

**ITEM 18**  
**PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

**ITEM 19**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Included below are the financial performance representations for the 201 mature outlets. 29 outlets were excluded because they were not open for the entirety of 2025.

**2025 Fiscal Year End Average Sales of All Mature Outlets**

Subset	No. of Outlets	AUV	Percentage of Outlets at or above Average	Number of Outlets at or above Average	Median	Highest	Lowest
Corporate Owned Outlets	3	\$3,136,214.90	33%	1	\$1,182,826.29	\$8,097,844.94	\$ 127,973.48
Franchised Outlets	198	\$1,043,905.45	41%	82	\$955,603.07	\$3,802,948.01	\$ 215,760.82
Total Outlets	201	\$1,075,133.95	38%	77	\$958,148.27	\$8,097,844.94	\$127,973.48

**2025 Fiscal Year End Average Sales of Mature Franchised Outlets**

Subset	No. of Outlets	AUV	Percentage of Outlets at or above Average	Number of Outlets at or above Average	Median	Highest	Lowest
Top 25%	49	\$1,730,642.70	41%	20	\$1,596,179.66	\$3,802,948.01	\$1,347,589.26
Second 25%	50	\$1,113,049.87	50%	25	\$1,104,741.49	\$1,341,080.39	\$958,148.27
Third 25%	50	\$814,963.33	50%	25	\$815,689.87	\$953,057.86	\$680,362.34
Bottom 25%	49	\$520,227.07	55%	27	\$529,979.99	\$673,572.28	\$215,760.82

Other than the preceding financial performance representations, we do not make any financial performance representations. We do not make any representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Hyongbong Kim at 2134 North Central Road, Fort Lee, New Jersey, 07024, and 201-461-4580, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**  
**Systemwide Outlet Summary**  
**For years 2023, 2024 and 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	123	159	+36
	2024	159	205	+46
	2025	205	227	+22
Company-Owned*	2023	2	3	+1
	2024	3	3	0
	2025	3	3	0
<b>Total Outlets</b>	<b>2023</b>	<b>125</b>	<b>162</b>	<b>+37</b>
	<b>2024</b>	<b>162</b>	<b>208</b>	<b>+46</b>
	<b>2025</b>	<b>208</b>	<b>230</b>	<b>+22</b>

\*The Company-Owned outlet reflected in the chart above is owned and operated by our subsidiary.

**Table No. 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For years 2023, 2024 and 2025**

State	Year	Number of Transfers
California	2023	1
	2024	2
	2025	1
Delaware	2023	0
	2024	1
	2025	0
Illinois	2023	1
	2024	2
	2025	0
Maryland	2023	1
	2024	0
	2025	0
New Jersey	2023	1
	2024	1
	2025	3