

Item 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The following tables show the historical reported information for the 24 franchisees (each an **“Operational Franchise Outlet”**) who operated a total number of 53 territories in the United States that were open and operating for the entire year January 1, 2025, to December 31, 2025 (the **“2025 Reporting Period”**). The Operational Franchise Outlets are described in Table 1.

This Item 19 does not include information for 10 franchisees with a total of 34 franchised territories that were not open the entire 2025 Reporting Period (6 franchisees with a total of 14 territories which opened during 2025, and 4 franchisees with a total of 20 territories which permanently closed during 2025).

For all of these tables, “Total Direct Sales” is defined in the franchise agreement and is the “DSP” or direct sales price of GALTRX and Atland Pharmaceuticals sold to customers in the franchisee’s territories less the “DSP” of refunds made during the same time period. A Franchisee’s “Total Direct Sales 2025 for Entity” means total of that Franchisee’s Total Direct Sales DSP for all of its territories combined for the calendar year 2025. The Total Direct Sales per Territory for a Franchisee is that Franchisee’s Total Direct Sales 2025 for Entity” divided by that Franchisee’s Number of Territories.

We prepared the information below from our information and from information provided by our franchisees. These reported results are not audited, and we have not independently verified data provided by our franchisees, although we believe it to be accurate.

Table 1—Operational Franchise Outlets

Row Labels	Number of Territories	Total Direct Sales 2025 for Entity	Total Direct Sales per Entity Territory
Franchisee 1	1	\$ 2,055,300.00	\$ 2,055,300.00
Franchisee 2	1	\$ 1,440,910.83	\$ 1,440,910.83
Franchisee 3	1	\$ 1,142,862.50	\$ 1,142,862.50
Franchisee 4	1	\$ 818,434.17	\$ 818,434.17
Franchisee 5	9	\$ 7,278,387.50	\$ 808,709.72
Franchisee 6	5	\$ 2,957,860.42	\$ 591,572.08
Franchisee 7	1	\$ 590,050.00	\$ 590,050.00
Franchisee 8	1	\$ 393,333.75	\$ 393,333.75

Franchisee 9	3	\$ 398,428.92	\$ 132,809.64
Franchisee 10	1	\$ 103,842.50	\$ 103,842.50
Franchisee 11	1	\$ 91,177.50	\$ 91,177.50
Franchisee 12	1	\$ 46,037.50	\$ 46,037.50
Franchisee 13	1	\$ 44,025.00	\$ 44,025.00
Franchisee 14	3	\$ 127,772.50	\$ 42,590.83
Franchisee 15	3	\$ 113,025.00	\$ 37,675.00
Franchisee 16	1	\$ 35,947.50	\$ 35,947.50
Franchisee 17	6	\$ 141,615.75	\$ 23,602.63
Franchisee 18	5	\$ 92,247.92	\$ 18,449.58
Franchisee 19	2	\$ 28,175.00	\$ 14,087.50
Franchisee 20	1	\$ 12,187.50	\$ 12,187.50
Franchisee 21	1	\$ 12,096.50	\$ 12,096.50
Franchisee 22	1	\$ 10,350.00	\$ 10,350.00
Franchisee 23	2	\$ 12,700.00	\$ 6,350.00
Franchisee 24	1	\$ -	\$ -

Table 2-Total Direct Sales for Territory (Per Operational Franchise Outlet)

The following table shows the historical reported information for the average, median, low and high annual average Total Direct Sales per Territory for the 24 Operational Franchise Outlets who were open and operating for the entire 2025 Reporting Period.

The top row contains information for those 8 Operational Franchise Outlets with the highest average Total Direct Sales per Territory for the 2025 Reporting Period. The next row contains information for those 8 Operational Franchise Outlets with the next highest average Total Direct Sales per Territory during the 2025 Reporting Period. The bottom row contains information for those 8 Operational Franchise Outlets with the lowest average Total Direct Sales per Territory during the 2025 Reporting Period.

Total Direct Sales Per Territory (by Franchisee)	Highest	Lowest	Average	Median
Top Third – 8 Operational Franchise Outlets	\$2,055,300	\$393,333.75	\$980,146.63	\$813,751.95
Middle Third - 8 Operational Franchise Outlets	\$132,809.64	\$35,947.50	\$66,763.18	\$45,031.25
Bottom Third – 8 Operational Franchise Outlets	\$23,602.63	\$0	\$12,140.46	\$12,142.00

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance you'll earn as much.

We recommend that you make your own independent investigation to determine whether or not the Franchise may be profitable and that you consult with an attorney and other advisors prior to executing the franchise agreement.

Other than the above, do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Bharat "Barry" Patel and William Wade Smith, Jr, 3350 Riverwood Parkway, Suite 1900, Atlanta, Georgia 30339, and (855) 965-2783, the Federal Trade Commission, and the appropriate state regulatory agencies.

Item 20 OUTLETS AND FRANCHISEE INFORMATION

**Table 1
Systemwide Outlet Summary
For years 2023 to 2025**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised*	2023	64	66	+2
	2024	66	69	+3
	2025	69	63	-6
Company-Owned**	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	64	66	+2
	2024	66	69	+3
	2025	69	63	-6

*Each territory is considered a separate outlet for purposes of the tables in this Item 20.

**GALTRX has sold its pharmaceuticals, independently and through our sales representatives, but these are not considered company-owned or affiliate-owned outlets.