

Provision	Section in Franchise or Other Agreement	Summary
u. Dispute resolution by arbitration or mediation	FA: §§ 17.1, 17.2 MUDA: § 11	Either party may initiate non-binding mediation before legal proceedings are filed. Mediation shall take place in your home state. Arbitration shall take place in Florida (subject to applicable state law).
v. Choice of forum	FA: §§ 17.1, 17.2, 18.8 MUDA: § 11	Mediation shall take place in your home state. Any legal proceedings, whether arbitration or litigation, must be brought exclusively in the 15 th Judicial Circuit Court in and for Palm Beach County, Florida or federal court in the Southern District of Florida (subject to applicable state law).
w. Choice of law	FA: § 18.8 MUDA: § 11	Florida law applies (subject to applicable state law).

For additional disclosures required by certain states, refer to Exhibit K - State Addenda to Disclosure Document.

Item 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

Item 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

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Operating Results for The Great Greek Affiliate Restaurants
Located in Nevada

The operating results shown below are a historic representation for seven (7) The Great Greek Restaurants owned by our affiliates, Blue Adamas, LLC, Neighbors Hospitality, LLC, Tessera, LLC, Greek Rose, LLC, Downtown Greek LLC, Eastside Greek, LLC, and North Greek LLC. The Great Greek Restaurants whose results are shown below are located in Clark County, Nevada. One (1) of the Restaurants has been operating for more than eleven (11) years, two (2) have been operating for more than seven (7) years, two (2) have been operating for more than five (5) years, and two (2) have been operating for at least three (3) years. They are located on well-traveled streets in shopping centers and sell the food products that will be sold by franchisees.

Gross Revenues, Costs, and Net Income for Seven Affiliate-Owned Restaurants

Location	Gross Revenues	Food and Beverage Costs (%)	Management Salary & Labor Costs (%)	Net Operating Income (\$)	Net Operating Income (%)
Blue Adamas, LLC	\$1,670,196	31.27%	27.32%	\$291,841	17.47%
Neighbors Hospitality, LLC	\$2,247,753	29.28%	21.64%	\$704,613	31.35%
Tessera, LLC	\$2,756,775	30.50%	21.44%	\$759,072	27.53%
Greek Rose, LLC	\$2,339,114	30.52%	23.29%	\$574,546	24.56%
Downtown Greek, LLC	\$1,929,235	28.83%	23.21%	\$448,274	23.24%
Eastside Greek, LLC	\$1,523,567	31.77%	30.08%	\$222,727	14.62%
North Greek, LLC	\$1,657,979	30.39%	26.92%	\$347,009	20.93%
Totals	\$14,124,620	30.30%	24.29%	\$3,348,083	23.70%
AUV	\$2,017,803				

Notes:

1. “Gross Revenues” are all sales generated by the Restaurant, not including sales tax. Rebates and cash back to customers are excluded from this amount.

2. “Food and Beverage Costs” is the cost for food and beverage net of any vendor rebates divided by the Gross Revenues for that Restaurant (as a percentage).

3. “Management Salary & Labor Costs” is the sum of the manager’s salary, cost of hourly employees and other payroll related costs divided by the Gross Revenues for that Restaurant (as a percentage).

4. “Net Operating Income (\$)” is the total income after subtracting total operating expenses from gross profit. It shows how much profit the operation generates from its core activities.

5. “Net Operating Income (%)” is the Net Operating Income expressed as a percentage of total revenue.

6. “AUV”, or Average Unit Volume, is a key performance metric that measures the average annual sales revenue generated per Restaurant.

7. The fiscal year for each of the affiliate-owned Restaurants ends on June 30, 2026.

8. We are not aware of any material financial or operational characteristics of these Restaurants that would reasonably be anticipated to differ materially from future operational franchise outlets, with the exception that they do not pay Royalty Fees or contribute to the Marketing Fund.

Highest and Lowest Volume Restaurant Gross Revenues for Fiscal Year 2025*

In our Highest Volume and Lowest Volume Restaurant Gross Revenues financial performance representation, we disclose the gross revenues of the franchise Restaurant which attained the highest sales volume and of the franchise Restaurant with the lowest sales volume in Fiscal Year 2025*.

**Highest Volume and Lowest Volume Restaurant Gross Revenues Table
(1+ Year(s) of Operation)**

	Restaurants	Gross Revenues
Highest Sales Volume	1	\$2,503,796
Lowest Sales Volume	1	\$627,902

The Highest Volume and Lowest Volume Restaurant Gross Revenues financial performance representation above is based on a population of fifty-five (55) franchise Restaurants that (1) are located in the United States; (2) have reported gross revenues for twelve (12) consecutive months; (3) have been in operation for one (1) year or more as of June 30, 2026; and (4) operated under the same ownership during Fiscal Year 2025. Of the seventy-six (76) franchise Restaurants in operation during Fiscal Year 2025, fifty-five (55) were included, while eleven (11) were excluded for not being open for at least one (1) year, two (2) were excluded due to changes in ownership, and eight (8) were excluded for failing to report gross revenues for twelve (12) consecutive months. One (1) Restaurant closed during Fiscal Year 2025, and it was open for at least twelve (12) months.

* For the purposes of this chart, Fiscal Year 2025 shall mean July 1, 2025, to June 30, 2026, which matches the fiscal year of the seven affiliate-owned Restaurants from the earlier table.

**Highest Volume and Lowest Volume Restaurant Gross Revenues Table
(3+ Years of Operation)**

	Restaurants	Gross Revenues
Highest Sales Volume	1	\$2,480,442
Lowest Sales Volume	1	\$1,001,522

The Highest Volume and Lowest Volume Restaurant Gross Revenues financial performance representation above is based on a population of seventeen (17) franchise Restaurants that (1) are located in the United States; (2) have reported gross revenues for twelve (12) consecutive months; (3) have been in operation for three (3) years or more as of June 30, 2026; and (4) operated under the same ownership during Fiscal Year 2025. Of the seventy-six (76) franchise Restaurants in operation during Fiscal Year 2025, seventeen (17) were included, while forty-eight (48) were excluded for not being open for at least three (3) years, two (2) were excluded due to changes in ownership, and nine (9) were excluded for failing to report gross revenues for twelve (12) consecutive months. One (1) Restaurant closed during Fiscal Year 2025, and it was open for at least twelve (12) months.

* For the purposes of this chart, Fiscal Year 2025 shall mean July 1, 2025, to June 30, 2026, which matches the fiscal year of the seven affiliate-owned locations from the earlier table.

**Top, 2nd, 3rd, and Bottom Quarter of Restaurant Average and Median Gross Revenues
for Fiscal Year 2025***

In our Top, 2nd, 3rd, and Bottom Quarter of Restaurant Average and Median Gross Revenues financial performance representation, we disclose the average gross revenues and median gross revenues from the Top, 2nd, 3rd, and Bottom Quarter of franchise Restaurants in Fiscal Year 2025*.

**Top, 2nd, 3rd, and Bottom Quarter of Restaurant Average and Median Gross Revenues
for Fiscal Year 2025* (1+ Year(s) of Operation)**

	Restaurants	Average Gross Revenue	Median Gross Revenue	High	Low
Top Quarter	14	\$1,969,029	\$1,940,395	\$2,503,796	\$1,560,145
2 nd Quarter	14	\$1,411,783	\$1,404,755	\$1,539,915	\$1,288,294
3 rd Quarter	13	\$1,183,444	\$1,174,170	\$1,283,828	\$1,106,825
Bottom Quarter	14	\$927,083	\$941,904	\$1,098,912	\$627,902
Total	55	\$1,376,278	\$1,288,294	\$2,503,796	\$627,902

The Top, 2nd, 3rd, and Bottom Quarter of Restaurant Average And Median Gross Revenues financial performance representations above are based on a population of fifty-five (55) franchise Restaurants that (1) are located in the United States; (2) have reported sales revenue for twelve (12) consecutive months; (3) have been in operation for one (1) year or more as of June 30, 2025; and (4) operated under the same ownership during Fiscal Year 2025. Of the seventy-six (76) franchise Restaurants in operation during Fiscal Year 2025, fifty-five (55) were included, while eleven (11) were excluded for not being open for at least one (1) year, two (2) were excluded due to changes in ownership, and eight (8) were excluded for failing to report gross revenues for twelve (12) consecutive months. One (1) Restaurant closed during Fiscal Year 2025, and it was open for at least twelve (12) months. Twenty-three (23) of the fifty-five (55) owners represented (or 42%) surpassed the average gross revenues of \$1,376,278.

* For the purposes of this chart, Fiscal Year 2025 shall mean July 1, 2025, to June 30, 2026, which matches the fiscal year of the seven affiliate-owned locations from the earlier table.

**Top, 2nd, 3rd, and Bottom Quarter of Restaurant Average and Median Gross Revenues
for Fiscal Year 2025* (3+ Years of Operation)**

	Restaurants	Average Gross Revenue	Median Gross Revenue	High	Low
Top Quarter	5	\$2,045,550	\$1,929,543	\$2,480,442	\$1,803,070
2 nd Quarter	4	\$1,506,157	\$1,505,163	\$1,560,145	\$1,454,155
3 rd Quarter	4	\$1,400,430	\$1,396,786	\$1,434,830	\$1,373,317
Bottom Quarter	4	\$1,123,603	\$1,106,306	\$1,280,279	\$1,001,522
Total	17	\$1,549,912	\$1,454,155	\$2,480,442	\$1,001,522

The Top, 2nd, 3rd, and Bottom Quarter of Restaurant average and median gross revenues financial performance representations above are based on a population of seventeen (17) franchise Restaurants that (1) are located in the United States; (2) have reported sales revenue for twelve (12) consecutive months; (3) have been in operation for three (3) years or more as of June 30, 2025; and (4) operated under the same ownership during the Fiscal Year 2025. Of the seventy-six (76) franchise Restaurants in operation during Fiscal Year 2025, seventeen (17) were included, while forty-eight (48) were excluded for not being open

for at least three (3) years, two (2) were excluded due to changes in ownership, and nine (9) were excluded for failing to report gross revenues for twelve (12) consecutive months. One (1) Restaurant closed during Fiscal Year 2025, and it was open for at least twelve (12) months. Six (6) of the seventeen (17) owners represented (or 35%) surpassed the average gross revenues of \$1,549,912.

* For the purposes of this chart, Fiscal Year 2025 shall mean July 1, 2025, to June 30, 2026, which matches the fiscal year of the seven affiliate-owned locations from the earlier table.

Some outlets have earned these amounts. Your individual results may differ. There is no assurance that you'll earn as much.

Written substantiation of the information contained in this Item 19 will be made available to prospective franchisees upon reasonable request.

Except as set forth in this Item 19, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Mark D. Nichols, General Counsel, 2121 Vista Parkway, West Palm Beach, Florida 33411, and (561) 640-5570, the Federal Trade Commission, and the appropriate state regulatory agencies.

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Item 20
OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide Outlet Summary
For Years 2023 to 2025*

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	24	50	+26
	2024	50	66	+16
	2025	66	77	+11
Company-Owned**	2023	7	7	0
	2024	7	8	+1
	2025	8	10	+2
Total**	2023	31	57	+26
	2024	57	74	+17
	2025	74	87	+13

* Our fiscal year end is April 30. Accordingly, in this Item 20:
 “2025” refers to the period May 1, 2025 – April 30, 2026;
 “2024” refers to the period May 1, 2024 – April 30, 2025; and
 “2023” refers to the period May 1, 2023 – April 30, 2024.

** This includes The Great Greek Mediterranean Grill® businesses operated by our affiliates, Neighbors Hospitality, LLC, Blue Adamas, LLC, Tessera, LLC, Greek Rose, LLC, Downtown Greek, LLC, Eastside Greek, LLC, North Greek, LLC, Greek Bend, LLC, Greek Summerlin LLC, and Greek Concessions LLC.

Table 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For Years 2023 to 2025*

State	Year	Number of Transfers
California	2023	0
	2024	3
	2025	2
Colorado	2023	0
	2024	0
	2025	1
Florida	2023	1
	2024	3
	2025	0
Michigan	2023	1
	2024	0
	2025	0
Ohio	2023	2
	2024	0
	2025	0