

	18.3.1	<p>mediation and/or arbitration, except that we will share the mediator's fees with you equally. This agreement to mediate and arbitrate will survive any termination or expiration of the Franchise Agreement.</p> <p>The parties shall not be required to first attempt to mediate and arbitrate a controversy, dispute, or claim through mediation if such controversy, dispute, or claim relates to an allegation that Franchisee has violated (or threatens to violate, or poses an imminent risk of violating): (i) any federally protected intellectual property rights in the Proprietary Marks, the System, or in any Confidential Information; (ii) any of the restrictive covenants contained in the Franchise Agreement; or (iii) the indemnification provisions set forth in the Franchise Agreement.</p>
v. Choice of forum	18.4	All claims not subject to mediation or arbitration must only be brought in a competent court of general jurisdiction located in Omaha Nebraska or, if appropriate, the United States District Court for the District of Nebraska (subject to state law).
w. Choice of law	18.1	Subject to state law, Nebraska law governs all claims arising out of the Franchise Agreement, without reference to its conflict of laws provisions.

ITEM 18 **PUBLIC FIGURES**

We do not currently use any public figure to promote our System.

ITEM 19 **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance

information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We are at an early stage of development and have a limited operating history. As such, we strongly recommend that you make your own independent investigation to determine whether to invest and whether the franchise may be appropriate for you before entering into any agreement with us. Investment in an emerging franchise system might be a riskier investment than an investment in a franchise system with a longer operating history. We suggest strongly that you consult with a franchise attorney and your financial advisor or personal accountant concerning this investment and the preparation of any financial projections, which we will not review or comment on, as well as federal, state and local income taxes and any other applicable taxes that you may incur in operating a Jungle Driving School Franchised Business

HISTORICAL FINANCIAL PERFORMANCE REPRESENTATION

Background

This Item 19 discloses certain historical financial performance information for one (1) franchise, owned and operated by our founder, Fred Westdale. The history of this “Founder Business” is disclosed below.

The Founder Business

On November 8th, 2024 we purchased certain assets from Jungle Survival Drivers Training, LLC, a Michigan liability company owned by the Founder Fred Westdale (“the Founder Business”). The Founder Business has operated a drivers training business in the Grand Rapids, MI metro area, under the name “Jungle Survival Drivers Training” since November 2003. The Founder Business does not operate under a franchise agreement with us and, therefore, it does not operate under the Proprietary Marks or pay us Royalty Fees or other fees that our franchisees will pay us (see Item 6). The Founder Business serves as our flagship outlet and served as the base from which we created the franchise model offered under this Disclosure Document. The Founder Business offers substantially similar products and services as the business you will operate under the Jungle Driving School Marks.

As of the date of this Disclosure Document, there are no other franchisees in operation except the Founder Business.

The Founder Business was in operation for the entirety of the period beginning January 1, 2024 to December 31, 2024 (the “Measurement Period”). During the Measurement Period, the Founder Business operated a business substantially similar to the franchised business offered under this Disclosure Document, subject to the differences described above, in an area that would encompass approximately one (1) Protected Territory.

Financial Performance Information for the Founder Business During the Measurement Period

This Item sets forth historical revenue and cost information for the Founder Business generated and incurred in connection with the Founder Business’s operations during the Measurement Period. The Founder Business provided us with unaudited financial information for the Measurement Period. We based the historical financial performance information presented in this Item 19 on this unaudited financial information, and we did not audit or otherwise independently verify this information.

We have not audited or independently verified the data submitted by the Founder Business and no assurance

can be offered that the data does not contain inaccuracies that an audit might disclose.

We will provide you with written substantiation for the financial performance representation upon reasonable request.

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Table 1

2024 Income Statement		
Gross Sales ⁽¹⁾	\$591,547	% of Gross Sales
Training Curriculum/Materials ⁽²⁾	\$1,895	0%
Training Instructors ⁽³⁾	\$214,366	36%
Vehicle Fuel ⁽⁴⁾	\$18,182	3%
Vehicle Repairs/Maintenance ⁽⁵⁾	\$22,413	4%
Total cost of Goods Sold ⁽⁶⁾	\$256,856	43%
Gross Profit ⁽⁷⁾	\$334,691	57%
Office Salary and Wages ⁽⁸⁾	\$30,098	5%
Employer Payroll Taxes ⁽⁹⁾	\$21,845	4%
General Liability/Auto Insurance ⁽¹⁰⁾	\$26,379	4%
Advertisng And Promotion ⁽¹¹⁾	\$4,875	1%
Rent Expense ⁽¹²⁾	\$37,905	6%
Licenses And Taxes ⁽¹³⁾	\$1,345	0%
Repairs And Mainenance ⁽¹⁴⁾	\$4,028	1%
Office Supplies And Expense ⁽¹⁵⁾	\$5,945	1%
Dues And Subscriptions ⁽¹⁶⁾	\$7,242	1%
New Instructor Training ⁽¹⁷⁾	\$14,025	2%
Total Operating Expenses ⁽¹⁸⁾	\$153,687	26%
Operating Income ⁽¹⁹⁾	\$181,004	31%
7% Franchisor Royalty ⁽²⁰⁾	\$41,408.29	7%
Accounting Services ⁽²¹⁾	\$8,168	1%
Technology Fee ⁽²²⁾	\$5,988	1%
Camera/GPS Service Fee ⁽²³⁾	\$2,880	0%
Adjusted Operating Income ⁽²⁴⁾	\$122,560	21%

Notes:

The Item 19 historical financial performance representation included in this Item 19 includes certain reported performance information reported by the Founder Business during the Measurement Period only. It is not a representation of what you can expect to achieve in connection with the operation of a Jungle Driving School Business. The financial information presented in this Item 19 does disclose any startup costs. You will incur costs and expenses in launching and operating your Jungle Driving School Business

and there is no guarantee that your Jungle Driving School Business will be profitable.

1. **Gross Sales.** “Gross Sales” is defined as total revenue less sales tax, discounts, allowances and returns during the stated Measurement Period, as reported to us by the Founder Business. “Gross Sales” is equivalent to “Collected Revenue” as used in this Disclosure Document and the Franchise Agreement.
2. **Training Curriculum/Materials.** Training Curriculum Materials is defined by all print outs, manuals, and supplies required to host in person classes. This includes handouts and other miscellaneous materials.
3. **Training Instructors.** Training Instructors is defined by all payroll costs associated with the driving school instructors. This does not include payroll taxes.
4. **Vehicle Fuel.** Fuel is defined by all fuel associated with the vehicles in operation of the Founder Business.
5. **Vehicle Repairs & Maintenance.** Vehicle Repairs & Maintenance is defined as all costs associated with maintaining and repairing the vehicles in operation at the Founder Business. This includes cosmetic repairs, windshield repairs, oil changes, tire rotations, and other costs to ensure the vehicles are running correctly.
6. **Total Cost of Goods Sold.** Total Cost of Goods Sold is the sum of the Training Curriculum/Materials, Training Instructors, Vehicle Fuel, and Vehicle Repairs and Maintenance, incurred to produce the Total Income by the Founder Business during the Measurement Period.
7. **Gross Profit.** Gross Profit is defined as Gross Sales less Total Cost of Goods Sold during the Measurement Period.
8. **Office Salaries and Wages.** Office Salaries and Wages includes all payroll and wages associated running and managing the operations and back office of the Founder Business. This does not include costs associated with instructors teaching classes or providing in-person vehicle driving education. This amount was adjusted to (i) remove \$89,244 of compensation that the Founder Business paid its owner during the Measurement Period and (ii) add \$136 that the Founder Business incurred for outside labor during the Measurement Period.
9. **Employer Payroll Taxes.** Employer payroll taxes include Social Security, Medicare, and federal/state unemployment. This amount was adjusted to remove \$7,979 of payroll taxes related to the compensation that the Founder Business paid its owner during the Measurement Period.
10. **General Liability/Auto Insurance.** General Liability/Auto Insurance is defined as general liability insurance, property insurance, auto insurance and any other types of insurance.
11. **Advertising And Promotion.** Advertising And Promotion includes print, social, and digital advertising, as well as local sponsorships, business cards, and other costs incurred to acquire customers.
12. **Rent Expense.** Rent Expense is defined as the cost of rent for the Founder Business’s physical office location, internet services, gas, water, power and any other cost incurred to maintain the physical office location.

13. **Licenses and Taxes.** Licenses and Taxes is defined as the cost of all state, local, and municipal licenses and taxes incurred by the Founder Business during the Measurement Period.
14. **Repairs & Maintenance.** Repairs & Maintenance includes exterior maintenance on the Founder Business's vehicles, including paint jobs, car washes, and other miscellaneous costs associated with cosmetically caring for the vehicles. This amount has been adjusted to remove \$2,000 that the Founder Business incurred during the Measurement Period for work done on a vehicle that was given to the owner's relative as we do not expect our franchisees to incur such an expense.
15. **Office & Other Supplies.** Office & Other Supplies includes office supplies, such as pens, paper, trash bags and other related items. It also includes postage and shipping expenses (\$3), training food and supplies (\$185), and other miscellaneous costs to operate the office that were incurred by the Founder Business during the Measurement Period.
16. **Dues & Subscriptions.** Dues & Subscriptions includes the monthly cost of operating the Founder Business's Customer Relationship Management and Point of Sale systems.
17. **New Instructor Training.** New Instructor Training includes all of the costs to train new instructors to teach driving school classes, including books, studying materials, state registration costs, background checks, and other costs associated with becoming a certified training instructor.
18. **Total Operating Expenses.** Total Operating Expenses is the total of all of the disclosed expenses in the above chart. Total Operating Expenses does not include the following:
 - a. \$1,164 that the Founder Business incurred for leasing a credit card processing machine during the Measurement Period because our franchisees will not lease such a machine and incur that expense.
 - b. \$12,233 that the Founder Business incurred for Legal and Professional Fees during the Measurement Period because we do not expect our franchisees to incur such fees, and we expect that our franchisees will incur the required (and optional) Accounting Services fees, which have been imputed below.
 - c. \$2,616 that the Founder Business incurred for Interest Expense during the Measurement Period related to credit card interest.
 - d. \$2,453 that the Founder Business incurred for Meals and Entertainment during the Measurement Period because we do not expect our franchisees to incur such expenses.
 - e. \$10,628 that the Founder Business incurred in Bank Charges during the Measurement Period because we do not expect our franchisees to incur such expenses for merchant services as all payments will be processed through our payment processor (see Item 6).
 - f. \$4,884 that the Founder Business incurred in Contributions/Charity during the Measurement Period as we do not expect our franchisees to incur such expenses.
19. **Operating Income.** Operating Income is defined as Gross Profit less Total Operating Expenses.
20. **7% Franchisor Royalty.** As stated above, the Founder Business does not operate under a franchise agreement with us, so it does not pay us Royalty Fees (see Item 6). This amount has been imputed to show what the Founder Business would have incurred had it been required to pay us a Royalty Fee equal to 7% of its Gross Sales during the Measurement Period.
21. **Accounting Services.** As the Founder Business does not operate under a franchise agreement with us, it does not pay the required Accounting Services Fee (see Item 6). This amount has been imputed to show what the Founder Business would have incurred for our required Accounting

Services Fees during the Measurement Period. This includes a \$500 initial setup fee, twelve (12) months of the \$350 monthly Accounting Services Fee, twelve (12) months of the \$99 monthly bookkeeping software (QuickBooks Online) fee, twelve (12) months of the optional \$50 sales tax processing fee, twelve (12) months of the \$80 payroll service fee, and twelve (12) months of the per-employee payroll processing fee, which, for the Founder Business, is \$12 per employee multiplied by five (5) employees on a monthly basis. This amount has been imputed to replace \$5,988 that the Founder Business incurred for accounting and payroll services during the Measurement Period.

22. **Technology Fee.** As the Founder Business does not operate under a franchise agreement with us, it does not pay the required Technology Fee (see Item 6). This amount has been imputed to show what the Founder Business would have incurred for our required Technology Fees during the Measurement Period (\$499 per month for twelve (12) months).
23. **Camera/GPS Service Fee.** As the Founder Business does not operate under a franchise agreement with us, it does not have the required Camera/GPS equipment that we require our franchisees to have. This equipment comes with a Camera/GPS Service Fee (see Item 5). This amount has been imputed to show what the Founder Business would have incurred for Camera/GPS Service Fees during the Measurement Period (\$24 per month for twelve (12) months per vehicle (accounting for ten vehicles operated by the Founder Business during the Measurement Period)).
24. **Adjusted Operating Income.** Adjusted Operating Income is defined as Operating Income less the imputed fees (7% Franchisor Royalty, Accounting Services, Technology Fee, and Camera/GPS Service Fee).

Table 2

2024 KPIs (Key Performance Indicators)	
Total 2024 Students ⁽¹⁾	848
Average Student Spend ⁽²⁾	\$697.58
Capacity ⁽³⁾	39%

1. **Total 2024 Students.** Total 2024 Students means the number of students who attended a “Segment 1” class at the Founder Business during the Measurement Period. A “Segment 1” class is the component of driver education that all states require, including Michigan in which the Founder Business operates. A “Segment 2” class is a second component of driver education that some states require (not Michigan) and that students can optionally take to learn and develop additional safe driving skills and knowledge.
2. **Average Student Spend.** Average Student Spend is the total Gross Revenue the Founder Business earned in the Measurement Period divided by the Total 2024 Students.
3. **Capacity.** The Founder Business could have hosted a maximum amount of fifty-one (51) Segment 1 and Segment 2 classes during the Measurement Period. During the Measurement Period, the Founder Business hosted twenty (20) Segment 1 classes. Therefore, the Founder Business operated

at thirty-nine percent (39%) of its capacity (20 divided by 51).

Some outlets have earned this amount. Your individual results may differ. There is no assurance you'll earn as much.

Investing in a franchise is a significant decision that comes with a great deal of responsibility, contractual commitment, financial exposure and risk. We recommend that you make your own independent investigation of this franchise opportunity with the assistance of a business advisor and franchise attorney to ensure that you understand and appreciate what it means to be a “franchisee”, and to determine whether you should invest in this franchise and whether it may be profitable to you. We also strongly suggest that you consult your financial advisor or personal accountant concerning financial projections (which we do not make and will not review or comment on), anticipated costs and expenses to be incurred in the area in which you're looking to operate, and federal, state and local income taxes and any other applicable taxes that you may incur in operating a Jungle Driving School Business.

Other than the preceding financial performance representations, SAVING TEEN LIVES LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Zachery Beutler at 4020 S 147th Street, Suite #100, Omaha, Nebraska 68137 and 844-586-4535 the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide Outlet Summary
For Years 2022 to 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Company-Owned and Affiliate-Owned	2022	1	1	0
	2023	1	1	0
	2024	1	1	0
Total Outlets	2022	1	1	0
	2023	1	1	0
	2024	1	1	0

Table 2
Transfers of Outlets from Franchisees to New Owners (Other than the Franchisor)
For Years 2022 to 2024