

Provision	Section in Area Development Agreement (“ADA”)	Summary
q. Non-competition covenants during the term of the Franchise	ADA Section 8.2	Prohibition against owning, operating, advising, working in, being associated with, and making loans to a business that provides similar products and services. Non-competition provisions are subject to state law.
r. Non-competition covenants after the Franchise is terminated or expires	ADA Section 8.3	Prohibition on diverting any business to a competitor or being associated with any similar business and prohibition, for one (1) year, on engaging in similar business in the Development Area, within ten (10) miles of the Development Area or any other PostNet Center. Exception if you are less than a five percent (5%) owner of certain companies registered with the Securities and Exchange Commission. Non-competition provisions are subject to state law.
s. Modification of the agreement	ADA Section 11.6	No modifications generally, except in writing. We may modify Operations Manual, System Standards, Marks, System and Products/services to be offered to your Business.
t. Integration/merger clause	ADA Section 11.11	Only the terms of the Area Development Agreement and other related written agreements are binding (subject to applicable state law). Any representations or promises outside of the Franchise Disclosure Document and Area Development Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	ADA Section 10	Except as provided in Section 10.3, you must arbitrate all disputes arising out of or related to the Area Development Agreement. Except as provided in Section 10.3, before arbitration may begin, you must first mediate all disputes arising out of or related to the Area Development Agreement. These provisions are subject to state law.
v. Choice of forum	ADA Section 11.4	Where we have our principal place of business at the time when the mediation, arbitration, or litigation commences (subject to applicable state law). As of the date of this Franchise Disclosure Document, our principal place of business is in the Denver, Colorado metropolitan area.
w. Choice of law	ADA Section 11.5	Colorado law, subject to any contrary provision contained in the State-Specific Addendum (See Exhibit G), subject to applicable state law.

**ITEM 18
PUBLIC FIGURES**

We do not use any public figures to promote PostNet franchised businesses.

**ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance

information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Background

This Item 19 provides certain historical data provided by our franchisees. As of December 31, 2025, there were 204 Centers in the United States (see Item 20). These Centers offer products and services to both consumers and business customers. The following table provides information about the sales performance in 2025 of those Centers that have been open for more than 12 consecutive months as of December 31, 2025. Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

For purposes of this Item 19, “Gross Sales” has the same meaning as defined in the Franchise Agreement. It means revenue from the sale of all products and/or services, revenue generated by the Franchisee’s use of the Center’s products or services for businesses unrelated to the Center, and all other income or consideration of every kind and nature, received by the Center, whether for cash, barter, or credit, and regardless of collection in the case of credit. Gross Sales also includes: (1) at least seventy percent (70%) of the full retail value of any product and/or service used by Franchisee, or its officers or owners, for personal use; (2) at least seventy percent (70%) of the full retail value of any product and/or service provided by Franchisee to another individual and/or entity, which has been discounted over thirty percent (30%) off of the full retail price; (3) at least seventy percent (70%) of the full retail value of any gift certificate or coupon sold for use at the Center discounted over thirty percent (30%) off of the retail prices (fees retained by or paid to third party sellers of such gift certificates or coupons are not excluded from this calculation); and (4) at least seventy percent (70%) of the full retail value of any product and/or service provided by Franchisee to another individual and/or entity in exchange for barter services such as advertising or marketing benefits to Franchisee. Gross Sales does not include any sales taxes or other taxes collected by the Franchisee from Center customers and thereafter paid directly to the appropriate taxing authority.

The term “Average,” also known as the “Mean,” refers to the sum of all data points in a set, divided by the number of data points in that set.

The term “Median” refers to the data point that is in the center of all data points used. That number is found by examining the total number of data points and finding the middle number in that set. In the event that the number of data points is an odd number, the median will be the center number. If the dataset contains an even number of data points, the median is reached by taking the two numbers in the middle, adding them together, and dividing by two.

Table 19-1: Franchised Centers Open and Operating in 2025 for 12 Months or More

The table below lists the annual Gross Sales information reported by franchised Centers that have been in operation in the United States for 12 months or more as of December 31, 2025, excluding data from Centers that (i) first opened after January 1, 2025, or permanently closed on or before December 31, 2025; or (ii) were a PostNet Express; or (iii) were legacy Centers allowed to operate under PostNet branding other than the marks which are the subject of this offering; or (iv) did not provide sales reporting data for all months in the calendar year 2025 (the “Reporting Criteria”). As of December 31, 2025, we had 204 franchised Centers open and operating in the United States. Of this total, 183 Centers (90%) met the Reporting Criteria, and 21 Centers (10%) did not meet the Reporting Criteria. These 183 Centers reflect substantially the same U.S. geographic distribution as disclosed in Item 20, and the characteristics of the included Centers do not differ materially from those of a franchised Center offered under this Franchise Disclosure Document.