

Provision	Section in Franchise or Other Agreement	Summary
(v) Choice of forum ¹	Sections 18.1, 18.2, 19.4	You are required to submit to mandatory mediation and/or arbitration in the Denver, Colorado metropolitan area. Subject to the terms of the Franchise Agreement, we may sue you, or you may sue us, in exclusively in the U.S. District Court for the District of Colorado or the District Court for Jefferson County, Colorado. (See Exhibit F) (subject to applicable state law).
(w) Choice of law ¹	Section 19.5	Colorado law applies (subject to state law), the Federal Arbitration Act, the U.S. Trademark Act, and other federal law. (See Exhibit F).

ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATION

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This Item 19 provides certain historical performance data as provided by our US franchisees. The below table represents the total, average, median, high, and low Gross Sales, Gross Margin, and Average Sales per customer of the business (“Customer”) for our US franchisees that were open and operating in the United States for (1) all of 2024, and (2) all of 2025.

As of December 31, 2024, there was one corporate-owned World Options business, and six (6) franchised World Options businesses in the United States. Of those six (6) franchised businesses, three (3) were open and in operation for one year or more as of December 31, 2024. One (1) franchised business (which had been operating for more than 12 months) closed in 2024 and is not included in the table below.

As of December 31, 2025, there was one corporate-owned World Options business and there were 17 franchised World Options businesses operating in the United States. Of those seventeen (17), six (6) were in operation for one year or more as of December 31, 2025. Three (3) franchised businesses (which had been operating for less than 12 months) closed in 2025 and are not included in the table below. Two (2) franchised World Options businesses that had originally opened more than one year before December 31, 2025 did not conduct any business activity or generate any Gross Sales during the 2025 calendar year, and, because they were not operational in 2025, they are excluded from the table below.

These franchisees’ businesses provide the type of services that you will be providing. The characteristics of the World Options business included in the following tables do not differ materially from those of a franchised business offered under this Disclosure Document.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.

Table 19-1. World Options Franchised US Units Operating in 2024 and 2025

	Gross Sales ¹		Gross Margin ²		Average Sales per Customer ³	
	2024	2025	2024	2025	2024	2025
Average	\$1,042,648	\$788,774	\$188,175	\$146,443	\$32,784	\$25,102
Median	\$909,387	\$565,452	\$159,562	\$99,736	\$29,335	\$21,708
High	\$2,119,988	\$2,020,368	\$396,335	\$385,859	\$49,302	\$53,168
Low	\$98,570	\$3,825	\$8,628	\$440	\$19,714	\$3,825

¹ Gross Sales means the total revenue derived from the sale of goods or services less sales tax, discounts, allowances, and returns. Of the three (3) franchised businesses in Table 19-1 operating throughout 2024, 1 (33%) met or exceeded the average Gross Sales for 2024. Of the four (4) franchised businesses in Table 19-1 operating throughout 2025, two (2) (50%) met or exceeded the average Gross Sales for 2025.

² Gross Margin means gross sales minus carrier costs. Gross Margin has not yet subtracted royalties, payments due to the franchisor, and other costs and expenses of providing services for the franchise system. Of the three (3) franchised businesses in Table 19-1 operating throughout 2024, 1 (33%) met or exceeded the average Gross Margin for 2024. Of the four (4) franchised businesses in Table 19-1 operating throughout 2025, two (2) (50%) met or exceeded the average Gross Margin for 2025.

³ Of the three (3) franchised businesses in Table 19-1 operating throughout 2024, 1 (33%) met or exceeded the Average Sales per Customer for 2024. Of the four (4) franchised businesses in Table 19-1 operating throughout 2025, two (2) (50%) met or exceeded the Average Sales per Customer for 2025.

“Median” is the numerical value separating the higher half of the sample from the lower half of the sample. Approximately 50% of the franchised businesses in Table 19-1 met or exceeded the stated medians.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Kathleen Panek, 143 Union Blvd., Suite 625, Lakewood, Colorado 80228, (800) 955-6246, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide United States Outlet Summary
For the calendar years ended December 31, 2023, 2024, and 2025

Outlet Type	Year	Outlets Start of Year	Outlets End of Year	Net Change
Franchised	2023	5	4	-1
	2024	4	6	+2
	2025	6	17	+11
Company-Owned	2023	1	1	0
	2024	1	1	0
	2025	1	1	0
Total Outlets	2023	6	5	-1
	2024	5	7	+2
	2025	7	18	+11

Table 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For the calendar years ended December 31, 2023, 2024 and 2025

State	Year	Number of Transfers
FL	2023	0
	2024	0
	2025	0
GA	2023	0
	2024	0
	2025	0
ID	2023	0
	2024	0
	2025	0
NV	2023	0
	2024	0
	2025	0
NY	2023	0
	2024	0
	2025	0
UT	2023	0
	2024	0
	2025	0
TOTALS	2023	0
	2024	0
	2025	0