

## **ITEM 18 - PUBLIC FIGURES**

JDog Junk Removal & Hauling does not use any public figure to promote its franchises.

## **ITEM 19 - FINANCIAL PERFORMANCE, REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Jerry Flanagan at JDog Franchises, LLC, 1021 Old Cassatt Road, Suite 100, Berwyn, PA 19312, by phone at 1.844.438.5364 or by email at [jerry@jdog.com](mailto:jerry@jdog.com).

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## ITEM 20 – OUTLETS AND FRANCHISEE INFORMATION

**Table No. 1**  
System wide Summary  
For Fiscal Years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	174	192	18
	2024	192	123	-69
	2025	123	94	-29
Company/Affiliate	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	174	192	18
	2024	192	123	-69
	2025	123	94	-29

**Table No. 2**  
Transfers of Outlets from Franchisees to New Owners  
(Other than Franchisor)  
For Fiscal Years 2023 to 2025

State	Year	Number of Transfers
AL	2023	1
	2024	0
	2025	0
FL	2023	6
	2024	2
	2025	0
MD	2023	0
	2024	1
	2025	0
NY	2023	1
	2024	0
	2025	0
OH	2023	0
	2024	1
	2025	0
PA	2023	6