

Provision	Section in franchise or other agreement	Summary
		joined as part of a class action of the claims of other parties.
v. Choice of Forum	Section 23.7	All disputes not subject to arbitration shall be litigated solely in Miami-Dade County, Florida (subject to applicable state law).
w. Choice of Law	Section 23.3	Florida law governs (subject to applicable state law).

Please see the State specific addenda attached to this Disclosure Document at Exhibit I.

ITEM 18: PUBLIC FIGURES.

At this time, we do not use any public figure to promote our franchise.

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS.

The FTC's Franchise Rule permits a Franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information and the information is included in the disclosure document. Financial performance information that differs from the information included in Item 19 may be given only if: (1) a Franchisor provides the actual records of an existing outlet you are considering buying; or (2) a Franchisor supplements the information provided in Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Time Period Measured:

These figures are derived from 38 of our franchisees for the 12-month period from January 1, 2025 through December 31, 2025.

Franchisees' Businesses:

Per Bin Location Figures for Franchisees' Businesses:

<u>Average Annual Number of Total Bin Locations of the Franchisees</u> (note 1)	<u>High</u>	<u>Median</u>	<u>Low</u>
<u>44 Bin Locations</u>	<u>189 Bin Locations</u>	<u>35 Bin Locations</u>	<u>11 Bin Locations</u>

Price per Pound Sold through Franchisor's National Buyer Program (note 2):

<u>Time Period</u>	<u>Average Price Per Pound</u>	<u>High</u>	<u>Median</u>	<u>Low</u>
<u>January – December 2025</u>	<u>\$0.43 cents per pound</u>	<u>\$0.55</u>	<u>\$0.44</u>	<u>\$0.31</u>

Average Monthly Pounds Collected Per Bin Location (note 3):

<u>Average Monthly Pounds Collected Per Bin Location</u>	<u>High</u>	<u>Median</u>	<u>Low</u>
<u>878 lbs.</u>	<u>2,042 lbs.</u>	<u>725 lbs.</u>	<u>444 lbs.</u>

Pounds Collected in 2025 (note 4):

<u>Average Annual Pounds Collected</u>	<u>High</u>	<u>Median</u>	<u>Low</u>
<u>467,012 lbs.</u>	<u>2,343,000 lbs.</u>	<u>310,670 lbs.</u>	<u>111,794 lbs.</u>

The numbers in the above financial performance representations, and the numbers used in the underlying calculations, were rounded to the nearest dollar or single digit.

Note 1: The average annual number of Total Bin Locations in the “Per Bin Location Figures for Franchisees” representation, is the total average of the 38 reporting Franchisees’ Bin Locations in operation during 2025. This number was computed by adding the operating Bin Locations for each of the twelve months of 2025 and dividing that number by 38. Because they did not have the same number of Bin Locations during the year and added and subtracted Bin Locations to and from their businesses during the year, the number of Bin Locations placed did not stay the same for the entire year. This does not report the number of individual Bins that are placed. Franchisees may have one or more Bins placed at a Bin Location, but the number of Bins placed at a Bin Location is not reported to Franchisor. If any of the Bins were not in operation at Bin Locations, they did not produce revenues. The Median figure of the average annual number of the reporting Franchisee’s Total Bin Locations was calculated by taking the nineteenth data point in the data set, and then rounding to the nearest single digit.

Note 2: The “Price per Pound Sold through Franchisor’s National Buyer Program” representation shows the average, high, low and median price per pound that franchisees received for the collected clothes, shoes and textiles during January 2025 through December 2025 through our National Buyer Program (rounded to the nearest cent). Of the 48 franchisees who participated in the National Buyer Program from January – December 2025, 18 franchisees attained or exceeded the stated Average Price Per Pound for January – December 2025, or 37.5% of these franchisees. These prices per pound, however, are subject to change at any time. We do not represent or guarantee that the prices paid to you through our National Buyer Program, if you participate, will fall within this range.

Note 3: The “Average Monthly Pounds Collected Per Bin Location” figure was calculated by first determining the average pounds per Bin Location for each reporting franchisee by taking the reporting franchisee’s total number of pounds collected during 2025, dividing the franchisee’s total number of pounds collected by its average number of Bin Locations, and dividing the result by 12 months; and then taking the sum of the average pounds per Bin Location for each of the 38 reporting franchisees and dividing the sum by 38. Of the 38 franchisees, 15 franchisees attained

or exceeded the stated “Average Monthly Pounds Collected Per Bin Location” amount, or 39% of these franchisees. The Median average monthly pounds collected figure was calculated by taking the nineteenth data point in the data set.

Note 4: The “Average Pounds Collected in 2025” figure was calculated by taking the sum of the 38 reporting franchisees total number of pounds collected during 2025 and dividing the sum by 38. Of the 38 franchisees, 11 franchisees attained or exceeded the stated “Average Pounds collected in 2025” amount, or 29% of these franchisees. The Median annual pounds collected figure was calculated by taking the nineteenth data point in the data set.

The Group Measured and Number of Outlets Measured:

These figures are derived from the actual historical performance of 38 of the 38 franchisees who operated their Clothes Bin franchised businesses for the entire 12-month period from January 2025 through December 2025 with at least 20 Bins in one territory, the minimum number of Bins Franchisees have to purchase for one territory. Prior to 2022, we required Franchisees to purchase a minimum of 40 Bins for one territory. These figures are based on data, including weight slips, collected by us and/or reported by these 38 franchisees, who operate in a total of 67 territories, as well as our BLIP system portal for the Average Number of Bin Locations figures. 34 of these franchisees had more than 20 Bins per territory as of the end of 2025, and 11 of these 38 franchisees operate in more than one territory. For purposes of this financial performance representation, we are counting the number of “franchisees” as a franchisee who has one or more adjacent territories under common ownership.

There were 52 Clothes Bin franchisees that operated in 2025, but only 38 franchisees operated with at least 20 Bins in one territory for the entire 2025 calendar year. For purposes of counting the number of Clothes Bin franchisees’ businesses in this paragraph and in the above financial performance representation, we refer to the number of franchisees’ businesses as the number of Franchisees that have a Clothes Bin business, notwithstanding how many territories they purchased. This is because the Franchisees’ financial statements for their Clothes Bin business, which may operate in more than one territory, are combined and not reported per territory. This is not the same way we define Franchised Outlets for purposes of the Item 20 tables.

Distinguishing Characteristics:

Your Clothes Bin business may also differ from the franchisees’ businesses included in the preceding financial performance representation based on characteristics such as, but not limited to, the geographic area in which the bins were located, the number of Bin locations, the market, the degree of competition, and the length of time operating. These Franchisees operate in Alabama, Arizona, Colorado, Delaware, Florida, Georgia, Idaho, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Virginia and Wisconsin, and 34 of the 38 reporting franchisees had more than 20 Bins in one territory.

The prices you may be able to get per pound of collected clothes, shoes and textiles through our National Buyer Program fluctuates greatly and depends on a variety of factors, including, but not limited to, the area of the country and the demographics of the area in which the bins are located, the market (in the United States and abroad), freight, fuel, logistics and related trucking expenses, the degree of competition, market issues and currency devaluations