

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

BACKGROUND

As of December 31, 2024, there were 59 territories operated by 37 separate franchisees. We based this financial performance representation on historical data of all MilliCare® franchises in the United States that were open the entire 2024 calendar year.

This Item 19 profiles 37 franchisees operating in 37 Territories. Franchisees profiled in this Item 19 operate substantially similar businesses as being offered through this disclosure document offering substantially similar products and services as the business you will operate.

The following tables represents the gross amount of all money and the value of all property directly or indirectly received by the Franchisee for goods sold and services rendered in connection with the Franchised Business for calendar year 2024 of MilliCare® franchises in the United States. Table A presents the average Gross Billings of the 8 multi territory Franchisees operating in 24 Territories. Table B presents the Gross Billings of 37 single territories.

Excluded from this Item 19 are: (i) 6 territories that opened during the 2024 calendar year, or left the system, and otherwise were not open for 12 months; and (iii) 22 territories that didn't report to us a minimum of 11 months of sales by March 1, 2025.

Calendar Year 2024

A. Multi-Territory Franchisees

	Gross Billings	High	Low	No. of Locations	Number At or Above Average/Median	Number Below Average/Median	% Above Average/Median	% Below Average/Median
Average	\$1,649,443	\$7,085,213	\$40,959	8	3	5	60%	40%
Median	\$863,333	\$7,085,213	\$40,959	8	4	4	50%	50%

B. Single Territories

	Gross Billings	High	Low	No. of Locations	Number At or Above Average/ Median	Number Below Average/ Median	% Above Average/ Median	% Below Average/ Median
Average	\$457,757	\$4,012,107	\$9,774	37	13	24	65%	35%
Median	\$240,039	\$4,012,107	\$9,774	37	19	18	51%	49%

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.

Written substantiation for this financial performance representation will be made available to a prospective franchisee upon reasonable request. This data is based on reports submitted to us and have not been verified or audited.

We recommend that prospective MilliCare® franchisees make their own independent investigation and consult with an attorney and other advisors prior to executing the Franchise Agreement.

Other than the preceding financial performance representation, MilliCare Franchising, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting the franchisor's management by contacting David Wells at MilliCare Franchising, LLC, 6700 Forum Drive, Suite 150, Orlando, FL 32821 or 800-883-0154, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20: OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
SYSTEM-WIDE OUTLET SUMMARY FOR YEARS 2022 TO 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	48	52	+4
	2023	52	60	+8
	2024	60	59	-1
Company-Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	48	52	+4
	2023	52	60	+8
	2024	60	59	-1