

Item 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Throughout the calendar year 2025, we had 6 franchisees (each an “Operational Franchise”) that were open throughout the year. 3 of the Operational Franchises operated with a Tumbles Zone indoor playground, and 3 of the Operational Franchises operated without a Tumbles Zone indoor playground. The following tables reflect historical information for those 6 Operational Franchises. These tables do not include the 6 franchises that were only open for a portion of 2025 (6 of which opened its unit during 2025, and 0 of which closed its unit during 2025).

Table 1 and Table 2 reflect historical financial information for the 6 Operational Franchises that were open throughout the calendar year 2025. Tables 3 and 4 reflect historical financial information for the 3 Operational Franchises which operated with a Tumbles Zone indoor playground, and Tables 5 and 6 reflect historical financial information for the 3 Operational Franchises which operated without a Tumbles Zone indoor playground. Except as noted below, we are not aware of any characteristics of these locations which will differ materially from those of the outlet that may be offered to you.

Table 1 and Table 2 reflect historical financial information for all 6 of those outlets. Except as noted below, we are not aware of any characteristics of these locations which will differ materially from those of the outlet that may be offered to you.

“**Gross Revenue**” as used in this Item 19 includes all revenue but excludes (i) sales taxes or similar taxes that, by law, are chargeable to customers and payable to a taxing authority; and (ii) refunds, chargebacks, credits and allowances given to customers.

We prepared the information below from our information and from information provided by our franchisees and affiliates. These reported results are not audited, and we have not independently verified this data. However, we believe it to be accurate.

TABLE 1 – 2025 GROSS REVENUES FOR ALL TUMBLES OPERATIONAL FRANCHISES

The following table is based on the historical reported information for the Gross Revenues for the 6 Operational Franchisees.

	High	Low	Median	Average
Gross Revenue	\$737,189.84	\$123,839.56	\$193,149.62	\$271,472.82

TABLE 2 – CERTAIN 2025 EXPENSES FOR ALL OPERATIONAL FRANCHISES

The following table is based on certain listed expenses for the 6 Operational Franchises.

	High	Low	Median	Average
Labor Expense ¹	\$279,668.24	\$6,228.75	\$89,077.80	\$111,469.60
Lease Expense ²	\$166,497.00	\$25,856.00	\$99,255.45	\$94,958.94
Utilities Expense	\$10,927.00	\$5,016.00	\$6,254.77	\$6,750.17
Insurance Expense	\$8,283.00	\$4,296.00	\$6,383.36	\$6,396.46

TABLE 3 – 2025 GROSS REVENUES FOR TUMBLES OPERATIONAL FRANCHISES WITH TUMBLES ZONE INDOOR PLAYGROUND

The following table is based on the historical reported information for the Gross Revenues for the 3 Operational Franchises that have a Tumbles Zone indoor playground.

	High	Low	Median	Average
Gross Revenue	\$737,189.84	\$138,087.07	\$233,382.91	\$369,553.27

TABLE 4 – CERTAIN 2025 EXPENSES FOR TUMBLES OPERATIONAL FRANCHISES WITH TUMBLES ZONE INDOOR PLAYGROUND

The following table is based on certain listed expenses for the 3 Operational Franchises that had a Tumbles Zone indoor playground.

	High	Low	Median	Average
Labor Expense ¹	\$279,668.24	\$53,034.00	\$110,985.59	\$147,895.94
Lease Expense ²	\$166,497.00	\$68,457.77	\$110,432.00	\$115,128.92
Utilities Expense	\$10,927.00	\$6,267.10	\$6,448.51	\$7,880.87
Insurance Expense	\$8,283.00	\$5,222.38	\$7,810.68	\$7,105.35

TABLE 5 – 2025 GROSS REVENUES FOR TUMBLES OPERATIONAL FRANCHISES WITHOUT TUMBLES ZONE INDOOR PLAYGROUND

The following table is based on the historical reported information for the Gross Revenues for the 3 Operational Franchises that did not have a Tumbles Zone indoor playground.

	High	Low	Median	Average
Gross Revenue	\$243,421.22	\$123,839.56	\$152,916.32	\$173,392.37

TABLE 6 – CERTAIN 2025 EXPENSES FOR TUMBLES OPERATIONAL FRANCHISES WITHOUT TUMBLES ZONE INDOOR PLAYGROUND

The following table is based on certain listed expenses for the 3 Operational Franchises that did not have a Tumbles Zone indoor playground.

	High	Low	Median	Average
Labor Expense ¹	\$151,731.00	\$6,228.75	\$67,170.00	\$75,043.25
Lease Expense ²	\$109,265.89	\$25,856.00	\$89,245.00	\$74,788.96
Utilities Expense	\$6,242.43	\$5,016.00	\$5,600.00	\$5,619.48
Insurance Expense	\$6,471.71	\$4,296.00	\$6,295.00	\$5,687.57

Notes

- 1 Labor Expense includes salaries, wages, bonuses, payroll taxes, and processing fees. It does not include owner’s compensation.
- 2 Lease Expense includes rent.

We prepared the information above from information provided by our franchisees. These reported results are not audited, and we have not independently verified data provided by our franchisees, although we believe it to be accurate.

Some units have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much.

Written substantiation for the financial performance representation in this Item 19 will be made available to you upon reasonable request.

Except as provided in this Item 19, we do not make any representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Manish Vakil, 1302 Waugh Drive, Suite 192 Houston, Texas 77019, telephone (833) GYM-STEM, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20
OUTLETS AND FRANCHISEE INFORMATION**

**Table 1
Systemwide Outlet Summary
For years 2023 to 2025**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2023	6	6	0
	2024	6	6	0
	2025	6	12	+6
Company-Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	6	6	0
	2024	6	6	0
	2025	6	12	+6