

Provision	Section in Agreement	Summary
v. Choice of forum	FA Section 20.2; Purchase Agreement Section 14.4; Section 9(e) of General Terms and Conditions of Software Agreement	FA and Purchase Agreement - Subject to applicable law, courts of the State of Ohio or the U.S. District Court for the Southern District of Ohio will have sole jurisdiction over enforcement of arbitration and/or enforcement of the Franchise Agreement. New York, New York is the location for arbitration. These requirements are subject to state law, and you should review the state addenda included as an exhibit to this disclosure document. Software Agreement – choice of forum and venue of FA applies to Software Agreement and Software Agreement
w. Choice of law	FA Section 20.1; Purchase Agreement Section 13.1; Security Agreement Article 5; NDA Paragraph 7; Section 9(e) General Terms and Conditions of Software Agreement	FA, Purchase Agreement, Security Agreement, NDA - Ohio law applies. This requirement is subject to state law, and you should review the state addenda included as an exhibit to this disclosure document.

ITEM 18. PUBLIC FIGURES

Doug Kalitta races in the National Hot Rod Series and is sponsored by Mac Tools. He will promote the Mac Tools franchise and for that purpose his race team is paid \$10,000. Mr. Kalitta does not manage or own an interest in Mac Tools.

Tommy Pike is best known as the owner of Tommy Pike Customs, an automotive customization shop based in Greenville, South Carolina. He will promote the Mac Tools franchise and for that purpose Tommy Pike Customs is paid \$100,000. Mr. Pike does not manage or own an interest in Mac Tools.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Note that, in the paragraph above, the word “outlet” should be read to mean “Mac Tools Business” and the word “location” should be read to mean “Route”.

Written substantiation for the financial performance representations included in this Item 19 will be made available to you upon reasonable request. Mac Tools’ substantiation of this information will be performed in a manner that does not require disclosure of the identity of a specific franchisee or require the release of franchisee-specific data without the consent of the franchisee.

Historical Performance of Franchised Routes

A Mac Tools franchisee conducts its Mac Tools Business by operating a truck, equipped with displays of tools and other products that the franchisee is permitted by Mac Tools to sell to the franchisee's customers, on a Route of stops assigned to the franchisee by Mac Tools (a "Route").

Some franchisees operate more than one Route. Because Mac Tools franchisees may operate more than one Route, the gross sales amounts provided in the table below are presented on a per Route basis and not on a per franchisee basis.

The gross sales amounts included in the table below were achieved during our 2025 fiscal year, which began on December 29, 2024 and ended on January 3, 2026 (the "2025 fiscal year").

As of the 2025 fiscal year end, there were 832 Mac Tools franchisees who operated a total of 1,027 Routes.

There were 133 Routes that were terminated, cancelled, non-renewed, reacquired by Mac Tools or otherwise stopped operating in 2025. Those 133 Routes are not included in the total number of Routes at the end of 2025 fiscal year. Of the Routes no longer operating at the end of the 2025 fiscal year end, 13 of those Routes were in operation less than one (1) year.

Regarding the 1,027 Routes that were in operation as of the end of the 2025 fiscal year end:

- (1) Only 902 Routes were operated for the entire 2025 fiscal year.
- (2) Four Routes were operated by franchisees that did not report their gross sales to Mac Tools. As a result, the gross sales from these Routes are not included in the table below.
- (3) One Route was operated by a franchisee with periodic and brief cessation of operations in 2025. As a result, the gross sales from this Route are not included in the table below.
- (4) Some franchisees operate more than one Route. While franchisees that operate more than one Route are required to submit their gross sales to Mac Tools on a per Route basis, one multi-Route franchisee reported gross sales from all of its Routes in the aggregate (the franchisee reported gross sales for three Routes in an aggregate amount of \$407,305). As a result, the gross sales from these three Routes are not included in the table below.
- (5) The gross sales from 130 Routes that commenced operation during 2025 are not included in the table below because they did not operate for all of 2025.

The sales amounts in the table below are derived from the actual historical performance of Routes operated by Mac Tools franchisees throughout the entire prior fiscal year. The gross sales of Routes that were not in operation for the entire prior fiscal year are not included in the table below. All sales information is reported to Mac Tools by its franchisees.

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Total Gross Sales	Average Gross Sales Within This Range	Median Gross Sales Within This Range	Number of Routes with Gross Sales Within This Range	Percentage of all Routes in this Range	Lowest Amount of Gross Sales Within This Range	Highest Amount of Gross Sales Within This Range
Less Than \$50,000.00	\$19,457	\$0	1	0.11%	\$19,457	\$19,457
\$50,000.00 to \$74,999.99	\$0	\$0	0	0.00%	\$0	\$0
\$75,000.00 to \$99,999.99	\$88,255	\$90,952	3	0.34%	\$82,403	\$91,410
\$100,000.00 to \$124,999.99	\$0	\$0	0	0.00%	\$0	\$0
\$125,000.00 to \$149,999.99	\$137,323	\$138,985	4	0.45%	\$125,168	\$146,152
\$150,000.00 to \$174,999.99	\$164,219	\$164,790	4	0.45%	\$155,536	\$171,758
\$175,000.00 to \$199,999.99	\$189,761	\$189,520	8	0.89%	\$176,758	\$199,559
\$200,000.00 to \$224,999.99	\$211,428	\$210,959	10	1.12%	\$202,911	\$220,740
\$225,000.00 to \$249,999.99	\$240,417	\$242,747	19	2.13%	\$228,444	\$249,593
\$250,000.00 to \$274,999.99	\$264,784	\$267,410	33	3.69%	\$251,231	\$274,353
\$275,000.00 to \$299,999.99	\$288,361	\$291,084	31	3.47%	\$275,464	\$299,803
\$300,000.00 to \$324,999.99	\$314,309	\$313,278	32	3.58%	\$302,708	\$324,860
\$325,000.00 to \$349,999.99	\$337,654	\$338,101	38	4.25%	\$325,079	\$349,497
\$350,000.00 to \$374,999.99	\$362,428	\$364,257	48	5.37%	\$350,466	\$374,531
\$375,000.00 to \$399,999.99	\$388,631	\$389,158	47	5.26%	\$375,297	\$399,930
\$400,000.00 to \$424,999.99	\$411,914	\$411,598	50	5.59%	\$400,128	\$424,782
\$425,000.00 to \$449,999.99	\$438,596	\$440,011	55	6.15%	\$425,071	\$449,412
\$450,000.00 to \$474,999.99	\$462,983	\$463,428	50	5.59%	\$450,343	\$474,083
\$475,000.00 to \$499,999.99	\$487,194	\$487,746	52	5.82%	\$475,220	\$499,191
\$500,000.00 to \$524,999.99	\$512,227	\$510,298	44	4.92%	\$501,218	\$524,430
\$525,000.00 to \$549,999.99	\$535,820	\$534,280	36	4.03%	\$525,069	\$547,422
\$550,000.00 to \$574,999.99	\$564,539	\$565,491	29	3.24%	\$551,081	\$574,706
\$575,000.00 to \$599,999.99	\$586,863	\$587,098	41	4.59%	\$575,367	\$599,442
\$600,000.00 to \$649,999.99	\$623,574	\$621,110	61	6.82%	\$600,014	\$648,998
\$650,000.00 to \$699,999.99	\$674,176	\$674,177	48	5.37%	\$651,895	\$699,676
\$700,000.00 to \$749,999.99	\$729,196	\$732,704	30	3.36%	\$701,223	\$749,009
\$750,000.00 to \$799,999.99	\$773,630	\$772,714	26	2.91%	\$752,556	\$798,898
\$800,000.00 to \$849,999.99	\$827,061	\$831,560	15	1.68%	\$803,450	\$849,563

Total Gross Sales	Average Gross Sales Within This Range	Median Gross Sales Within This Range	Number of Routes with Gross Sales Within This Range	Percentage of all Routes in this Range	Lowest Amount of Gross Sales Within This Range	Highest Amount of Gross Sales Within This Range
\$850,000.00 to \$899,999.99	\$877,500	\$879,209	32	3.58%	\$851,547	\$899,932
\$900,000.00 to \$949,999.99	\$919,396	\$915,368	13	1.45%	\$902,045	\$949,231
\$950,000.00 to \$999,999.99	\$978,561	\$984,257	9	1.01%	\$951,403	\$990,503
\$1,000,000.00 and Greater	\$1,194,971	\$1,141,563	25	2.80%	\$1,001,367	\$2,026,475
Total			894	100.00%		

As used in Item 19, gross sales means the total revenue derived from the sale of tools and other products which Mac Tools allows a franchisee to sell on its Route, less sales tax, discounts, allowances, and returns. These tools and products include the Products, the SBD Products, items that are traded-in by a franchisee's customer, and other products and merchandise that Mac Tools allows franchisees to sell to their customers when a franchisee is unable to obtain the tools and/or products from Mac Tools within the time period required by the customer.

Some Routes have sold this amount. Your individual results may differ. There is no assurance you'll sell as much.

Other than the preceding financial performance representations, Mac Tools does not make any financial performance representations. We also do not authorize our employees or representatives to make any financial representations either orally or in writing. If you are purchasing an existing Mac Tools Business, however, we (or the franchisee or distributor for that Mac Tools Business) may provide you with the actual records of that Mac Tools Business. If you receive any other financial performance information or projections of your future income for your Mac Tools Businesses other than the actual records of an existing Mac Tools Business as described above, you should report it to our management by contacting Mac Tools, Attn: Jon Murrell, Senior Compliance Manager, 5195 Blazer Parkway, Dublin, Ohio 43017, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

A list of franchisees and their addresses and business telephone numbers is attached as Exhibit Q to this disclosure document.

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