

PROVISION	MFA SECTION	SUMMARY
U. Dispute resolution by arbitration or mediation	Not applicable	The MFA does not contemplate mediation or arbitration.
V. Choice of forum	Article 13.8	The Tokyo District Court or Tokyo Summary Court shall have exclusive jurisdiction for the first instance over any disputes arising from or related to the MFA. Certain states have laws that supersede the choice of forum in the MFA and require that a lawsuit be brought in the state or federal courts in the franchisee's home state. See State-Required Addenda, <b>Exhibit D</b> .
W. Choice of law	Article 13.6	Japanese law applies. Certain states have laws that supersede the choice of law provision in the MFA. If your Franchised Shop is in one of these states, the applicable state law will apply. See State-Required Addenda, <b>Exhibit D</b> .

(1) All fees imposed on franchisees under this Disclosure Document are denominated in JPY. For the convenience of prospective franchisees, certain values in this Disclosure Document are expressed USD based on the exchange rate published by Mitsubishi UFJ Financial Group's Global Markets Research Division as of May 30, 2025 and are rounded up to the nearest whole dollar. The USD equivalents are approximate and subject to change based on fluctuations in the JPY/USD exchange rate at the time of payment. Franchisees will be required to make payments in JPY.

## **ITEM 18 PUBLIC FIGURES**

We do not use any public figures to promote Warabimochi Kamakura franchises.

## **ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Shinji Tanaka, our CEO, at B1 Higashi ward office, 141 Shimokido, Higashi ward, Niigata city, Niigata prefecture, Japan, tel. +81-25-270-3080, the Federal Trade Commission, and the appropriate state regulatory agencies.

## **ITEM 20 OUTLETS AND FRANCHISEE INFORMATION**

As of the issuance date of this disclosure document, there are no Warabimochi Kamakura subfranchisors existing in the United States.