

Provision		Section in Agreement	Summary
			headquarters are located (currently, Orlando, Florida) (subject to applicable state law).
w.	Choice of law	Franchise Agreement § 7.1	Except for claims under federal trademark law, and the parties' rights under the Federal Arbitration Act, the laws of the state of our then current National Headquarters (presently Florida) will govern (subject to applicable state law).

ITEM 18: PUBLIC FIGURES

The Company does not use any public figure to promote its franchise.

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

BACKGROUND

This Item 19 presents historical unaudited information about 38 Kitchen Guard franchised territories ("Franchised Territories") that were open and operating in the United States as of December 31, 2025.

Table A presents historical unaudited information for three Franchised Territories that were owned and operated by an affiliate of the franchisor through April 2025. In April 2025, the business operating these territories was sold to an independent owner and has since operated as three franchised locations. The business operates from a facility in Escondido, California and services all of San Diego County. It has been in continuous operation for more than 15 years.

Table B presents historical unaudited information submitted by five Franchised Territories that opened in 2024 and operated continuously from January 1, 2025, through December 31, 2025 (the "2025 Accounting Period").

Table C presents historical unaudited information submitted by the remaining 30 Franchised Territories that opened during the 2025 Accounting Period and were operating as of December 31, 2025.

In addition to the Franchised Territories discussed above, one Franchised Territory closed during the 2025 Accounting Period and is not included in this Item 19. That territory ceased operations after operating for less than 12 months.

As used in this Item 19, the term "Gross Sales" means all revenue and income from any source derived or received by the Franchised Territories from, through, by or on account of the operation of the Franchised Territory, whether received in cash, in services, in kind, from barter and/or exchange, on credit (whether or not payment is actually received) or otherwise, less the amount of any documented refunds given in good faith to customers and less any sales taxes.

We obtained this Gross Sales information from unaudited franchisee reports submitted to us consistent with our reporting requirements. Neither we nor our independent certified public accountants have audited or verified any

of the Gross Sales information reported to us. Franchisees are not required to use generally accepted accounting principles when reporting these figures.

All franchised territories operating during the 2025 Accounting Period were requested to submit financial performance data.

Written substantiation of the data used in preparing this information will be made available upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

MATURE TERRITORY PERFORMANCE (15+ YEARS OF OPERATION)

Table A presents total gross sales and the percentage breakdown of sales by service line for the business operating in San Diego County during the 2025 Accounting Period. Although these three territories were reported as a single business during 2025, the territories operate using the same business model, systems, and support structure as our other Franchised Territories.

For ease of comparison, Table A shows both (i) the total gross sales generated in San Diego County and (ii) gross sales calculated on a per-territory basis by dividing the total San Diego County gross sales by three, which reflects the number of Franchised Territories included in San Diego County.

TABLE A
GROSS SALES AND SERVICE LINE PERCENTAGES OF THE THREE FRANCHISED TERRITORIES IN SAN DIEGO COUNTY

Total Gross Sales in San Diego County	Gross Sales per Territory (Calculated)	% of Revenue from Kitchen Exhaust Cleaning Services	% of Revenue from Filter Exchange Services	% of Revenue from Repair Services	% of Revenue from Green Steam and Other Sources
\$4,588,849	\$1,529,616	68.1%	15.6%	11.6%	4.7%

FIRST FULL YEAR TERRITORY PERFORMANCE

Table B presents unaudited Gross Sales information for the five Franchised Territories that opened in 2024 and operated continuously throughout the 2025 Accounting Period. 2025 represented the first full calendar year of operation for these five Franchised Territories.

TABLE B

GROSS SALES OF THE FIVE FRANCHISED TERRITORIES OPEN THE ENTIRE 2025 ACCOUNTING PERIOD

Average Gross Sales	High	Median	Low	Number & % At or Above Average	Number & % Below Average	Number & % At or Above Median	Number & % Below Median
\$209,719	\$312,866	\$166,591	\$155,295	2 / 40%	3 / 60%	3 / 60%	2 / 40%

YEAR ONE TERRITORY RAMP

In addition to the eight Franchised Territories detailed in Tables A and B of this Item 19, 30 Franchised Territories opened during the 2025 Accounting Period and were operating for less than 12 months as of December 31, 2025.

Table C below outlines the Average and Median Gross Sales by month of operation for these Franchised Territories. For purposes of this chart, “Month 1” refers to the first month in which a Franchised Territory reported revenue to the franchisor.

Across these territories, the average time between signing the Franchise Agreement and reporting the first month of revenue was approximately 177 days.

Because these territories opened at different times during the 2025 Accounting Period, not all territories were operating for the same number of months during 2025. As a result, 30 territories reported at least one month of revenue during the period, while only one territory reported revenue for eleven months of operation. All 30 territories remain operational as of the issuance date of this Disclosure Document.

TABLE C

GROSS SALES BY MONTH OF THE 30 FRANCHISED TERRITORIES OPENED DURING THE 2025 ACCOUNTING PERIOD

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11
Number of Territories Operating At Least X Months	30	27	26	23	18	12	9	5	3	3	1
Average Gross Sales	\$5,552	\$8,866	\$7,645	\$11,538	\$12,974	\$14,970	\$18,451	\$29,109	\$55,352	\$55,837	\$20,012
High	\$34,240	\$33,836	\$30,982	\$36,331	\$29,284	\$44,968	\$49,042	\$80,389	\$82,739	\$93,470	\$20,012
Low	\$299	\$0	\$1,206	\$3,730	\$545	\$2,955	\$8,518	\$14,035	\$25,228	\$16,702	\$20,012

Median	\$2,359	\$5,733	\$6,027	\$8,701	\$9,801	\$12,879	\$15,824	\$16,884	\$58,089	\$57,340	\$20,012
Number and % At or Above Average	8 / 27%	10 / 37%	11 / 42%	8 / 35%	7 / 39%	5 / 42%	3 / 33%	1 / 20%	2 / 67%	2 / 67%	1 / 100%
Number and % Below Average	22 / 73%	17 / 63%	15 / 58%	15 / 65%	11 / 61%	7 / 58%	6 / 67%	4 / 80%	1 / 33%	1 / 33%	0 / 0%
Number and % At or Above Median	15 / 50%	14 / 52%	13 / 50%	12 / 52%	9 / 50%	6 / 50%	5 / 56%	3 / 60%	2 / 67%	2 / 67%	1 / 100%
Number and % Below Median	15 / 50%	13 / 48%	13 / 50%	11 / 48%	9 / 50%	6 / 50%	4 / 44%	2 / 40%	1 / 33%	1 / 33%	0 / 0%

SERVICE VALUE METRIC

In addition to the Gross Sales information presented above, we calculated the average value of all services performed across all Franchised Territories operating during the 2025 Accounting Period.

For purposes of this calculation, the Average Service Value represents the total Gross Sales reported by Franchised Territories divided by the total number of services performed during the same period.

The Average Service Value of services performed by all Franchised Territories in 2025 was \$702.27.

General Notes to Item 19

Other than the preceding financial performance representation, Kitchen Guard Franchising, Inc. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting the franchisor's management by contacting Justin Ghadery at Kitchen Guard Franchising, Inc., 6700 Forum Drive, Suite 150, Orlando, FL 32821 or 940-331-0740, the Federal Trade Commission, and the appropriate state regulatory agencies.

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ITEM 20: OUTLETS AND FRANCHISEE INFORMATION

The first four tables below present information for our fiscal years 2023, 2024 and 2025.

Table No. 1
SYSTEM-WIDE OUTLET
SUMMARY FOR YEARS 2023 TO 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	0	0
	2024	0	6	6
	2025	6	38	32
Company-Owned	2023	1	1	0
	2024	1	1	0
	2025	1	0	-1
Total Outlets	2023	1	1	0
	2024	1	7	6
	2025	7	38*	31

*The amounts disclosed represent executed Franchise Agreements.

Table No. 2
TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW
OWNERS (OTHER THAN THE FRANCHISOR)
FOR YEARS 2023 TO 2025

State	Year	Number of Transfers
Colorado	2023	0
	2024	0
	2025	1
Total	2023	0
	2024	0
	2025	1

Table No. 3
STATUS OF FRANCHISED OUTLETS FOR YEARS 2023 TO 2025

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
Alabama	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
	2025	1	1	0	0	0	0	2
Arizona	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	1	0	0	0	0	1
Arkansas	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1