

**Item 18.**  
**PUBLIC FIGURES**

We do not use any public figure to promote our franchises.

**Item 19.**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its company / affiliate owned outlets and licensee owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

**Definitions**

As used in this Item 19, the following terms have the meanings given them below:

“Gross Sales” means the regular advertised price of all goods and services sold at, from, or in connection with the operation of the Restaurant (whether or not in compliance with the Franchise Agreement), regardless of if or the manner in which the price was paid by the purchaser of such products or services, but excluding (1) sales, use, or service taxes collected from customers and paid to the appropriate taxing authority, and (2) the amount of any documented refunds and credits the Restaurant in good faith gives to customers and its employees. Revenue from the purchase or redemption of gift certificates, gift cards or similar programs is calculated as part of Gross Sales in accordance with our then-current guidelines for such programs.

- “Licensee Restaurants” means outlets that operate under a license agreement with our affiliate.
- “2025 Measurement Period” means the 52-week period beginning January 1, 2025 and ending December 31, 2025.

**Data Sets and Methodology**

We have used historical financial information to compile the information contained in this Item 19. As of December 31, 2025, there were 54 Restaurants, of which 41 are owned by licensees under a license agreement with our affiliate (the “Licensee Restaurants”) and 13 are owned, in whole or in part, by our affiliates (the “Company Restaurants”). Of the 41 Licensee Restaurants, 11 were excluded from the data set below because they opened during the 2025 calendar year and did not operate for the entire 2025 Measurement Period. The remaining 30 Licensee Restaurants together with the 13 Company Restaurants make up the “Complete Set” of Restaurants that operated during the entirety of the 2025 Measurement Period. We do not anticipate that the characteristics of the Restaurants included in this Item 19 will materially differ from Restaurants operated by new franchisees.

## Gross Sales for 30 Licensee Restaurants operating in 2025

Store Name	TOAST	UBER EATS	DOORDASH	GRUBHUB	Total
Naz's Halal Food (Burtonsville)	\$869,570.97	\$339,432.45	\$318,886.95	\$19,371.51	\$1,547,261.88
Naz's Halal Food (Carle Place)	\$384,860.08	\$231,303.02	\$234,278.79	\$16,857.97	\$867,299.86
Naz's Halal Food (Cranston)	\$741,256.78	\$731,904.20	\$881,723.03	\$167,815.09	\$2,522,699.10
Naz's Halal Food (Denton)	\$333,660.01	\$4,686.95	\$67,570.19		\$405,917.15
Naz's Halal Food (Frederick)	\$614,137.04	\$366,852.48	\$541,998.26	\$30,918.66	\$1,553,906.44
Naz's Halal Food (Germantown)	\$787,251.02	\$375,384.94	\$340,912.45	\$35,770.12	\$1,539,318.53
Naz's Halal Food (Glen Burnie)	\$774,895.44	\$269,658.97	\$708,049.17	\$47,385.16	\$1,799,988.74
Naz's Halal Food (Glen Cove)	\$453,359.82	\$323,678.12	\$205,304.37	\$19,825.37	\$1,002,167.68
Naz's Halal Food (Hamilton)	\$644,094.62	\$236,723.93	\$700,216.96	\$57,728.02	\$1,638,763.53
Naz's Halal Food (Manassas)	\$669,913.47	\$491,503.65	\$363,008.67	\$34,575.15	\$1,559,000.94
Naz's Halal Food (Newport)	\$478,631.75	\$253,499.31	\$941,053.23	\$24,019.93	\$1,697,204.22
Naz's Halal Food (Odenton)	\$769,632.02	\$284,973.79	\$543,453.51	\$20,165.13	\$1,618,224.45
Naz's Halal Food (Pachogue)	\$788,580.92	\$190,071.30	\$335,735.61	\$7,256.13	\$1,321,643.96
Naz's Halal Food (Pawtucket)	\$705,103.35	\$388,671.57	\$700,444.90	\$77,385.03	\$1,871,604.85
Naz's Halal Food (Rockville)	\$1,093,600.28	\$929,095.23	\$522,334.05	\$28,754.15	\$2,573,783.71
Naz's Halal Food (Sterling)	\$1,313,702.70	\$1,024,498.64	\$646,848.88	\$42,161.86	\$3,027,212.08
Naz's Halal Food (Takoma Park)	\$414,171.63	\$684,745.71	\$496,894.15	\$29,334.25	\$1,625,145.74
Naz's Halal Food (Tampa)	\$810,796.34	\$1,402,473.92	\$855,761.43	\$15,590.34	\$3,084,622.03
Naz's Halal Food (Waldorf)	\$879,630.45	\$311,427.99	\$524,409.98	\$34,611.49	\$1,750,079.91
Naz's Halal Food (Belair)	\$764,412.98	\$171,185.89	\$572,445.30	\$26,121.64	\$1,534,165.81
Naz's Halal Food (Corona)	\$624,896.01	\$291,799.94	\$511,149.20	\$21,157.53	\$1,449,002.68
Naz's Halal Food (Dundalk)	\$721,527.07	\$373,280.02	\$592,086.29	\$29,275.57	\$1,716,168.95
Naz's Halal Food (Fredericksburg)	\$733,947.48	\$223,978.23	\$372,920.09	\$15,821.75	\$1,346,667.55
Naz's Halal Food (Gaithersburg)	\$679,970.34	\$394,139.51	\$332,879.68	\$19,746.76	\$1,426,736.29

Naz's Halal Food (Woodyard)	\$450,736.37	\$418,705.03	\$345,561.76	\$13,721.06	\$1,228,724.22
Naz's Halal Food (White Marsh)	\$904,329.47	\$258,882.09	\$481,304.04	\$28,349.48	\$1,672,865.08
Naz's Halal Food (Woodbridge)	\$841,463.84	\$510,918.99	\$488,665.51	\$8,544.93	\$1,849,593.27
Naz's Halal Food (Fort Lauderdale)		\$824,288.35	\$427,278.36	\$5,242.31	\$1,256,809.02
Naz's Halal Food (Townson)	\$772,608.29	\$369,233.01	\$787,065.57	\$49,260.64	\$1,978,167.51
Naz's Halal Food (White Oak)	\$702,140.58	\$453,149.70	\$340,360.31	\$19,236.87	\$1,514,887.46

### Gross Sales for 13 Company Restaurants operating in 2025

Store Name	TOAST	UBER EATS	DOORDASH	GRUBHUB	Total
Naz's Halal Food (Bowie, MD)	\$665,010.55	\$264,265.41	\$340,474.81	\$16,652.22	\$1,286,402.99
Naz's Halal Food (Brentwood, NY)	\$207,906.67	\$313,500.89	\$325,674.07	\$3,339.08	\$850,420.71
Naz's Halal Food (Deer Park, NY)	\$1,223,809.34	\$541,845.64	\$518,598.57	\$35,246.72	\$2,319,500.27
Naz's Halal Food (Dover, DE)	\$676,349.15	\$143,054.60	\$524,891.13	\$16,250.22	\$1,360,545.10
Naz's Halal Food (Middletown, DE)	\$517,579.38	\$77,221.20	\$333,987.17	\$1,131.41	\$929,919.16
Naz's Halal Food (Ellicott City, MD)	\$1,462,460.98	\$361,621.85	\$762,097.99	\$45,616.10	\$2,631,796.92
Naz's Halal Food (Garden Grove, CA)	\$1,064,652.09	\$883,361.66	\$1,274,135.79	\$43,501.74	\$3,265,651.28
Naz's Halal Food (Hylan Blvd)(Staten Island, NY)	\$525,636.00	\$788,796.64	\$366,674.39	\$62,107.98	\$1,743,215.01
Naz's Halal Food (Levittown, NY)	\$510,864.19	\$303,551.16	\$237,220.91	\$13,522.85	\$1,065,159.11
Naz's Halal Food (Northfield Ave, NY)	\$482,464.12	\$362,083.43	\$287,373.78	\$54,553.68	\$1,186,475.01
Naz's Halal Food (Shirley, NY)	\$716,583.98	\$351,309.73	\$499,340.09	\$5,998.87	\$1,573,232.67
Naz's Halal Food (Lexington, KY))	\$645,491.08	\$302,610.63	\$795,430.91	\$13,604.79	\$1,757,137.41
Naz's Halal Food (University City, PA)		\$1,666,373.15	\$1,772,884.10	\$53,790.43	\$3,493,047.68

<b>Total for all Licensee Restaurants</b>	\$49,979,632.64
<b>Total for all Company Restaurants</b>	\$23,462,503.32
<b>Total for all Restaurants</b>	\$73,442,135.96
<b>AUV for all Restaurants</b>	\$1,707,956.65
<b>Median for all Restaurants</b>	\$1,595,728.56
<b>High</b>	\$3,493,047.68
<b>Low</b>	\$405,917.15

**Some Restaurants have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.**

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting our Chief Financial Officer, Mohammad Nasir Mashriqi, at naz@nazshalal.com (phone: (516) 615-2504, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20.**  
**OUTLETS AND FRANCHISEE INFORMATION**

**TABLE NO. 1**  
**SYSTEMWIDE OUTLET SUMMARY**  
**FOR YEARS 2023 TO 2025**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
Franchised <sup>1</sup>	2023	9	20	+11
	2024	20	30	+10
	2025	30	41	+11
Company-Owned <sub>2</sub>	2023	14	15	+1
	2024	15	13	-2
	2025	13	13	0
<b>Total</b>	<b>2023</b>	<b>23</b>	<b>35</b>	<b>+12</b>
	<b>2024</b>	<b>35</b>	<b>43</b>	<b>+8</b>
	<b>2025</b>	<b>43</b>	<b>54</b>	<b>+11</b>

1. These outlets operate under a license agreement with our affiliate with the exception of one outlet in Illinois that opened in 2025.