We do not use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Statement 1: Average Gross Sales for Certain Franchised and Company Owned Centers for January 1, 2023 to December 31, 2025

The following tables directly below set forth the historical average annual revenue during the fiscal period between January 1, 2023 and December 31, 2025 for centers that had been open for at least 24 months as of the fiscal end date in 2023, 2024 and 2025. As of December 31, 2023, there were 366 centers in the United States, 296 of which had been open for at least 24 months. As of December 31, 2024, there were 417 centers in the United States, 324 of which had been open for at least 24 months. As of December 31, 2025, there were 465 centers in the United States, 353of which had been open for at least 24 months. The tables below include franchise and company owned centers.

The information below is divided into subsets by center type: Centers that were open for more than 48 months ("**Mature Centers**") and Centers that were open for 24-47 months ("**Intermediate Centers**"), as follows:

Franchise			
Fiscal Year	**Mature Centers**	**Intermediate Centers**	**Total**
2023	197	69	266
2024	232	65	297
2025	266	59	325
Corporate			
Fiscal Year	**Mature Centers**	**Intermediate Centers**	**Total**
2023	18	12	30
2024	16	11	27
2025	17	10	27

The following tables show the Mature Centers:

Franchise				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**# and % Centers at or Above Average Gross Sales**	**Median Gross Sales**
2023	197	$2,034,763	99 (50.3%)	$2,038,148
2024	232	$2,163,703	116 (50.0%)	$2,160,607
2025	266	$2,186,393	131 (49.2%)	$2,168,511

Corporate				
Fiscal Year	# of Centers	Average Gross Sales	# and % Centers at or Above Average Gross Sales	Median Gross Sales
2023	18	$2,269,149	9 (50.0%)	$2,269,043
2024	16	$2,641,927	7 (43.8%)	$2,460,136
2025	17	$2,710,790	7 (41.2%)	$2,574,296

Mature Centers that Exceed Average Gross Sales

Franchise				
Fiscal Year	# of Centers	Average Gross Sales	High	Low
2023	99	$2,512,077	$4,259,489	$2,038,148
2024	116	$2,647,758	$4,654,821	$2,164,059
2025	131	$2,699,375	$4,834,709	$2,187,362
Corporate				
Fiscal Year	# of Centers	Average Gross Sales	High	Low
2023	9	$2,657,542	$2,951,540	$2,285,364
2024	7	$3,209,798	$4,142,199	$2,685,992
2025	7	$3,344,221	$3,993,309	$2,796,562

Mature Centers that are below Average Gross Sales

Franchise				
Fiscal Year	# of Centers	Average Gross Sales	High	Low
2023	98	$1,552,578	$2,029,532	$552,241
2024	116	$1,679,649	$2,157,154	$477,892
2025	135	$1,688,611	$2,180,181	$715,099
Corporate				
Fiscal Year	# of Centers	Average Gross Sales	High	Low
2023	9	$1,880,756	$2,252,722	$1,385,111
2024	9	$2,200,250	$2,486,045	$1,881,771
2025	10	$2,267,388	$2,625,926	$1,878,833

The following tables show the Intermediate Centers.

Franchise				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**# and % Centers at or Above Average Gross Sales**	**Median Gross Sales**
2023	69	$1,766,829	38 (55.1%)	$1,901,758
2024	65	$1,863,709	35 (53.8%)	$1,888,521
2025	59	$1,941,423	29 (49.2%)	$1,932,176
Corporate				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**# and % Centers at or Above Average Gross Sales**	**Median Gross Sales**
2023	12	$1,532,296	4 (33.3%)	$1,462,942
2024	11	$1,615,902	5 (45.5%)	$1,521,312
2025	10	$1,681,389	5 (50.0%)	$1,593,024

Intermediate Centers that Exceed Average Gross Sales

Franchise				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**High**	**Low**
2023	38	$2,174,743	$3,969,703	$1,786,169
2024	35	$2,332,745	$3,949,281	$1,868,091
2025	29	$2,497,531	$4,156,805	$1,959,054
Corporate				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**High**	**Low**
2023	4	$2,161,917	$2,534,319	$1,838,869
2024	5	$2,034,851	$2,322,021	$1,679,593
2025	5	$2,172,774	$2,643,969	$1,792,789

Intermediate Centers that are below Average Gross Sales

Franchise				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**High**	**Low**
2023	31	$1,266,805	$1,765,868	$750,798
2024	30	$1,316,500	$1,830,059	$591,426
2025	30	$1,403,852	$1,932,176	$333,097
Corporate				
Fiscal Year	**# of Centers**	**Average Gross Sales**	**High**	**Low**
2023	8	$1,217,485	$1,525,311	$750,612
2024	6	$1,266,778	$1,521,312	$822,800
2025	5	$1,190,004	$1,393,259	$977,948

Statement 2: Actual Annual Gross Sales, Selected Expenses and EBITDAR for Mature Company Owned Centers for January 1, 2023 to December 31, 2025

The table below reflects the actual annual gross sales, selected expenses and EBITDAR (which means "earnings before interest, taxes, depreciation, amortization and gross rent") for 17 Mature Company Owned Centers that corporate owned the entire year in 2025. The table is showing a three-year historical for each center. All numbers are reported in thousands.

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Center	Center 1					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	4,764	100%	4,015	100%	2,967	100%
Less Royalties	333	7%	281	7%	208	7%
Gross Profit	4,430	93%	3,734	93%	2,759	93%
Operating Expenses						
Salaries and Benefits	2,372	50%	1,900	47%	1,328	45%
School Supplies	185	4%	178	4%	99	3%
Advertising	82	2%	90	2%	82	3%
Utilities and Repairs	129	3%	121	3%	109	4%
Admin Expenses	83	2%	48	1%	37	1%
Miscellaneous Expense	79	2%	136	3%	95	3%
Total Expenses	2,930	62%	2,474	62%	1,751	59%
EBITDAR	1,500	31%	1,260	31%	1,008	34%

Center	Center 2					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	3,757	100%	3,481	100%	2,872	100%
Less Royalties	263	7%	244	7%	201	7%
Gross Profit	3,494	93%	3,237	93%	2,671	93%
Operating Expenses						
Salaries and Benefits	1,644	44%	1,713	49%	1,410	49%
School Supplies	174	5%	170	5%	168	6%
Advertising	62	2%	58	2%	67	2%
Utilities and Repairs	151	4%	144	4%	132	5%
Admin Expenses	82	2%	58	2%	63	2%
Miscellaneous Expense	40	1%	43	1%	48	2%
Total Expenses	2,152	57%	2,186	63%	1,890	66%
EBITDAR	1,343	36%	1,052	30%	782	27%

Center	Center 3					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	3,378	100%	3,273	100%	3,134	100%
Less Royalties	236	7%	229	7%	219	7%
Gross Profit	3,142	93%	3,044	93%	2,915	93%
Operating Expenses						
Salaries and Benefits	1,508	45%	1,582	48%	1,474	47%
School Supplies	139	4%	153	5%	179	6%
Advertising	67	2%	50	2%	55	2%
Utilities and Repairs	148	4%	157	5%	153	5%
Admin Expenses	69	2%	61	2%	59	2%
Miscellaneous Expense	46	1%	45	1%	39	1%
Total Expenses	1,977	58%	2,047	63%	1,958	62%
EBITDAR	1,165	34%	997	30%	956	31%

Center	Center 4					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	3,050	100%	2,902	100%	2,893	100%
Less Royalties	214	7%	203	7%	202	7%
Gross Profit	2,837	93%	2,699	93%	2,690	93%
Operating Expenses						
Salaries and Benefits	1,232	40%	1,232	42%	1,078	37%
School Supplies	136	4%	121	4%	147	5%
Advertising	60	2%	49	2%	39	1%
Utilities and Repairs	135	4%	134	5%	142	5%
Admin Expenses	92	3%	70	2%	63	2%
Miscellaneous Expense	42	1%	30	1%	29	1%
Total Expenses	1,699	56%	1,636	56%	1,500	52%
EBITDAR	1,138	37%	1,064	37%	1,190	41%

Center	Center 5					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	3,266	100%	3,111	100%	2,980	100%
Less Royalties	229	7%	218	7%	209	7%
Gross Profit	3,037	93%	2,893	93%	2,772	93%
Operating Expenses						
Salaries and Benefits	1,595	49%	1,528	49%	1,349	45%
School Supplies	182	6%	169	5%	147	5%
Advertising	51	2%	46	1%	45	1%
Utilities and Repairs	117	4%	103	3%	105	4%
Admin Expenses	38	1%	55	2%	62	2%
Miscellaneous Expense	85	3%	46	1%	51	2%
Total Expenses	2,068	63%	1,947	63%	1,757	59%
EBITDAR	969	30%	946	30%	1,015	34%

Center	Center 6					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	3,088	100%	3,072	100%	2,816	100%
Less Royalties	216	7%	215	7%	197	7%
Gross Profit	2,872	93%	2,857	93%	2,619	93%
Operating Expenses						
Salaries and Benefits	1,529	50%	1,597	52%	1,398	50%
School Supplies	160	5%	152	5%	141	5%
Advertising	69	2%	50	2%	59	2%
Utilities and Repairs	126	4%	127	4%	108	4%
Admin Expenses	29	1%	58	2%	60	2%
Miscellaneous Expense	92	3%	53	2%	50	2%
Total Expenses	2,004	65%	2,037	66%	1,817	65%
EBITDAR	868	28%	820	27%	802	28%

Center	Center 7					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,868	100%	2,772	100%	2,817	100%
Less Royalties	201	7%	194	7%	197	7%
Gross Profit	2,668	93%	2,578	93%	2,620	93%
Operating Expenses						
Salaries and Benefits	1,340	47%	1,274	46%	1,128	40%
School Supplies	166	6%	153	6%	160	6%
Advertising	58	2%	47	2%	52	2%
Utilities and Repairs	131	5%	115	4%	132	5%
Admin Expenses	93	3%	77	3%	69	2%
Miscellaneous Expense	49	2%	49	2%	46	2%
Total Expenses	1,837	64%	1,715	62%	1,587	56%
EBITDAR	830	29%	863	31%	1,033	37%

Center	Center 8					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,746	100%	2,448	100%	2,555	100%
Less Royalties	192	7%	171	7%	179	7%
Gross Profit	2,554	93%	2,277	93%	2,376	93%
Operating Expenses						
Salaries and Benefits	1,306	48%	1,316	54%	1,284	50%
School Supplies	162	6%	170	7%	164	6%
Advertising	46	2%	43	2%	38	1%
Utilities and Repairs	113	4%	112	5%	121	5%
Admin Expenses	31	1%	68	3%	80	3%
Miscellaneous Expense	107	4%	41	2%	42	2%
Total Expenses	1,765	64%	1,752	72%	1,729	68%
EBITDAR	789	29%	525	21%	647	25%

Center	Center 9					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,451	100%	2,121	100%	2,078	100%
Less Royalties	172	7%	148	7%	145	7%
Gross Profit	2,280	93%	1,973	93%	1,932	93%
Operating Expenses						
Salaries and Benefits	1,131	46%	1,153	54%	1,026	49%
School Supplies	107	4%	118	6%	116	6%
Advertising	49	2%	45	2%	54	3%
Utilities and Repairs	132	5%	139	7%	145	7%
Admin Expenses	22	1%	53	3%	72	3%
Miscellaneous Expense	98	4%	31	1%	38	2%
Total Expenses	1,539	63%	1,540	73%	1,450	70%
EBITDAR	741	30%	433	20%	482	23%

Center	Center 10					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,606	100%	2,516	100%	2,479	100%
Less Royalties	182	7%	176	7%	173	7%
Gross Profit	2,424	93%	2,340	93%	2,305	93%
Operating Expenses						
Salaries and Benefits	1,335	51%	1,299	52%	1,082	44%
School Supplies	156	6%	158	6%	163	7%
Advertising	51	2%	44	2%	46	2%
Utilities and Repairs	138	5%	129	5%	128	5%
Admin Expenses	93	4%	62	2%	62	3%
Miscellaneous Expense	44	2%	43	2%	41	2%
Total Expenses	1,818	70%	1,735	69%	1,521	61%
EBITDAR	606	23%	606	24%	784	32%

Center	Center 11					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,178	100%	2,235	100%	2,476	100%
Less Royalties	152	7%	156	7%	173	7%
Gross Profit	2,025	93%	2,079	93%	2,303	93%
Operating Expenses						
Salaries and Benefits	1,076	49%	1,130	51%	1,057	43%
School Supplies	112	5%	101	5%	121	5%
Advertising	61	3%	58	3%	60	2%
Utilities and Repairs	112	5%	115	5%	111	4%
Admin Expenses	63	3%	48	2%	55	2%
Miscellaneous Expense	29	1%	16	1%	22	1%
Total Expenses	1,453	67%	1,469	66%	1,426	58%
EBITDAR	572	26%	610	27%	877	35%

Center	Center 12					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,294	100%	2,287	100%	1,837	100%
Less Royalties	161	7%	160	7%	129	7%
Gross Profit	2,133	93%	2,127	93%	1,709	93%
Operating Expenses						
Salaries and Benefits	1,182	52%	1,156	51%	1,048	57%
School Supplies	184	8%	180	8%	163	9%
Advertising	39	2%	34	1%	42	2%
Utilities and Repairs	96	4%	93	4%	87	5%
Admin Expenses	25	1%	53	2%	55	3%
Miscellaneous Expense	81	4%	30	1%	51	3%
Total Expenses	1,606	70%	1,545	68%	1,446	79%
EBITDAR	527	23%	581	25%	262	14%

Center	Center 13					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,587	100%	2,592	100%	2,470	100%
Less Royalties	181	7%	181	7%	173	7%
Gross Profit	2,406	93%	2,410	93%	2,297	93%
Operating Expenses						
Salaries and Benefits	1,499	58%	1,466	57%	1,388	56%
School Supplies	117	5%	137	5%	143	6%
Advertising	67	3%	55	2%	51	2%
Utilities and Repairs	127	5%	141	5%	115	5%
Admin Expenses	18	1%	51	2%	45	2%
Miscellaneous Expense	86	3%	31	1%	32	1%
Total Expenses	1,914	74%	1,880	73%	1,774	72%
EBITDAR	492	19%	530	20%	523	21%

Center	Center 14					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,285	100%	1,878	100%	1,830	100%
Less Royalties	160	7%	131	7%	128	7%
Gross Profit	2,125	93%	1,746	93%	1,702	93%
Operating Expenses						
Salaries and Benefits	1,226	54%	1,022	54%	1,022	56%
School Supplies	128	6%	118	6%	137	8%
Advertising	56	2%	61	3%	51	3%
Utilities and Repairs	134	6%	118	6%	128	7%
Admin Expenses	27	1%	76	4%	66	4%
Miscellaneous Expense	97	4%	23	1%	23	1%
Total Expenses	1,667	73%	1,420	76%	1,428	78%
EBITDAR	458	20%	327	17%	275	15%

Center	Center 15					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	2,221	100%	2,117	100%	1,729	100%
Less Royalties	155	7%	148	7%	121	7%
Gross Profit	2,066	93%	1,969	93%	1,608	93%
Operating Expenses						
Salaries and Benefits	1,231	55%	1,187	56%	1,044	60%
School Supplies	127	6%	116	5%	113	7%
Advertising	59	3%	49	2%	52	3%
Utilities and Repairs	130	6%	130	6%	116	7%
Admin Expenses	87	4%	58	3%	64	4%
Miscellaneous Expense	29	1%	28	1%	31	2%
Total Expenses	1,662	75%	1,568	74%	1,419	82%
EBITDAR	404	18%	401	19%	189	11%

Center	Center 16					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	1,908	100%	2,284	100%	2,334	100%
Less Royalties	134	7%	160	7%	163	7%
Gross Profit	1,775	93%	2,124	93%	2,171	93%
Operating Expenses						
Salaries and Benefits	1,029	54%	1,186	52%	989	42%
School Supplies	106	6%	143	6%	119	5%
Advertising	65	3%	47	2%	39	2%
Utilities and Repairs	100	5%	101	4%	99	4%
Admin Expenses	63	3%	44	2%	46	2%
Miscellaneous Expense	32	2%	34	2%	28	1%
Total Expenses	1,395	73%	1,556	68%	1,321	57%
EBITDAR	379	20%	568	25%	850	36%

Center	Center 17					
Fiscal Year	FY 2025		FY 2024		FY 2023	
Revenue	1,908	100%	1,925	100%	1,941	100%
Less Royalties	134	7%	135	7%	136	7%
Gross Profit	1,775	93%	1,790	93%	1,805	93%
Operating Expenses						
Salaries and Benefits	1,160	61%	1,137	59%	1,078	56%
School Supplies	101	5%	108	6%	107	6%
Advertising	66	3%	49	3%	40	2%
Utilities and Repairs	122	6%	105	5%	114	6%
Admin Expenses	17	1%	56	3%	54	3%
Miscellaneous Expense	85	4%	22	1%	26	1%
Total Expenses	1,551	81%	1,477	77%	1,419	73%
EBITDAR	223	12%	313	16%	386	20%

Footnotes

1. "Gross Sales" includes cash and credit sales for goods and services provided, but does not include sales or use taxes. The Gross Sales information is reported to us by each Franchised Center for royalty reporting. We have not audited the Gross Sales reports and we have not verified (i) the accuracy of the information or (ii) whether such information was prepared in accordance with generally accepted accounting principles. We do not believe that any Center overstated Gross Sales nor do we believe that any Mature Company Owned Center understated the selected expenses.

2. In Statement 2, we have not included any cost and expense data related to any Franchised Centers because we do not have the ability to poll such data through our point of sale system and our franchisee reports are not handled in a consistent manner. This means the earnings claims figures for Franchised Centers do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your Center. Franchisees or former franchisees, listed in the Disclosure Document, may be one source of this information. We have no reason to believe that comparable expenses categories and EBITDAR of Mature Franchised Centers materially differ from those presented for Mature Company Owned Centers. Company Owned Centers may be able to take advantage of economies of scale not available to franchisees.

3. The information in Statement 2 represents actual results for the Mature Company Owned Centers, as maintained in our corporate accounting records. We use generally accepted accounting principles in maintaining our records. We have not audited, confirmed or verified this information.

4. You will incur expenses that are not identified in Statement 2. For example, base rent, CAM charges, property taxes and lease administration fees, LEAP Interactive Fee, Software Fee, interest, income taxes, depreciation and amortization are not deducted in arriving at EBITDAR. Statement 2 reflects a deduction for royalties in the amount of 7%; however, Company Owned Centers do not pay a royalty fee but do contribute to the Brand Awareness Fund at the same rate as franchisees; namely, 1% of Gross Sales. The Mature Company Owned Centers spent between 1% and 4% on marketing and advertising.

5. The information in Statement 1 does not include centers that closed during the reporting year.

6. In Statement 1, the "center type" is as of December 31, 2025. For example, if a center was converted from a Company Owned Center to a Franchised Center during the reporting period, but prior to December 31, 2025, the center is categorized as a Franchised Center in Statement 1.

Written substantiation for the financial performance representations will be made available to you upon reasonable request. Please carefully read all of the information in these financial performance representations, and all of the notes above, in conjunction with your review of the historical data.

Some centers have earned the amounts shown in this Item 19. Your individual results may differ. There is no assurance that you will achieve these results.

The financial performance representations appearing in this Item 19 are historic representations of certain performance data of the selected Centers and are not a forecast of future financial performance for any Center. You are strongly encouraged to consult with your own financial advisors in reviewing the financial information presented in this Item 19 and, in particular, in estimating your Gross Sales as well as the categories and amounts of expenses that you will incur in operating your own Center.

Other than the preceding financial performance representations, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations, either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income you should report it to the franchisor's management by contacting our CEO, Richard S. Weissman, 210 Hillsboro Technology Drive, Deerfield Beach, Florida 33431 or (561) 886-6400, as well as the Federal Trade Commission and the appropriate state regulatory agencies.

[Item 20 to follow]