

ITEM 18: PUBLIC FIGURES.

We do not use any public figure or personality to promote our franchise.

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS.

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if (1) the franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchise outlets. We do not authorize our employees or representatives to make any other such representations orally or in writing. If you are purchasing an existing outlet, however, you may be given the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Bob Braudrick, 5120 Gaillardia Corporate Place, Oklahoma City, OK 73142, 866-UBuildIt; the Federal Trade Commission; and the appropriate state regulatory agencies.

ITEM 20: OUTLETS AND FRANCHISEE INFORMATION.

Table No. 1 System-wide Outlet Summary for Years 2023 to 2025				
Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	56	55	-1
	2024	55	55	0
	2025	55	58	+3
Company-Owned	2023	15	15	0
	2024	15	15	0
	2025	15	15	0
Total	2023	71	70	-1
	2024	70	70	0
	2025	70	73	+3