

WE do not use any public figure to promote OUR franchises.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if:

1. A franchisor provides the actual records of an existing outlet you are considering buying; or
2. A franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

In 2023, 26% (28) of the reporting BeeHive Homes franchises reported annual revenues of at least \$950,000; and 63% (67) of the reporting BeeHive Homes franchises reported annual revenues of at least \$700,000.

In 2024, 25% (18) of the reporting BeeHive Homes franchises reported annual revenues of at least \$950,000; and 73% (62) of the reporting BeeHive Homes franchises reported annual revenues of at least \$700,000.

The foregoing represents actual performance of the reporting BeeHive Homes, but makes no representation regarding the non-reporting BeeHive Homes. There is no assurance that the performance of the not-reporting BeeHive Homes will be the same of similar to the performance of the reporting BeeHive Homes. Some franchises have sold this amount. There is no assurance you'll do as well. If you rely upon our figures, you must accept the risk of not doing as well.

Bases

These revenue figures are derived from the actual historical performance of BeeHive Homes franchises across various locations in the United States. These revenue figures were reported for the calendar years 2023 and 2024.

At December 31, 2023 there were 198 BeeHive Homes franchises in the BeeHive Homes system. We solicited revenue numbers from each of these franchise Homes and received responses from 106 franchisees. Of the 106 responses, 28 owners reported revenues of \$950,000 or more, which is 26% of the responding BeeHive Homes franchises. Of the 106 responses, the average reported revenues were \$843,000, with a high of \$1,941,000 and a low of \$216,000.

At December 31, 2024 there were 198 BeeHive Homes franchises in the BeeHive Homes system. We solicited revenue numbers from each of these franchise Homes and received responses from 104 franchisees. Of the 71 responses, 18 owners reported revenues of \$950,000 or more, which is 25% of the responding BeeHive Homes franchises. Of the 71 responses, the average reported revenues were \$820,000, with a high of \$1,581,000 and a low of \$130,000.

Assumptions

Our data measured BeeHive Homes franchisees' revenues based on the 106 responding franchises for 2023 and the 71 responding franchises for 2024. The location at which your BeeHive Homes franchise will be, however, may be in a smaller or larger urban or suburban area. Accordingly, the results achieved by the reporting franchises may not be typical for those in your proposed area. Further, each of the franchises reporting revenue data has been in business for at least two years.

A new franchisee's individual financial results may differ from the results stated in this financial performance representation.

Written substantiation for these financial performance representations will be made available to the prospective franchisee upon reasonable request.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary
For Years Ended December 31, 2025/2024/2023

(Col. 1) Home Type	(Col. 2) Year	(Col. 3) Outlets at the start of the year	(Col. 4) Outlets at the end of the year	(Col. 5) Net Change
Franchised	2023	201	199	< 2 >
“	2024	199	201	2
“	2025	201	195	< 6 >
Company Owned	2023	0	0	0
“	2024	0	0	0
“	2025	0	0	0
Total Outlets“	2023	201	199	< 2 >
“	2024	199	201	2
“	2025	201	195	< 6 >

Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For Years Ended December 31, 2025/2024/2023