

**Item 18**

**PUBLIC FIGURES**

Neither we nor RE/MAX, LLC uses any public figure to promote the REMAX franchise.

**Item 19**

**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing REMAX® office you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing REMAX® office, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Chris Lim, President and Chief Growth Officer, RE/MAX Integrated Regions, LLC, 5075 South Syracuse Street, Denver, Colorado, 80237-2712, (303) 770-5531, the Federal Trade Commission, and the appropriate state regulatory agencies.

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**Item 20**

**OUTLETS AND FRANCHISEE INFORMATION<sup>1</sup>**

**Table No. 1  
RE/MAX REGIONAL  
Systemwide Outlet Summary  
For Years 2023 to 2025**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2023	502	494	-8
	2024	494	475	-19
	2025	475	450	-25
Company- Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	502	494	-8
	2024	494	475	-19
	2025	475	450	-25

<sup>1</sup> These numbers are reflective of U.S. offices only.

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