

Provision	Section in Franchise or Other Agreement	Summary
	Agreement; Paragraph 15J of Associate Franchise Agreement	

ITEM 18

PUBLIC FIGURES

Jazzercise’s founder, Executive Chair and sole shareholder is Judi Sheppard Missett. Ms. Missett has entered into an employment agreement with Jazzercise to lend her name and services for promotion and advertising. Compensation to Ms. Missett for the right to the use of her name is provided for by the salary she receives from Jazzercise.

You have the right to use Judi Sheppard Missett’s name in accordance with Jazzercise’s guidelines in promoting, advertising and conducting Jazzercise classes. No payment must be made to Ms. Missett.

In addition, Shanna Missett Nelson acts as Jazzercise’s CEO and Director. She is not an owner of Jazzercise but receives a salary.

Jazzercise has no other ongoing arrangements with any public figure but may seek arrangements with public figures, in particular for special events.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised businesses. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing franchise, however, we may provide you with the actual records of that business. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Clarissa Zulick, Jazzercise, Inc. 2460 Impala Drive, Carlsbad, California 92010-7226, (760) 602-7189, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

**Systemwide Outlet Information
For Years Ended 2023 to 2025**

Column 1 Outlet Type¹	Column 2 Year Ended³	Column 3 Outlets at Start of the Year	Column 4 Outlets at End of the Year	Column 5 Net Change
Franchised	2023	5,533	5,253	-280
	2024	5,253	5,251	-2
	2025	5,251	5,092	-159
Company-Owned ²	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	5,533	5,253	-280
	2024	5,253	5,251	-2
	2025	5,251	5,092	-159

Notes:

1. Jazzercise franchisees are instructors who conduct the Jazzercise dance fitness program (see Item 1) in various types of locations. They do not necessarily operate retail outlets.
2. Jazzercise operates facilities offering dance fitness classes in Carlsbad, Oceanside, and Poway, California. All of the instructors at these facilities are franchisees.
3. For the year ended December 31st.

**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For Years Ended 2023 to 2025**

State	Year¹	Number of Transfers
TOTAL	2023	0
	2024	0
	2025	0

Notes:

1. For the year ended December 31st.