

Provision	Section in Area Development Agreement	Summary
		arbitration action is filed, and you and we both waive the right to a trial by jury to the maximum extent permitted. Any and all claims and actions must be brought or asserted before the expiration of the earlier of (a) the time period for bringing an action under any applicable state or federal statute of limitations; (b) one (1) year after the date upon which a party discovered, or should have discovered, the facts giving rise to an alleged claim; or (c) two (2) years after the first act or omission giving rise to an alleged claim; or its expressly acknowledged and agreed by all parties that such claims or actions shall be irrevocably barred. Claims attributable to underreporting of sales, and claims of the parties for failure to pay monies owed and/or indemnification shall be subject to only the applicable state or federal statute of limitations. These provisions may be subject to applicable state law.
w. Choice of law	§ 12.8	California law applies, except for the provisions respecting Non-Competition, which are governed by the law of the state in which you will operate. These provisions may be subject to applicable state law.

ITEM 18 PUBLIC FIGURES

We do not use any public figures to promote this franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Table 1:
Historic Gross Sales for 2025 for Affiliate Owned Stores

Table 1 includes actual historical gross sales for the twenty-seven (27) affiliate owned locations that were open for twelve (12) months or longer as of December 31, 2025. The Gross Sales are for the period January 1, 2025 to December 31, 2025. The twenty-seven (27) affiliated owned locations that began operations during the calendar year 2025 were not included; no other affiliate owned locations are excluded. The date when each location opened and the square footage is included in Table 1.

Date Opened	Total Gross Sales for 2025	Sq Footage
11/9/18	\$751,592	900 sf
8/29/19	\$1,132,732	950 sf
2/11/20	\$2,335,484	1700 sf
2/24/20	\$1,915,170	3032 sf
5/1/20	\$3,521,354	2,460 sf
8/28/20	\$2,893,911	2500 sf
12/4/2020	\$2,502,869	2,035 sf
1/15/21	\$4,725,081	2200 sf
2/26/21	\$3,342,711	2800 sf
3/26/21	\$3,755,208	2027 sf
5/14/21	\$1,214,527	3000 sf
7/9/21	\$4,837,615	3950 sf
12/10/21	\$1,649,550	3000 sf
1/21/2022	\$1,827,128	3,650 sf
3/4/2022	\$1,971,726	3000 sf
3/25/2022	\$3,645,393	2500 sf
7/29/2022	\$3,301,413	3,209 sf
10/7/2022	\$2,876,132	2,400 sf
2/17/2023	\$2,336,158	2,700 sf
3/17/2023	\$3,322,059	1,963 sf
4/21/2023	\$1,775,557	2,805 sf
7/21/2023	\$764,625	3,200 sf
9/21/2023	\$2,328,376	2,571 sf
10/23/2023	\$2,130,321	1,923 sf
6/20/24	\$2,732,144	3000 sf
11/8/24	\$3,535,424	2,490 sf
12/13/24	\$6,780,454	2,900 sf

Table 2:
Historic Gross Sales for 2025 for Franchised Store

Table 2 includes actual historical gross sales for the one (1) franchised location that was open for twelve (12) months or longer as of December 31, 2025. The Gross Sales are for the period January 1, 2025 to December 31, 2025. The one (1) franchised location that began operations during the calendar year 2025 was not included; no other franchised locations are excluded. The date when the location opened and the square footage are included in Table 2.

Date Opened	Total Gross Sales for 2025	Sq Footage
4/5/24	\$2,777,829	2,460 sf

**Table 3:
Average, High, Low, and Median Gross Sales For 2025 For the Twenty Seven (27) Affiliate Owned Locations That Were Open For at least 12 months as of December 31, 2025**

Table 3 shows the average, high, low, and median annual Gross Sales for the twenty-seven (27) locations that are reported in Table 1.

2025	Affiliate Owned	1st Tertile	2nd Tertile	3rd Tertile
Restaurants	27	9	9	9
Average Sales	\$2,737,212	\$4,162,811	\$2,604,090	\$1,444,734
High Sales	\$6,780,454	\$6,780,454	\$3,301,413	\$1,971,726
Low Sales	\$751,592	\$3,322,059	\$2,130,321	\$751,592
Median Sales	2,502,869	\$ 3,645,393	\$2,502,869	\$1,649,550
# of Locations that Met or exceeded Average	13	3	4	5
% of Locations that Met or exceeded Average	48%	33%	44%	55%

Notes:

1. “Gross Sales” means the gross selling price of all goods and services sold or provided in or from your Restaurant, including the total of all revenues received or receivable by you as payment, whether in cash, for credit, redemption of gift cards (or the like), or barter or received as donation, or other means of exchange (and, if for credit or barter, whether or not payment is received therefor), on account of any and all goods, merchandise, services or products sold or provided in or from your Restaurant or which are promoted or sold under any of the Marks, whether or not we have authorized such goods or services to be offered and sold, including; (a) delivery and/or catering fees, service charges, and the like (except service charges disclosed as gratuities and actually paid to employees); (b) revenues from sales of any nature or kind whatsoever, derived by you or by any other person or entity from your Restaurant; (c) revenues from sales of all products or services at your Restaurant, whether in compliance or in contravention of the franchise agreement; and (d) the proceeds of any business interruption insurance, after the satisfaction of any applicable deductible (but assuming the full gross revenues achievable by Franchisee). Notwithstanding the foregoing, “Gross Sales” shall: (i) be calculated before reduction of any amounts (whether fees or expenses) from any third-party order or delivery applications, platforms, marketplaces, or the like, and other persons or vendors that may collect funds from a customer and remit a balance to you, unless we specify otherwise; and (ii) exclude the following: (1) sums representing sales taxes collected directly from customers by you in the operation of your Restaurant, and any sales, value added or other tax, excise or duty charged to customers which is levied or assessed against you by any Federal, state, municipal or local authority, based on sales of specific goods, products, merchandise or services sold or provided at or from your Restaurant, provided that such taxes are actually transmitted to the appropriate governmental authority; (2) tips or gratuities paid to employees; (3) proceeds from isolated sales of furniture, fixtures and equipment (other than inventory); (4) bona fide refunds paid to customers (subject to any limitations in the Manuals); (5) uncollectible amounts, provided that uncollectible amounts cannot exceed 0.5% of

Gross Sales in any fiscal year and subsequent collections of such amounts shall be included in Gross Sales when collected; and (6) and the retail price of any gift certificates and vouchers when sold but not yet redeemed. No deduction is made for commissions paid to any third-party order or delivery applications, platforms, marketplaces, or the like.

2. The tables above present the unaudited gross sales information for each affiliate owned store and a franchised store. The source of the data is the records of those affiliate-owned stores and that franchised store. Those affiliate owned stores are operated in the same manner as franchised stores will operate and there are no material financial or operational characteristics that are reasonably anticipated to differ materially from future operational franchised stores.

Some outlets have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much. Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Except as provided above, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Mike LaRue at 15301 Ventura Boulevard, Building B Suite 250, Sherman Oaks, California 91403, (818) 578-4361; the Federal Trade Commission; and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
**Systemwide Outlet Summary
For Years 2023 through 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	0	0
	2024	0	1	+1
	2025	1	2	+1
Company- and Affiliate-Owned	2023	18	24	+6
	2024	24	27	+3
	2025	27	32	+5
Total Outlets	2023	18	24	+6
	2024	24	28	+4
	2025	28	34	+6