

Provision	Section in franchise or other agreement	Summary
u. Dispute resolution by arbitration or mediation	Sections 18.07, 18.10 of Franchise Agreement	Most disputes must be submitted to mediation. If disputes are not settled by mediation, they are subject to binding arbitration.
v. Choice of forum	Sections 18.07, 18.09, 18.10 of Franchise Agreement	Mediation will be conducted at a neutral location selected by the mediator in a metropolitan area with at least 250,000 persons not located within 200 miles of either your or our principal office. Arbitration will be conducted at a location within fifteen miles of Indianapolis, Indiana. If litigation is permitted, it will be held in state or federal court in Indiana (subject to state law, see Exhibit I), except that we may obtain injunctive relief in any appropriate forum against actual or threatened conduct that will cause us loss or damages under the usual equity rules.
w. Choice of law	Section 18.08 of Franchise Agreement	Indiana law (subject to state law, see Exhibit I).

### **Item 18**

#### **PUBLIC FIGURES**

We currently do not use any public figure to promote the sale of franchises.

### **Item 19**

#### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

#### **Postpay Activations and Upgrades**

Below are tables containing information based on our Provider’s Postpay activations and upgrades data for franchised Stores for the calendar year 2025, as provided to us by our Provider. The Provider reports Postpay activations and upgrades data to us using a reporting system

applicable to all of the Stores. We have not audited these figures. The average number of Postpay activation and upgrade transactions in the tables are net of any deactivations.

There were 792 franchised Stores in the Wireless Zone franchise system as of December 31, 2025. This number does not include the results of 21 Stores that permanently closed during 2025. Of these Stores, four closed before operating for at least 12 months, two of which opened and closed in 2025.

The initial table below and the 2025 chart in Section A report data derived from all 727 franchised Stores that were open and operating as Wireless Zone Stores during the entire calendar year 2025. The earliest of these Stores opened in January 1994 and the latest opened on January 1, 2025. We excluded the results of 67 Stores because they opened in 2025 and were not open and operating for the entire 12-month period ended December 31, 2025. We have included 1 Store which opened in 2025 as it opened on January 1, 2025 and was open for the entire 12-month period ended December 31, 2025.

***Franchise Stores Open 12 Full Months in 2025 (727 Stores)***

		Number of Stores that Attained or Surpassed the Average
Average Number of Postpay Activations Per Store Per Month	57	(288 of 727 Stores or 40%) (Median – 48)
Average Number of Upgrades Per Store Per Month	85	(299 of 727 Stores or 41%) (Median – 74)
Average Number of Transactions Per Store Per Month (Postpay Activations & Upgrades Combined)	142	(298 of 727 Stores or 41%) (Median – 126)

The table below reports data for the top 10% of the 727 franchised Stores identified above, and the second table reports data for the bottom 10% of these Stores. The rankings of the top 10% and bottom 10% of these 727 franchised Stores were based on the total number of transactions per Store per month.

***Top 10% of Franchise Stores Open 12 Full Months in 2025 (72 Stores)***

		Number of Stores that Attained or Surpassed the Average
Average Number of Postpay Activations Per Store Per Month	134	(28 of 72 Stores or 39%) (Median – 122)
Average Number of Upgrades Per Store Per Month	188	(27 of 72 Stores or 38%) (Median – 173)
Average Number of Transactions Per Store Per Month (Postpay Activations & Upgrades Combined)	308	(29 of 72 Stores or 40%) (Median – 287)

***Bottom 10% of Franchise Stores Open 12 Full Months in 2025 (72 Stores)***

		Number of Stores that Attained or Surpassed the Average
Average Number of Postpay Activations Per Store Per Month	18	(43 of 72 Stores or 60%) (Median – 19)
Average Number of Upgrades Per Store Per Month	22	(43 of 72 Stores or 60%) (Median – 26)
Average Number of Transactions Per Store Per Month (Postpay Activations & Upgrades Combined)	45	(43 of 72 Stores or 60%) (Median – 52)

**Gross Revenue, Gross Profit, Gross Margin, Activations and Upgrades**

The charts below show certain financial information and activations and upgrades for our franchised Stores during 2025. All of the information in the charts below is provided based on quintiles. These quintiles are based on Gross Profit. The first quintile in each chart reflects the 20% of those Stores that had the highest Gross Profit, while the bottom quintile represents the 20% that had the lowest Gross Profit.

Section A below provides information for the 12-month period that ended December 31, 2025. Section B provides this same information for each calendar quarter in 2025.

For each of Sections A and B below, we have provided Average Gross Revenue, Average Gross Profit, Weighted Average Gross Margin Percentage, and Average Net Activations and Upgrades, in addition to other information. These items have been determined as follows:

- **“Average Gross Revenue”** was determined for each quintile by summing the Gross Revenue of all the Stores in the quintile for the time period covered and dividing the total by the total number of Stores in that quintile.
- **“Average Gross Profit”** was determined for each quintile by summing the Gross Profit of all the Stores in the quintile for the time period covered and dividing the total by the number of Stores in the quintile.
- **“Weighted Average Gross Margin Percentage”** was determined for each quintile by calculating the gross margin for each Store in the quintile for the time period covered and dividing by the sum of the Gross Revenue of all Stores in the quintile.
- **“Average Net Activations and Upgrades”** was determined for each quintile by determining the total Activations and Upgrades during the covered time period for the group of Stores in the quintile, less any terminations of a subscriber contract following the Activation or Upgrade for this group of Stores and dividing the resulting net amount by the total number of Stores in the quintile.

Activation and Upgrade information as well as related termination information is provided to us by our Provider, and we have used that information in calculating Average Net Activations and Upgrades. For purposes of this calculation, we considered an “Activation”

to have occurred when a subscriber activates a new device on a new line of service, whether it is an existing device, trade-in, or otherwise. We considered an “Upgrade” to have occurred when an existing subscriber replaced their current mobile device with a new model on an existing line of service or an existing subscriber obtains a new number for their current mobile device.

## SECTION A

The financial information in the chart below was calculated based on the results of the 727 franchised Stores that were open and operating for the entire 12-month period ended December 31, 2025. As discussed above, these Stores were split into quintiles, and the results below are for each group of Stores in the applicable quintile.

<b>2025</b>										
<i>The data below contains information from the 727 Stores during 2025</i>										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores at or above Weighted Average Gross Margin %	Average Net Activations and Upgrades	#/% of Stores at or above Average Net Activations and Upgrades
Quintile 1 / 146	\$3,340,432 Avg \$ \$3,064,628 Median \$	55/38%	\$7,049,487 to \$1,954,368	\$1,067,443 Avg \$ \$974,349 Median \$	52/36%	\$2,088,722 to \$783,800	32% Avg % 32% Median %	75/51%	3,102 Avg 2,942 Median	58/40%
Quintile 2 / 146	\$2,154,601 Avg \$ \$2,143,599 Median \$	70/48%	\$3,053,323 to \$1,403,088	\$677,563 Avg \$ \$672,523 Median \$	66/45%	\$780,780 to \$588,277	31% Avg % 32% Median %	78/53%	2,005 Avg 2,017 Median	76/52%
Quintile 3 / 145	\$1,636,924 Avg \$ \$1,628,709 Median \$	68/47%	\$2,633,050 to \$1,000,031	\$518,684 Avg \$ \$519,479 Median \$	75/52%	\$588,248 to \$454,122	32% Avg % 32% Median %	81/56%	1,514 Avg 1,508 Median	68/47%
Quintile 4 / 145	\$1,284,639 Avg \$ \$1,270,110 Median \$	69/48%	\$2,220,122 to \$894,316	\$392,019 Avg \$ \$394,071 Median \$	76/52%	\$453,630 to \$332,083	31% Avg 31% Median %	76/52%	1,170 Avg 1,162 Median	72/50%
Quintile 5 / 145	\$801,164 Avg \$ \$848,704 Median \$	84/58%	\$1,632,835 to \$37,110	\$240,931 Avg \$ \$260,390 Median \$	86/59%	\$332,030 to \$8,461	30% Avg % 31% Median %	79/54%	727 Avg 771 Median	83/57%

2025										
The data below contains information from the 727 Stores during 2025										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores at or above Weighted Average Gross Margin %	Average Net Activations and Upgrades	#/% of Stores at or above Average Net Activations and Upgrades
<i>Median</i>	\$1,633,363			\$519,643			32%		1,513	

## SECTION B

The financial information in the charts below was calculated for each calendar quarter of 2025. We determined those Stores that were open and operating for the entire quarter, separated those Stores into quintiles, and provided the results of each group of Stores in the quintile.

### 1st Quarter Results

There were 762 franchised Stores open and operating in the Wireless Zone franchise system as of the end of the first quarter of 2025. This number does not include six Stores that permanently closed as Wireless Zone Stores in the first quarter of 2025. Two of the Stores that permanently closed operated for less than 12 months before closing. 740 of the 762 Stores operated for the entire first quarter of 2025. We have excluded 22 Stores that opened in the first quarter of 2025 as they would not have been open and operating for the entire first quarter. We have included 1 Store which opened in 2025 as it opened on January 1, 2025 and was open the entire 12-month period ended December 31, 2025.

1 <sup>st</sup> Quarter 2025										
The data below contains information from the 740 Stores during 1 <sup>st</sup> Quarter 2025										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores at or above Weighted Average Gross Margin %	Average Net Activations and Upgrades	#/% of Stores at or above Average Net Activations and Upgrades
Quintile 1 / 148	\$689,775 Avg \$ \$642,666 Median \$	61/41%	\$1,507,208 to \$428,164	\$222,419 Avg \$ \$202,181 Median \$	54/36%	\$457,781 to \$161,283	32% Avg % 33% Median %	80/54%	629 Avg 578 Median	61/41%
Quintile 2 / 148	\$446,883 Avg \$ \$446,079 Median \$	70/47%	\$623,291 to \$300,257	\$139,414 Avg \$ \$137,170 Median \$	66/45%	\$161,256 to \$123,330	31% Avg % 32% Median %	80/54%	410 Avg 417 Median	79/53%
Quintile 3 / 148	\$344,538 Avg \$ \$340,759 Median \$	68/46%	\$582,850 to \$216,610	\$106,759 Avg \$ \$105,615 Median \$	71/48%	\$122,663 to \$92,265	31% Avg % 31% Median %	82/55%	311 Avg 307 Median	68/46%

**1<sup>st</sup> Quarter 2025**

*The data below contains information from the 740 Stores during 1<sup>st</sup> Quarter 2025*

Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores at or above Weighted Average Gross Margin %	Average Net Activations and Upgrades	#/% of Stores at or above Average Net Activations and Upgrades
Quintile 4 / 148	\$263,380 Avg \$ \$259,282 Median \$	68/46%	\$420,460 to \$168,224	\$79,722 Avg \$ \$78,728 Median \$	68/46%	\$92,080 to \$67,865	30% Avg % 31% Median %	81/55%	237 Avg 236 Median	73/49%
Quintile 5 / 148	\$167,286 Avg \$ \$172,582 Median \$	83/56%	\$277,283 to \$(808)	\$48,425 Avg \$ \$52,881 Median \$	84/57%	\$67,504 to \$(12,674)	29% Avg % 30% Median %	89/60%	147 Avg 156 Median	83/56%
<b>Median</b>	<b>\$340,759</b>			<b>\$105,615</b>			<b>31%</b>		<b>307</b>	

**2<sup>nd</sup> Quarter Results**

There were 756 franchised Stores open and operating in the Wireless Zone franchise system as of the end of the second quarter of 2025. This number does not include 14 Stores that permanently closed as Wireless Zone Stores in the second quarter of 2025. Two of the Stores that permanently closed operated for less than 12 months before closing. 748 of the 756 Stores operated for the entire second quarter of 2025. We have excluded 8 Stores that opened in the second quarter of 2025 as they would not have been open and operating for the entire second quarter.

**2<sup>nd</sup> Quarter 2025**

*The data below contains information from the 748 Stores during 2<sup>nd</sup> Quarter 2025*

Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores at or above Weighted Average Gross Margin	Average Net Activations and Upgrades	#/% of Stores at or Above Average Net Activations and Upgrades
Quintile 1 / 150	\$855,805 Avg \$ \$810,227 Median \$	57/38%	\$1,865,678 to \$466,610	\$272,829 Avg \$ \$254,444 Median \$	56/37%	\$495,275 to \$202,507	32% Avg % 32% Median %	80/53%	784 Avg 743 Median	59/39%
Quintile 2 / 150	\$553,864 Avg \$ \$555,190 Median \$	77/51%	\$803,303 to \$311,958	\$173,730 Avg \$ \$173,580 Median \$	75/50%	\$202,187 to \$149,982	31% Avg % 31% Median %	77/51%	509 Avg 511 Median	76/51%
Quintile 3 / 150	\$435,591 Avg \$ \$429,820 Median \$	68/45%	\$669,288 to \$288,736	\$131,996 Avg \$ \$131,069 Median \$	72/48%	\$149,771 to \$114,792	30% Avg % 31% Median %	84/56%	395 Avg 388 Median	71/47%
Quintile 4 / 149	\$326,292 Avg \$ \$319,856	61/41%	\$562,706 to \$225,265	\$98,076 Avg \$ \$96,696	73/49%	\$114,680 to \$80,733	30% Avg % 30% Median %	79/53%	292 Avg 291 Median	72/48%

<b>2<sup>nd</sup> Quarter 2025</b>										
<i>The data below contains information from the 748 Stores during 2<sup>nd</sup> Quarter 2025</i>										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores at or Above Weighted Average Gross Margin	Average Net Activations and Upgrades	#/% of Stores at or Above Average Net Activations and Upgrades
	Median \$			Median \$						
Quintile 5 / 149	\$197,547 Avg \$ \$205,115 Median \$	86/58%	\$520,693 to \$(337)	\$54,925 Avg \$ \$60,704 Median \$	90/60%	\$80,398 to \$(64,044)	28% Avg % 30% Median %	92/62%	175 Avg 187 Median	86/58%
<b>Median</b>	<b>\$422,693</b>			<b>\$131,545</b>			<b>31%</b>		<b>385</b>	

### 3rd Quarter Results

There were 766 franchised Stores open and operating in the Wireless Zone franchise system as of the end of the third quarter of 2025. This number does not include 1 Store that permanently closed as a Wireless Zone Store during the third quarter of 2025. The Store that permanently closed operated for more than 12 months before closing. 758 of the 766 Stores operated for the entire third quarter of 2025. We have excluded 8 Stores that opened in the third quarter of 2025 as they would not have been open and operating for the entire third quarter.

<b>3<sup>rd</sup> Quarter 2025</b>										
<i>The data below contains information from the 758 Stores during 3<sup>rd</sup> Quarter 2025</i>										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores At or Above Weighted Average Gross Margin	Average Net Activations and Upgrades	#/% of Stores At or Above Average Net Activations and Upgrades
Quintile 1 / 152	\$785,662 Avg \$ \$736,603 Median \$	62/41%	\$1,606,069 to \$465,866	\$270,166 Avg \$ \$245,054 Median \$	54/36%	\$560,144 to \$198,537	34% Avg % 34% Median %	76/50%	761 Avg 709 Median	63/41%
Quintile 2 / 152	\$488,810 Avg \$ \$484,617 Median \$	71/47%	\$690,302 to \$318,524	\$164,242 Avg \$ \$161,587 Median \$	70/46%	\$197,568 to \$141,362	34% Avg % 34% Median %	83/55%	466 Avg 468 Median	80/53%
Quintile 3 / 152	\$372,908 Avg \$ \$368,146 Median \$	73/48%	\$534,755 to \$235,137	\$124,485 Avg \$ \$124,524 Median	76/50%	\$141,349 to \$107,956	33% Avg % 33% Median %	77/51%	358 Avg 351 Median	68/45%
Quintile 4 / 151	\$291,650 Avg \$ \$286,943 Median \$	70/46%	\$575,078 to \$186,206	\$92,828 Avg \$ \$93,776 Median \$	78/52%	\$107,590 to \$77,319	32% Avg % 33% Median %	87/58%	271 Avg 268 Median	72/48%
Quintile 5 / 151	\$170,714 Avg \$	87/58%	\$283,735 to	\$53,177 Avg \$	93/62%	\$77,136 to	31% Avg %	77/51%	157 Avg	91/60%

<b>3<sup>rd</sup> Quarter 2025</b>										
<i>The data below contains information from the 758 Stores during 3<sup>rd</sup> Quarter 2025</i>										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores At or Above Weighted Average Gross Margin	Average Net Activations and Upgrades	#/% of Stores At or Above Average Net Activations and Upgrades
	\$183,115 Median \$		\$(2,167)	\$58,495 Median \$		\$(2,143)	31% Median %		171 Median	
<b>Median</b>	<b>\$371,438</b>			<b>\$124,693</b>			<b>34%</b>		<b>352</b>	

### **4th Quarter Results**

There were 792 franchised Stores open and operating in the Wireless Zone franchise system as of the end of the fourth quarter of 2025. 766 of these Stores operated for the entire fourth quarter of 2025. No Stores permanently closed as Wireless Zone Stores during the fourth quarter of 2025. We have excluded 26 Stores that opened in the fourth quarter of 2025 as they would not have been open and operating for the entire fourth quarter.

<b>4<sup>th</sup> Quarter 2025</b>										
<i>The data below contains information from the 766 Stores during 4<sup>th</sup> Quarter 2025</i>										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores At or Above Weighted Average Gross Margin %	Average Net Activations and Upgrades	#/% of Stores At or Above Average Net Activations and Upgrades
Quintile 1 / 154	\$1,026,597 Avg \$ \$935,694 Median \$	60/39%	\$2,149,915 to \$530,459	\$314,682 Avg \$ \$286,341 Median \$	54/35%	\$591,156 to \$229,549	31% Avg % 31% Median %	80/52%	948 Avg 878 Median	59/38%
Quintile 2 / 153	\$641,998 Avg \$ \$643,575 Median \$	78/51%	\$953,704 to \$366,011	\$194,350 Avg \$ \$194,384 Median \$	77/50%	\$228,923 to \$166,043	30% Avg % 31% Median %	84/55%	600 Avg 604 Median	78/51%
Quintile 3 / 153	\$480,246 Avg \$ \$482,147 Median \$	77/50%	\$831,279 to \$323,701	\$147,107 Avg \$ \$146,898 Median \$	75/49%	\$165,867 to \$130,295	31% Avg % 31% Median %	78/51%	449 Avg 443 Median	71/46%
Quintile 4 / 153	\$371,232 Avg \$ \$363,988 Median \$	67/44%	\$557,188 to \$226,927	\$110,828 Avg \$ \$110,886 Median \$	78/51%	\$130,260 to \$90,755	30% Avg % 30% Median %	84/55%	339 Avg 331 Median	66/43%
Quintile 5 / 153	\$218,011 Avg \$ \$228,040 Median \$	86/56%	\$656,301 to \$15	\$62,179 Avg \$ \$66,790 Median \$	89/58%	\$90,202 to \$15	29% Avg % 29% Median %	90/59%	197 Avg 209 Median	87/57%

**4<sup>th</sup> Quarter 2025**

*The data below contains information from the 766 Stores during 4<sup>th</sup> Quarter 2025*

Quintile #/Qty of Franchised Stores*	Average Gross Revenue	#/% of Stores At or Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	#/% of Stores At or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	#/% of Stores At or Above Weighted Average Gross Margin %	Average Net Activations and Upgrades	#/% of Stores At or Above Average Net Activations and Upgrades
<b>Median</b>	<b>\$483,541</b>			<b>\$146,953</b>			<b>30%</b>		<b>440</b>	

**Notes Applicable to Item 19**

**Some Stores have sold/earned these amounts. Your individual results may differ. There is no assurance that you'll sell/earn as much.**

Percentages were rounded to the nearest whole percent and dollar amounts to the nearest dollar.

The Stores included in this Item 19 offered substantially the same products and services to consumers as you will.

These financial performance representation figures do not reflect the costs of sales, operating expenses, freight expenses, inventory loss expense, royalties or other costs or expenses that must be deducted from the gross revenue or gross profit figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your Wireless Zone<sup>®</sup> Store. Franchisees or former franchisees listed in this Disclosure Document may be one source of this information.

The data reported in the above tables could vary greatly by geographic region, the length of time the Store has been in business, sales volume, sales mix, the consumer needs and preferences in the area you operate, your particular Provider, the length of time that Provider has been operating in the area, the terms of our contract with the Provider, the service plan selected by the Store customer, and customer usage. Results also vary from Store to Store. We cannot estimate the results of any particular Store.

Written substantiation for these financial performance representations will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, Wireless Zone LLC does not make any financial performance representations of company-owned or franchise outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Adrienne Busby, General Counsel, 10300 Kincaid Drive, Suite 100, Fishers, IN 46037, telephone number (860) 632-9494, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20**

**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**

**Systemwide Outlet Summary  
For years 2023 to 2025**

**WIRELESS ZONE® OUTLETS**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	447	720	+273
	2024	720	745	+25
	2025	745	792	+47
Company Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	447	720	+273
	2024	720	745	+25
	2025	745	792	+47

**Table No. 1**

**Systemwide Outlet Summary  
For years 2023 to 2025**

**TCC COMPANY-OWNED OUTLETS\***

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Company Owned	2023	502	495	-7
	2024	495	515	+20
	2025	515	549	+34