

**ITEM 18.  
PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

**ITEM 19.  
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor owned outlets/businesses, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet/business you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular outlet/business or under particular circumstances.

**Gross Revenue by Quartiles for 2025**

<b>Quartile</b>	<b>Number of Qualified Franchisees</b>	<b>Highest Gross Revenue in Quartile</b>	<b>Lowest Gross Revenue in Quartile</b>	<b>Average Gross Revenue in Quartile</b>	<b># Exceeding Average Gross Revenue in Quartile</b>	<b>% Exceeding Average Gross Revenue in Quartile</b>	<b>Median Gross Revenue in this Quartile</b>
1 <sup>st</sup> Quartile	46	\$21,712,224	\$1,623,002	\$3,529,910	15	33%	\$2,549,879
2 <sup>nd</sup> Quartile	46	\$1,615,113	\$571,647	\$999,165	20	43%	\$926,840
3 <sup>rd</sup> Quartile	45	\$566,985	\$265,447	\$396,091	25	56%	\$405,141
4 <sup>th</sup> Quartile	45	\$261,471	\$9,145	\$143,675	23	51%	\$147,449
Total	182						

**Gross Revenue by Number of Locations for 2025**

<b>Locations</b>	<b>Number of Qualified Franchisees</b>	<b>Highest Gross Revenue in Grouping</b>	<b>Lowest Gross Revenue in Grouping</b>	<b>Average Gross Revenue in Grouping</b>	<b># Exceeding Average Gross Revenue in Grouping</b>	<b>% Exceeding Average Gross Revenue in Grouping</b>	<b>Median Gross Revenue in this Grouping</b>
1	125	\$4,122,026	\$9,145	\$624,483	41	33%	\$405,141
2	30	\$4,271,601	\$182,632	\$1,455,403	16	53%	\$1,597,119
3	12	\$3,865,866	\$425,635	\$2,317,642	6	50%	\$2,366,586
4	5	\$6,289,229	\$1,615,113	\$2,987,301	2	40%	\$2,178,718
5 or more	10	\$21,712,224	\$1,669,841	\$6,815,621	4	40%	\$5,849,777
Total	182						

Notes to Table:

1. As of December 31, 2025, we had 204 total franchisees who operated 344 businesses. Of these total franchisees, 182 franchisees representing 319 businesses were categorized as "Qualified Franchisees", (franchisees who had operated for at least 12 months as of December 31, 2025 and who reported their Gross Revenue to us during the Reporting Period). These franchisees generated a total of \$233 million of network sales.

2. This financial performance representation in the above chart covers the Gross Revenue during the 12-month period from January 1, 2025 until December 31, 2025 (the "Reporting Period") for the Qualified Franchisees who operated their businesses for the entire Reporting Period, and who reported their Gross Revenue to us in the Reporting Period.

3. This financial performance representation does not include the results of the 22 franchisees (operating a total of 25 Businesses/Territories) that were operating for less than 12 months as of December 31, 2025, or the 7 franchisees (operating a total of 8 Businesses) that closed during the Reporting Period.

4. The Qualified Franchisees operate in various markets across the country. The average length of time that the Qualified Franchisees had operated under the System as of December 31, 2025, was 7.2 years.

5. 57 Qualified Franchisees (including 38 in the first quartile, 10 in the second quartile, 5 in the third quartile and 4 in the fourth quartile of Gross Revenue) operated multiple Businesses/Territories during the Reporting Period, and 27 of the Qualified Franchisees (including 24 in the first quartile, 2 in the second quartile, 1 in the third quartile, and 0 in the fourth quartile of Gross Revenue) operated 3 or more Businesses/Territories.

6. As of April 27, 2026, TeamLogic, LLC, through its wholly owned subsidiary, ITAH, operates 28 company-owned TeamLogic IT<sup>®</sup> Businesses.

7. "Gross Revenue" is defined as all revenue from all services that a Qualified Franchisee derives from operating all of its Businesses, and includes hourly services, managed services, product resale, and professional project services, commission and agency revenue, reseller revenue and other, (cloud services, technical support, break/fix services, training, consulting services, and other technical services) whether one-time or recurring, and commissions paid by alliance partners and revenue from hardware or software sales. This excludes freight and sales tax.

8. TeamLogic IT<sup>®</sup> is a franchised service operation that relies on a business-client base that must be built over time, often from scratch. It can take 2 years or more to create an operation that offers a statistically accurate representation. Given that many franchisees do not complete the establishment of their Businesses in the first 12 months, to include operations younger than 24 months would show a distorted and unrealistic picture of business revenues. We offer certain discounts and Minimum CFF suspensions for the entire first year in recognition that this time is spent building a client base. In addition, some franchisees have converted existing independent IT service businesses into TeamLogic IT<sup>®</sup> Businesses with a full and active client base, while other franchisees are starting new businesses with no clients. These outlets present starkly different revenue profiles in their first year of operations compared to traditional, new franchises. Including only franchisees that have been operational for at least 24 months, starts to balance the inherent performance and statistical discrepancies in this aspect of the franchisees' Gross Revenue figures.

9. Because a TeamLogic IT<sup>®</sup> Business franchisee’s revenue depends primarily on a recurring base of clients developed over a period of time, Qualified Franchisees who operate for longer periods, and/or who operate multiple TeamLogic IT<sup>®</sup> Businesses/Territories, typically realize higher (in some cases significantly higher) Gross Revenue, than Qualified Franchisees who have operated for shorter periods or who operate only one Business/Territory.

10. Each of the Qualified Franchisees offers primarily the same products and services that we expect new TeamLogic IT<sup>®</sup> Business franchisees to offer, and each receives primarily the same services from us that we expect new franchisees to receive. The Qualified Franchisees also face generally the same competition from other similar businesses that we expect new franchisees will face.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request. Prospective franchisees and sellers of franchises should be advised that no certified public accountant has audited these figures or expressed his or her opinion concerning their contents or form.

**Some outlets have sold this amount. Your individual results may differ. There is no assurance that you’ll sell as much.**

Other than the preceding financial performance representation, TeamLogic, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Thomas Muller at 26722 Plaza, Mission Viejo, California 92691, (949) 582-6300, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20.  
OUTLETS AND FRANCHISEE INFORMATION**

**[Table No. 1]  
System-wide Outlet Summary  
For Years 2023, 2024 and 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	266	282	+16
	2024	282	311	+29
	2025	311	344	+33
Company-Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
<b>Total Outlets</b>	<b>2023</b>	<b>266</b>	<b>282</b>	<b>+16</b>
	<b>2024</b>	<b>282</b>	<b>311</b>	<b>+29</b>
	<b>2025</b>	<b>311</b>	<b>344*</b>	<b>+33</b>

\* Footnote: See Table No. 4 below.

Subsequent to December 31, 2025, TeamLogic, LLC acquired 28 franchised outlets, which are now operated as company-owned Businesses through its wholly owned subsidiary, IT Assist Holdings, LLC.