

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Company-Controlled Franchise Data

The following financial data represents the performance of the franchise which operates as a company-controlled franchise. This company-controlled franchise provides training services and is controlled by us for use in pilot programs and development of operations and franchise system standards. It was in operation throughout all of 2025. It presents such data in the form of a Profit-Loss Report prepared on an accrual basis. This reflects its performance as an established outlet, and does not show expenses related to ramp-up, startup, or similar early-stage operations. It likewise reflects performance related to a territory which has unique location-specific aspects in the San Diego area, which may not all be replicated or representative of your operation in your territory.

Profit and Loss	
Tyler Holding Group LLC	
January-December, 2025	
Distribution account	Total
	Jan 1 - Dec 31 2025
Income	
Cleaning	158,008.70
Discounts given	-5,512.16
Minor A/R and A/P Charge-Off	17,916.30
Packout	938,517.31
Storage	679,723.78
Takeback	672,346.53
Total for Income	\$2,461,000.46
Cost of Goods Sold	
Breakage	817.64
Other Job Related Costs	41,708.50
PO materials/supplies	47,250.96
Storage POD Rental	1,225.68
Tech Payroll Expenses	18.03
Taxes	27,765.93
Wages	315,658.68

Total for Tech Payroll Expenses	\$343,442.64
Total for Cost of Goods Sold	\$343,442.64
Gross Profit	\$2,117,557.82
Expenses	
Advertising & Marketing	50,254.11
Total for Advertising & Marketing	\$50,254.11
Auto	4,594.67
Bank Charges & Fees	7,618.57
Car & Truck	32,754.89
Contractors	33,032.89
Dues & subscriptions	261,852.93
Employee Benefits	7,369.21
Insurance	165,985.65
Job Supplies	3,050.72
Legal & Professional Services	19,287.43
Meals & Entertainment	65,285.42
Office Supplies & Software	22,357.41
Payroll Expenses	
Company Contributions	
Health Insurance	4,184.48
Retirement	13,499.98
Total for Company Contributions	\$17,684.46
Taxes	27,968.42
Wages	254,965.66
Total for Payroll Expenses	\$300,618.54
QuickBooks Payments Fees	26,724.66
Reimbursements	5,490.97
Rent & Lease	225,120.63
Repairs & Maintenance	37,614.17
Sales Referral	6,691.95
Taxes & Licenses	47,986.30
Travel	19,358.75
Uniforms	6,576.79
Utilities	20,079.87
Total for Expenses	\$1,387,390.99
Net Operating Income	\$730,166.83
Other Income	
Late Fee Income	6.58
Total for Other Income	\$6.58

Other Expenses	
Net Other Income	\$6.58
Net Income	\$730,173.41
Cash Basis Monday, March 16, 2026 08:40 AM GMT-07:00	

System-Wide Franchisee Data (Table 1)

The following financial data represents 22 franchisees with twelve or more months of operations and who reported data for all of 2025, with data excluded only from the nine franchisees who were not in operation for all of 2025. Of these 22 franchisees whose data is reported, each operated an average of 2.24 locations/units.

Table 1: Per Franchisee Performance

During the Fiscal Year ended December 31, 2025, the per-franchisee revenues* reflected the following:

*revenues includes all sales or revenues received, without any deductions.

Average Revenues	Median Revenues	High	Low	Number Exceeding Average	Percent Exceeding Average	Average Number of Locations/Units
\$1,871,033	\$637,709	\$11,027,444	\$196,578	5	23%	2.24

Table 2

Reported System Wide Sales From locations open over 12 Months

Year	2020	2021	2022	2023	2024	2025
Revenues	\$20,003,736	\$27,560,404	\$26,199,859	\$35,449,005	\$31,741,641	\$39,291,685
Franchisees Reporting	21	21	16	15	16	21

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll sell as much.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, 1-800-Packouts does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Stefan Figley, at 761 W. 1200 N., Ste 300, Springville UT 84663, (800) 722-5688, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

All 2023, 2024 and 2025 numbers appearing in the tables below in this 20 are as of December 31 of each year.

Table No. 1
Systemwide Outlet Summary
For Years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the end of the Year	Net Changes
Franchised				
	2023	53	58	5
	2024	58	55	-3
	2025	55	61	6
Company Owned				
	2023	1	0	-1
	2024	0	0	0
	2025	0	0	0
Total Outlets				
	2023	54	58	4
	2024	58	55	-3
	2025	55	61	6

Table No. 2
Transfers of Outlets From Franchisees To New Owners (other than the Franchisor)
For years 2022 to 2024

State	Year	Number of Transfers
AZ	2023	0
	2024	0
	2025	1
FL	2023	0
	2024	0
	2025	2