%	30%
Gross Profit	69%	71%	61%	80%	75%	70%	76%	67%	65%	67%	72%	77%	67%	70%
Payroll	24%	20%	35%	18%	27%	29%	20%	32%	27%	25%	11%	33%	34%	28%
Marketing	9%	9%	12%	13%	14%	7%	13%	17%	10%	10%	13%	14%	24%	6%
Rent	2%	6%	10%	15%	11%	7%	4%	17%	8%	11%	4%	9%	12%	7%
Royalties / Fund Contrib.	6%	6%	6%	6%	7%	6%	7%	7%	7%	3%	8%	7%	6%	7%
Other OpEx	7%	8%	7%	9%	14%	9%	15%	21%	5%	11%	8%	14%	13%	4%
Adjusted Net Income	21%	21%	-8%	20%	2%	16%	19%	-28%	8%	7%	29%	-1%	-22%	18%

**Part VI:** Average, Median, High, Low for Selected KPIs and P&L Line-Items for Reporting Franchised Locations Open for at least 12 months as of December 31, 2024.

	# / %				
	High	Average	Median	Low	Exceeding Avg.
<b><u>KPIs</u></b>					
# Customers	6,597	2,924	2,933	1,860	8 / 57%
Revenue Per Customer	\$601	\$438	\$472	\$371	9 / 64%
<b><u>P&amp;L Summary: \$ in '000</u></b>					
Revenue	3,113	1,396	1,255	690	7 / 50%
Cost of Goods	861	409	418	213	8 / 57%
Gross Margin	2,251	986	871	464	7 / 50%
Payroll	675	336	331	194	8 / 57%
Marketing	418	157	143	98	7 / 50%
Rent	166	103	111	39	11 / 79%
Royalties / Brand Fund	255	92	81	30	8 / 57%
Other OpEx	238	130	127	72	8 / 57%
Adjusted Net Income	891	176	158	(233)	8 / 57%

Explanatory Notes to Parts V and VI of this Item:

1. # Customers includes the total number of customers that had an appointment at the location in 2024.
2. Revenue Per Customer is the average revenue per customer that had an appointment at the location in 2024.
3. Cost of Goods includes the total amount of products and goods (including injectables, skin care, pharmacy products, and medical supplies) that was sold or consumed by each Reporting Franchised Location in 2024.
4. Payroll includes wages, payroll taxes, and bonuses / commissions (adjusted for normalized employee commission structure) and excludes health benefits, and 401K benefits. The number and type of specific personnel varies among each Reporting Franchised Location but generally includes 1 to 2 front desk coordinators per Reporting Franchised Location, 1 full-time esthetician, 1 to 2 full-time nurse practitioners and/or physician assistant cosmetic injectors, and 1 full-time wellness specialist. Payroll Expenses does not include any amounts that you (or your manager) may pay yourself.
5. Marketing spend includes investments in digital marketing, digital marketing management fees, and local brand-building marketing activities for each Reporting Franchised Location.
6. Rent includes the total amount paid for rent, common area maintenance, and taxes for each Reporting Franchised Location.
7. Other OpEx include but are not limited to insurance, utilities, licenses / permits, bank and credit card fees, medical director fees, medical waste fees, office expenses, normalized telephone expenses (reflecting updated vendor contracts), software and technology fees, uniforms, and other miscellaneous expenses part of the operation of each Reporting Franchised Locations. Other Expenses exclude non-standard and one-time costs including health insurance, one-time legal expenses, 401K contributions, employee meals and entertainment, brand marketing events, uniforms, charitable contributions, recruiting costs, and severance. There are other expenses that will be incurred in the operation of your Franchised Business.
8. Data shown above represents actual Royalty and Fund Contributions paid by each Reporting Franchised Location in 2024. See Item 6 for Royalty and Fund Contributions that you will be required to pay for your Franchised Business.

9. Locations 11 and 12 are owned by the same Franchisee and they submit their information in the aggregate. As a result, the information for those two Franchised Businesses is combined in Location 11 / 12 in Part V. In Part VI, the information for Location 11 / 12 is also combined, but they were still considered to be two locations for purposes of calculating the average and medians.

#### General Notes to this Item 19

1. We encourage you to consult with your own accounting, business, and legal advisors to assist you in preparing your budgets and projections, and to assess the likely or potential financial performance of your franchise. We also encourage you to contact existing franchisees to discuss their experiences with the system and their franchise business. Existing System franchisees of ours are your best source of information about franchise operations.
2. Prior to entering into any Franchise Agreement with us, we strongly recommend that you first conduct due diligence with your attorney and other business advisors into the industry-specific laws that might impact the manner in which you are required to (a) own and manage Center, (b) establish a relationship with an Authorized Care Provider under an ACP Agreement, (c) ensure the ACP-Related Services, as well as any applicable Management Services, are structured and being provided in accordance with applicable laws and regulations where you contemplate developing one (1) or more Franchised Businesses. While we may not require you to provide us with a Legal Opinion Letter, we recommend that you engage counsel prior to even acquiring any franchise/development rights from us to provide an analysis of these industry-specific laws and potential management/operational structures for a franchised Center under such laws.
3. We also recommend you speak to your business advisors and conduct your own research regarding the prevailing pricing and rates charged by businesses that are similar or directly competitive with a System Center in and around your contemplated Site Selection Area, and consider that information when analyzing this franchise offering before you purchase a franchise or enter into a franchise agreement with us.
4. Please note that this Item 19 does not disclose the initial costs you will incur in connection with constructing, building out and otherwise developing your Franchised Business or its ongoing operations.
5. The figures provided in this Item do not describe any of the operating costs or expenses, including certain tax liabilities that you will be responsible for, professional fees and/or administrative expenses that you might incur in connection with opening and commencing operations of your Franchised Business, including legal and accounting fees that you incur prior to opening. We suggest you consult your financial advisor or personal accountant concerning financial projections and federal, state and local income taxes and any other applicable taxes that you may incur in operating a Franchised Business.
6. Interest expense, interest income, depreciation, amortization and other income or expenses will vary substantially from business to business, depending on the amount and kind of financing you obtain to establish your Franchised Business. You should consult with your tax advisor regarding depreciation and amortization schedules and the period over which assets of your Franchised Business may be amortized or depreciated, as well as the effect, if any, of any recent or proposed tax legislation.

There are no material financial and operational characteristics of the Affiliate Locations that are reasonably anticipated to differ materially from future operational franchise outlets.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, 4Ever Franchisor LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Dan Amin, c/o 4Ever Franchisor LLC at 5458 Town Center Road, 19, Boca Raton, Florida 33486, or at (561) 320-8111, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**TABLE 1**  
**SYSTEMWIDE OUTLET SUMMARY**  
**FOR YEARS 2022 TO 2024**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
Franchised	2022	6	16	+10
	2023	16	36	+20
	2024	36	56	+20
Company-Owned*	2022	2	3	+1
	2023	3	3	0
	2024	3	3	0
<b>Total Outlets</b>	<b>2022</b>	<b>8</b>	<b>19</b>	<b>+11</b>
	<b>2023</b>	<b>19</b>	<b>39</b>	<b>+20</b>
	<b>2024</b>	<b>39</b>	<b>59</b>	<b>+20</b>

**TABLE 2**  
**TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS**  
**(OTHER THAN FRANCHISOR)**  
**FOR YEARS 2022 TO 2024**

<b>State</b>	<b>Year</b>	<b>Number of Transfers</b>
Colorado	2022	0
	2023	1
	2024	0
Florida	2022	2
	2023	1
	2024	3
Indiana	2022	0
	2023	1
	2024	0
<b>Total</b>	<b>2022</b>	<b>2</b>
	<b>2023</b>	<b>3</b>
	<b>2024</b>	<b>2</b>