

Provision	Section in Franchise Agreement	Summary
		courts do not have jurisdiction, then in a court of competent jurisdiction within Cuyahoga County, Ohio. (Subject to state law)
w. Choice of law	Section 24	Ohio law applies. (Subject to applicable state law)

**ITEM 18
PUBLIC FIGURES**

We do not use any public figure to promote our franchises at this time.

**ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 31, 2025, there were 26 franchises operating 57 territories in the Granite Garage Floors franchise system. The chart immediately below reflects historical Gross Sales information for the 12-month period ended December 31, 2025 (the “Reporting Period”) for 24 Granite Garage Floors franchises operating 55 territories which reported Gross Sales for all 12 months in the Reporting Period. The first of these franchises opened in 2011 and the most recent opened in 2024. We have excluded 2 franchises operating 2 territories that did not report Gross Sales for all 12 months in the Reporting Period. No franchises permanently closed as a Granite Garage Floors franchise in 2025.

We have broken this Item 19 into 3 sections. Section A provides Gross Sales information for the Reporting Period for the 24 Granite Garage Floors franchises operating 55 territories, as discussed above. Section B provides this same information by quartile ranking these franchises by Gross Sales in descending order. The average and median Gross Sales information in this Section is for those franchises in each quartile. Section C provides this same Gross Sales information but separates the franchises by date opened as a Granite Garage Floors, providing the information for those franchises that had been open for more than 8 years as a Granite Garage Floors, more than 5 but less than 8 years, and less than 5 years, all as of December 31, 2025.

2025 FRANCHISE GROSS SALES

SECTION A – TOTAL FRANCHISE GROSS SALES

	Gross Sales
Average Gross Sales	\$729,404
Highest Gross Sales	\$3,319,271
Lowest Gross Sales	\$23,755
# / % of Franchises At or Above Average Gross Sales	10 / 24 (42%)
Median Gross Sales	\$488,974

SECTION B – FRANCHISE GROSS SALES INFORMATION BY QUARTILE

First Quartile	Gross Sales	# of Territories
Franchise No. 1	\$3,319,271	5
Franchise No. 2	\$1,490,492	5
Franchise No. 3	\$1,316,932	7
Franchise No. 4	\$1,302,908	5
Franchise No. 5	\$1,069,674	1
Franchise No. 6	\$1,043,325	2
Average Gross Sales: \$1,590,434		
# / % of Franchises At or Above Average Gross Sales: 1 / 17%		
High/Low Gross Sales: \$3,319,271 / \$1,043,325		
Median Gross Sales: \$1,309,920		
Second Quartile	Gross Sales	# of Territories
Franchise No. 7	\$983,219	1
Franchise No. 8	\$895,818	3
Franchise No. 9	\$818,638	1
Franchise No. 10	\$731,844	6
Franchise No. 11	\$527,450	1
Franchise No. 12	\$514,906	1
Average Gross Sales: \$745,313		
# / % of Franchises At or Above Average Gross Sales: 3 / 50%		
High/Low Gross Sales: \$983,219 / \$514,906		
Median Gross Revenue: \$775,241		
Third Quartile	Gross Sales	# of Territories
Franchise No. 13	\$463,041	1
Franchise No. 14	\$417,955	1
Franchise No. 15	\$417,176	2
Franchise No. 16	\$401,787	1
Franchise No. 17	\$372,493	1
Franchise No. 18	\$332,046	4
Average Gross Sales: \$400,750		
# / % of Franchises At or Above Average Gross Sales: 4 / 67%		
High/Low Gross Sales: \$463,041 / \$332,046		
Median Gross Sales: \$409,482		

Fourth Quartile	Gross Sales	# of Territories
Franchise No. 19	\$316,058	2
Franchise No. 20	\$280,551	1
Franchise No. 21	\$256,116	1
Franchise No. 22	\$145,643	1
Franchise No. 23	\$64,600	1
Franchise No. 24	\$23,755	1
Average Gross Sales: \$181,120		
# / % of Franchises At or Above Average Gross Sales: 3 / 50%		
High/Low Gross Sales: \$316,058 / \$23,755		
Median Gross Sales: \$200,879		

SECTION C – 2025 FRANCHISE GROSS SALES
INFORMATION BY YEAR OPENED

Franchises open more than 8 years	Gross Sales	# of Territories
2011 (Year Opened)	\$3,319,271	5
2013	\$1,490,492	5
2013	\$1,316,932	7
2013	\$1,302,908	5
2014	\$731,844	6
2017	\$1,069,674	1
2017	\$983,219	1
Average Gross Sales: \$1,459,192		
# / % of Franchises At or Above Average Gross Sales: 2 / 29%		
High/Low Gross Sales: \$3,319,271 / \$731,844		
Median Gross Sales: \$1,302,908		
Franchises open 5 to 8 years	Gross Sales	# of Territories
2018	\$372,493	1
2018	\$316,058	2
2019	\$1,043,325	2
2019	\$818,638	1
2020	\$401,787	1
Average Gross Sales: \$590,460		
# / % of Franchises At or Above Average Gross Sales: 2 / 40%		
High/Low Gross Sales: \$1,043,325 / \$316,058		
Median Gross Sales: \$401,787		
Franchised Businesses Open More Than 1 Year but less than 5 years	Gross Sales	# of Territories
2022	\$417,955	1
2022	\$256,116	1
2023	\$463,041	1
2023	\$332,046	4
2023	\$280,551	1

2023	\$145,643	1
2023	\$64,600	1
2023	\$23,755	1
2024	\$895,818	3
2024	\$527,450	1
2024	\$514,906	1
2024	\$417,176	2
Average Gross Sales: \$361,588		
No./% of Franchises At or Above Average Gross Sales: 6 / 50%		
High/Low Gross Sales: \$895,818 / \$23,755		
Median Gross Sales: \$374,611		

NOTES:

1. “Gross Sales” for purposes of this Item 19 has the same meaning as Gross Sales in our Franchise Agreement.
2. The dollar amounts shown in the charts above have been rounded to the nearest dollar and the percentages to the nearest whole percent.
3. The information contained in this Item 19 is based upon Gross Sales information reported to us by the franchisees.
4. The above figures, which reflect Gross Sales, not profits, were calculated based upon information reported to us by our franchisees. The figures do not reflect all costs of sales, operating expenses or other costs and expenses that must be deducted from the Gross Sales figures to obtain net income or profit.
5. **Some outlets have sold these amounts. Your individual results may differ. There is no assurance that you will sell as much.**
6. Upon your written request, we will make available to you written substantiation of the data used in preparing this data.

Other than the preceding financial performance representation, Granite Garage Floors Franchising, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Kelli Schroeder, 17700 St. Clair Avenue, Cleveland, Ohio, 44110, (617) 997-4729; the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

All information in the tables below is as of December 31 of the applicable year.

Table No. 1
Systemwide Outlet Summary
For Fiscal Years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	14	44	+30
	2024	44	55	+11
	2025	55	57	+2
Company-Owned	2023	1	0	-1
	2024	0	0	0
	2025	0	0	0
Total	2023	15	44	+29
	2024	44	55	+11
	2025	55	57	+2

Table No. 2
Transfers of Outlets from Franchisees to New Owners
For Fiscal Years 2023 to 2025

State	Year	Number of Transfers
Florida	2023	0
	2024	1
	2025	0
Texas	2023	1
	2024	0
	2025	0
Total	2023	1
	2024	1
	2025	0

Table No. 3
Status of Franchised Outlets
For Fiscal Years 2023 to 2025

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Re-acquired by Franchisor	Ceased Operations - Other Reasons	Outlets at End of Year
AZ	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
	2025	1	0	0	0	0	0	1