

<b>Provision</b>	<b>Article in Franchise Agreement (“FA”)</b>	<b>Summary</b>
		as may be required by Florida law. Franchisee acknowledges that Franchisor has the right to seek an injunction on certain issues such as trademark infringement, breach of confidentiality and violation of the noncompetition provisions (subject to state law, see Exhibit B).
v. Choice of forum	FA: Article XXV	Litigation in Franchisor's principal place of business, currently Florida (subject to state law, see Exhibit B).
w. Choice of law	FA: Article XXV	Florida law applies (subject to state law, see Exhibit B).

## **ITEM 18** **PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

## **ITEM 19** **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

For 2024, the following chart provides the actual annual gross sales achieved by the Honest1 franchised Centers that have been operating continuously for at least 1 year as of December 31, 2024 under the same owner. There were 62 total locations in the System as of December 31, 2024 (59 franchised and 3 company-owned). In 2024, one franchised location closed, one was mutually terminated, and one was transferred. Fifty-eight franchised locations operating as of December 31, 2024 were included in the chart below, excluding only the one location that was not held by the same franchise owner for all twelve months.

<b>Franchised Annual Gross Sales as of 12/31/2024</b>							
<b>Year</b>	<b>Total Franchised System Sales</b>	<b>Number of Locations Included</b>	<b>Mean (Average) Gross Sales of All Included Locations (Note 1)</b>	<b># and (%) of Locations Meeting Average Annual Gross Sales Out of Total Franchised Locations</b>	<b>Median (Middle) Gross Sales of All Included Locations (Note 1)</b>	<b>Highest Annual Gross Sales (Of One Franchised Location)</b>	<b>Lowest Annual Gross Sales (Of One Franchised Location)</b>

2024	\$ 81,804,826	58	\$ 1,410,428	22 and 38%	\$ 1,300,259	\$ 3,027,925	\$ 317,291
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For 2023, the following chart provides the actual annual gross sales achieved by the Honest1 franchised Centers that have been operating continuously for at least 1 year as of December 31, 2023 under the same owner. There were 64 total locations in the System as of December 31, 2023 (61 franchised and 3 company-owned). In 2023, one franchised location closed and one company-owned location opened. Fifty-nine franchised locations operating as of December 31, 2023 were included in the chart below, excluding only the one location that closed in 2023, one location that was not open all twelve months in 2023, as it is under reconstruction, and one that was not held by the same franchise owner for all twelve months.

Franchised Annual Gross Sales as of 12/31/2023							
Year	Total Franchised System Sales	Number of Locations Included	Mean (Average) Gross Sales of All Included Locations (Note 1)	# and (%) of Locations Meeting Average Annual Gross Sales Out of Total Franchised Locations	Median (Middle) Gross Sales of All Included Locations (Note 1)	Highest Annual Gross Sales (Of One Franchised Location)	Lowest Annual Gross Sales (Of One Franchised Location)
2023	\$87,970,193	59	\$1,491,020	24 and 41%	\$ 1,358,038	\$ 2,917,373	\$ 380,226

Note 1: “Gross Sales” means the amount of sales of all products and services sold in, on, about or from an “Honest1” Center by the Franchise Owner, either by cash or by charge, credit or time basis, without reserve or deduction for inability or failure to collect. Gross Sales does not include the amount of any excise or sales tax levied on retail sales and payable over to the appropriate governmental authority and does not include over rings, refunds, allowances, or discounts to customers (including coupon sales), provided that the total amounts have been included in Gross Sales and provided that franchisee complies with the requirements, including time limits, established by us from time to time in writing, relating to reporting and taking credits against Gross Sales.

**Some Centers have sold this amount. Your individual results may differ. There is no assurance you'll sell as much.**

You should conduct an independent investigation of the costs and expenses you will incur in operating your “Honest1” Center. Franchisees or former franchisees, listed in the Disclosure Document, may be one source of this information.

The sales figures provided in this statement have not been audited by us. The Centers report gross receipts information to us based upon a uniform reporting system. These Centers offered substantially the same products and services to the public as you will. There are no characteristics of the included locations that differ materially from the franchise being offered to you, except that we have updated our brand standards for an updated customer area and improved layout. Written substantiation of the data used in preparing these sales figures will be made available to you upon reasonable request.

Other than the preceding financial performance representation, H-1 Auto Care, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by

contacting Michael Cowan at 100 2nd Avenue S, Suite 1203, St. Petersburg, Florida 33701 and 727-231-6950, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**  
**Systemwide Franchise Outlet Summary**  
**For years 2022, 2023, 2024**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	63	62	-1
	2023	62	61	-1
	2024	61	59	-2
Company Owned	2022	2	2	0
	2023	2	3	1
	2024	3	3	0
Total Outlets	2022	65	64	-1
	2023	64	64	0
	2024	64	62	-2

**Table No. 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For years 2022, 2023, 2024**

**Transfers**

State	Year	Number of Transfers
Arizona	2022	0
	2023	0
	2024	0
California	2022	0
	2023	0
	2024	0
Colorado	2022	0