

## **ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The following Tables present the Gross Sales from player/participant registration reported by N ZONE SPORTS for certain franchisees from January 1, 2024 through December 31, 2024 (the "Measurement Period"). At the start of 2024, there were a total of 41 franchised outlets in operation. A total of 22 new franchised outlets opened during 2024 ("New Outlets") and a total of 2 franchised outlets ceased operations during 2024 ("Closed Outlets"). As a result, there were a total of 61 franchised outlets in operation as of December 31, 2024. These financial performance representations include the historical performance of 38 franchised outlets (63% of all outlets as of December 31, 2024), as reported to us by our franchisees.

We excluded each of the 22 New Outlets and 2 Closed Outlets from these financial performance representations because they were not in operation for the entirety of the Measurement Period. We also excluded 1 franchised outlet because they did not offer any N Zone Leagues or N Zone Junior Programs in 2024 due to health issues and earned no revenue for the entirety of the year. None of the Closed Outlets were open for less than 12 months before closing.

Each of the tables in this Item 19 presents average and median Gross Sales for outlets based on the size of their territory (by population range) and the services offered. Table 1 includes 11 franchised outlets that operated both N Zone Leagues and N Zone Junior Programs in 2024. Table 2 includes 21 franchised outlets that operated only N Zone Leagues in 2024. Table 3 includes 6 franchised outlets who operated only N Zone Junior Programs in 2024.

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**Table 1**  
**Outlets Operating Both N Zone Leagues and N Zone Junior Programs**  
**January 1, 2024, through December 31, 2024**

Territory Size (By Population Count)	Number of Outlets	Average Revenue	Outlets that Met or Exceeded Average Revenue	Median Revenue	Lowest Revenue	Highest Revenue
150,000–199,999	2	<b>\$46,354.75</b>	1 (50%)	<b>\$46,354.75</b>	<b>\$40,226.00</b>	<b>\$52,483.50</b>
200,000–299,999	5	<b>\$122,167.17</b>	6 (55%)	<b>\$119,715.00</b>	<b>\$68,648.25</b>	<b>\$189,026.00</b>
300,000–349,999	4	<b>\$205,777.38</b>	1 (50%)	<b>\$230,319.50</b>	<b>\$19,560.50</b>	<b>\$342,910.00</b>

**Table 2**  
**Outlets Operating N Zone Leagues Only**  
**January 1, 2024, through December 31, 2024**

Territory Size (By Population Count)	Number of Outlets	Average Revenue	Outlets that Met or Exceeded Average Revenue	Median Revenue	Lowest Revenue	Highest Revenue
150,000–199,999	8	<b>\$97,910.17</b>	4 (50%)	<b>\$75,169.93</b>	<b>\$7,780.26</b>	<b>\$261,443.00</b>
200,000–299,999	11	<b>\$80,691.60</b>	6 (55%)	<b>\$49,788.60</b>	<b>\$6,105.80</b>	<b>\$221,588.00</b>
300,000–349,999	2	<b>\$355,755.50</b>	1 (50%)	<b>\$355,755.50</b>	<b>\$234,039.00</b>	<b>\$477,472.00</b>

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**Table 3**  
**Outlets Operating N Zone Junior Programs Only**  
**January 1, 2024, through December 31, 2024**

Territory Size (By Population Count)	Number of Outlets	Average Revenue	Outlets that Met or Exceeded Average Revenue	Median Revenue	Lowest Revenue	Highest Revenue
150,000–199,999	2	<b>\$40,273.35</b>	1 (50%)	<b>\$40,273.35</b>	<b>\$22,696.50</b>	<b>\$57,850.20</b>
200,000–299,999	2	<b>\$70,847.50</b>	1 (50%)	<b>\$70,847.50</b>	<b>\$18,485.00</b>	<b>\$123,210.00</b>
300,000–349,999	1	<b>\$894,575.00</b>	1 (100%)	<b>\$894,575.00</b>	<b>\$894,575.00</b>	<b>\$894,575.00</b>
More than 350,000	1	<b>\$427,465.00</b>	1 (100%)	<b>\$427,465.00</b>	<b>\$427,465.00</b>	<b>\$427,465.00</b>

**Some outlets have earned this much. Your individual results may differ. There is no assurance that you'll earn as much.**

**NOTES APPLICABLE TO ALL TABLES:**

1. The term "Gross Sales" includes all revenue, excluding only sales tax, refunds and discounts.
2. Written substantiation for the financial performance representations described above will be made available to you on reasonable request. Please carefully read all of the information in these financial performance representations, and the notes following the tables, in conjunction with your review of the historical data. The information presented above has not been audited.
3. We strongly urge you to consult with your financial advisor or personal accountant concerning the financial analysis that you should make in determining whether or not to purchase a N ZONE SPORTS Franchised Business.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of any company-owned or franchised outlets. We also do not authorize our employees or representative to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Tony Westbrock, 11705 Boyette Rd, Ste 209, Riverview, FL 33569, 888-557-2459, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20: OUTLETS AND FRANCHISEE INFORMATION**

Table No. 1

**Systemwide Outlet Summary**

**For Years 2022 to 2024**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2022	39	41	+2
	2023	41	41	-1
	2024	41	61	+20
Company Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	39	41	+2
	2023	41	41	0
	2024	41	61	+20

Table No. 2

**Transfers of Outlets from Franchisees to New Owners (Other than the Franchisor)**

**For Years 2022 to 2024**

Column 1 State	Column 2 Year	Column 3 Number of Transfers
Colorado	2022	0
	2023	0
	2024	1
Florida	2022	1
	2023	0
	2024	0
Texas	2022	0
	2023	1
	2024	2
Total	2022	1
	2023	1
	2024	3