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**18.**  
**PUBLIC FIGURES**

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No public figures are involved in our franchise program.

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**19.**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

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The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in this Item 19 may only be given if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

**Financial Performance Representation**

The tables below present historic financial performance information for each of the Go Painting Businesses that were open and operating for at least 12 full months as of December 31, 2025. Calendar year 2025 is referred to in this Item 19 as the “Reporting Period”.

**Affiliate-owned Locations**

The affiliate-owned Go Painting locations in Las Vegas, Salt Lake City, and Phoenix were in operation throughout all of 2025 and operate under the brand name “Unforgettable Coatings”. They are owned and managed by our affiliate, UCI Holding Co, LLC. These affiliate-owned locations are operated in substantially the same manner as our franchised outlets, and their historical performances during the Reporting Period are described below. No other affiliate-owned locations were in operation during 2025, and no affiliate-owned locations have been excluded from this Item 19.

**Defined Terms used in this Item 19:**

“Gross Revenue” means the total revenue of the business, from all sources, with no exclusions.

“Labor/Subcontractor” is a cost-of-goods-sold entry for the labor expenses associated with deriving revenue from a particular customer’s job.

“Materials/Other” is a cost-of-goods-sold entry for the materials, supply, and related expenses associated with deriving revenue from a particular customer’s job.

“COGS” is the total of all cost-of-goods-sold entries, from all customer jobs.

“Royalty Fees” is the royalty fee as described in Item 6 above. The Royalty Fee amounts shown represent royalty fees imputed to these locations to conform these costs to those you will incur as a franchisee pursuant to the Royalty Fees under the Franchise Agreement

“National Brand Fee” is the national brand fee as described in Item 6 above. The National Brand Fund Fee amounts shown represent national brand fund fees imputed to these locations to conform these costs to those you will incur as a franchisee pursuant to the National Brand Fees under the Franchise Agreement.

“Gross Profit” is the result of subtracting COGS from Gross Revenue.

“Gross Margin” is the percentage resulting from dividing the Gross Profit by the Gross Revenue.

**Some outlets have sold this amount. Your individual results may differ. There is no assurance that you’ll sell as much.**

**TABLE 1**

<b>Unforgettable Coatings Locations (Affiliate-owned Locations) 2025 Financial Performance (from 1/1/2025 to 12/31/2025)</b>						
<b>2025</b>	<b>Las Vegas</b>		<b>Salt Lake City</b>		<b>Phoenix</b>	
Gross Revenue	\$12,447,229		\$7,653,154		\$6,079,824	
Labor/Subcontractor	\$6,131,770	49%	\$3,711,004	48%	\$2,737,246	45%
Materials/Other	<u>\$2,862,856</u>	23%	<u>\$1,577,137</u>	21%	<u>\$1,379,410</u>	23%
COGS	\$8,994,626		\$5,288,141		\$4,116,656	
Gross Profit	\$3,452,603		\$2,365,013		\$1,963,168	
Gross Margin	28%		31%		32%	
Adj. Gross Profit	\$4,319,220		\$2,624,104		\$2,320,116	
Adj. Gross Margin	35%		34%		38%	
Royalty Fees*	\$746,834		\$535,720		\$425,587	
National Brand Fund Fees*	\$248,945		\$153,063		\$121,596	

\*The Labor/Subcontractor expenses reported includes \$866,617 in Las Vegas, \$259,091 in Salt Lake City, and \$356,948 in Phoenix for expenses incurred as a result of hiring full-time project management staff as well as other overhead costs which are typically not considered Costs of Goods Sold, do not conform to system standards and would not be anticipated to be incurred by you.

\*Royalties and Brand Fund fees were not paid by these locations but have been included for demonstration purposes.

## **Franchised Locations**

There were 10 franchised Go Painting locations/territories (owned by 5 different franchisees) that were open and in operation throughout all of 2025, and their historical performances during the Reporting Period are described below. No other franchised locations/territories were in operation throughout all of 2025. An additional 29 franchised locations/territories began operating during 2025, but those locations/territories are not included in this Item 19 as they were not open and operating for a full 12 months as of December 31, 2025.

**TABLE 2**

### **2025 Gross Revenue of Franchised Go Painting Location (from 1/1/2025 to 12/31/2025)**

Franchise Owner	# Territories	2025 Gross Revenue	2025 Gross Revenue per Territory	Gross Margin Dollars	Gross Margin Percent
Owner 1	2	\$348,210	\$174,105	\$129,478	37%
Owner 2	2	\$539,947	\$269,973	\$231,415	43%
Owner 3	1	\$779,185	\$779,185	\$332,821	43%
Owner 4	3	\$447,186	\$149,062	\$145,115	32%
Owner 5	2	\$430,445	\$215,223	\$208,868	49%
Average Franchisee	\$508,994				
Median Franchisee	\$447,186				
Lowest Franchisee	\$348,210				

Highest Franchisee \$779,185

\*Gross Revenue is calculated using Accrual accounting

**TABLE 3**

**2025 Sales Totals/Signed Contracts for Franchised Go Painting Locations**  
**(from 1/1/2025 to 12/31/2025)**

Franchise Owner	# Territories	2025 Sales	Sales per Territory
Owner 1	2	\$363,366	\$181,683
Owner 2	2	\$545,601	\$272,801
Owner 3	1	\$1,829,040	\$1,829,040
Owner 4	3	\$509,911	\$169,970
Owner 5	2	\$811,488	\$405,744

Average Franchisee	\$811,881
Median Franchisee	\$545,601
Lowest Franchisee	\$363,366
Highest Franchisee	\$1,829,040

\*Sales are signed contracts

**NOTES: The sales figures shown in this Table 3 do NOT reflect actual Gross Revenues received by franchisees during 2025. Instead, these sales figures reflect amounts that were owed, or will be owed, to franchisees upon completion of the applicable projects covered by the signed sales contracts executed by the franchisees with their customers during 2025. Each franchisee’s actual Gross Revenue received during 2025 is shown in Table 2 above.**

Written substantiation for this financial performance representation is available to you upon reasonable written request.

Other than the preceding financial performance representations, we do not make any representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised

outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Shaun McMurry, the Federal Trade Commission, and the appropriate state regulatory agencies.

**20.**  
**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**  
**SYSTEMWIDE OUTLET SUMMARY**  
**As of December 31 for Years 2023 to 2025**

<u>Column 1</u> <u>Outlet Type</u>	<u>Column 2</u> <u>Year</u>	<u>Column 3</u> <u>Outlets at the</u> <u>Start of the Year</u>	<u>Column 4</u> <u>Outlets at the</u> <u>End of the Year</u>	<u>Column 5</u> <u>Net Change</u>
Franchised				
	2023	0	0	0
	2024	0	10	+10
	2025	10	39	+29
Company Owned				
	2023	4	3	-1
	2024	3	3	0
	2025	3	3	0
Total Outlets				
	2023	4	3	-1
	2024	3	13	+10
	2025	13	42	+29

**Table No. 2**  
**TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS**  
**(other than the Franchisor)**  
**As of December 31 for Years 2023 to 2025**

<u>Column 1</u> <u>State</u>	<u>Column 2</u> <u>Year</u>	<u>Column 3</u> <u>Number of Transfers</u>
All States		
	2023	0
	2024	0
	2025	0
Total		
	2023	0
	2024	0
	2025	0

**Table No. 3**  
**STATUS OF FRANCHISED OUTLETS**  
**As of December 31st for Years 2023 to 2025**

<b>Column 1 State</b>	<b>Column 2 Year</b>	<b>Column 3 Outlets at the Start of the Year</b>	<b>Column 4 Outlets Opened</b>	<b>Column 5 Termina- -tions</b>	<b>Column 6 Non- Renewals</b>	<b>Column 7 Reacquired by Franchisor</b>	<b>Column 8 Ceased Opera- tions – Other Reasons</b>	<b>Column 9 Outlets at End of the Year</b>
Colorado								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	4	0	0	0	0	4
Florida								
	2023	0	0	0	0	0	0	0
	2024	0	3	0	0	0	0	3
	2025	3	2	0	0	0	0	5
Georgia								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	5	0	0	0	0	5
Idaho								
	2023	0	0	0	0	0	0	0
	2024	0	2	0	0	0	0	2
	2025	2	0	0	0	0	0	2
Massachusetts								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	2	0	0	0	0	2
Nebraska								
	2023	0	0	0	0	0	0	0
	2024	0	2	0	0	0	0	2
	2025	2	0	0	0	0	0	2
North Carolina								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0

	2025	0	5	0	0	0	0	5
Oregon								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	3	0	0	0	0	3
South Carolina								
	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
	2025	1	0	0	0	0	0	1
Tennessee								
	2023	0	0	0	0	0	0	0
	2024	0	2	0	0	0	0	2
	2025	2	0	0	0	0	0	2
Texas								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	6	0	0	0	0	6
Virginia								
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	2	0	0	0	0	2
<b>TOTAL</b>								
	2023	0	0	0	0	0	0	0
	2024	0	10	0	0	0	0	10
	2025	10	29	0	0	0	0	39

**Table No. 4**  
**STATUS OF COMPANY-OWNED OUTLETS**  
**As of December 31 for Years 2023 to 2025**

<u>Column 1</u> <u>State</u>	<u>Column 2</u> <u>Year</u>	<u>Column 3</u> <u>Outlets at the Start of the Year</u>	<u>Column 4</u> <u>Outlets Opened</u>	<u>Column 5</u> <u>Outlets Re-acquired from Franchisees</u>	<u>Column 6</u> <u>Outlets Closed</u>	<u>Column 7</u> <u>Outlets Sold to Franchisees</u>	<u>Column 8</u> <u>Outlets at End of Year</u>
Arizona							
	2023	1	0	0	0	0	1
	2024	1	0	0	0	0	1
	2025	1	0	0	0	0	1
Idaho							
	2023	1	0	0	0	1	0
	2024	0	0	0	0	0	0
	2025	0	0	0	0	0	0
Nevada							
	2023	1	0	0	0	0	1
	2024	1	0	0	0	0	1
	2025	1	0	0	0	0	1
Utah							
	2023	1	0	0	0	0	1
	2024	1	0	0	0	0	1
	2025	1	0	0	0	0	1
Total							
	2023	4	0	0	0	1	3
	2024	3	0	0	0	0	3
	2025	3	0	0	0	0	3

**Table No. 5**  
**PROJECTED OPENINGS AS OF December 31, 2025**

<b>Column 1</b> <b>State</b>	<b>Column 2</b> <b>Franchise Agreements Signed But Outlet Not Opened</b>	<b>Column 3</b> <b>Projected New Franchised Outlets in the Next Fiscal Year</b>	<b>Column 4</b> <b>Projected New Company-Owned Outlets in the Current Fiscal Year</b>
Colorado	0	2	0
Texas	4	7	0
<b>TOTALS</b>	<b>4</b>	<b>9</b>	<b>0</b>

The following is a complete listing of all of our current franchisees and the addresses and telephone numbers of all of their operations as of December 31, 2025:

<b>Territory Name</b>	<b># of Territories</b>	<b>Owner Name</b>	<b>Business Address</b>	<b>City</b>	<b>State</b>	<b>Phone</b>
Hilton Head	2	Alex Valenzuela	14 Maidencane St	Bluffton	SC	(843) 284-3046
North Georgia	3	John W. Mathews	136 Chestnut Circle	Atlanta	GA	(404) 590-0134
North Georgia	3	Bob Mathews	136 Chestnut Circle	Atlanta	GA	(404) 590-0135
South Atlanta	2	Matt Martin	885 Briarcliff Rd NE, Unit 3	Atlanta	GA	(404) 500-8113
South Charlotte	2	Alan Moore	15105 John J Delaney Suite Ste D	Charlotte	NC	(704) 912-1777
Raleigh	3	Brian S. McNeely	5300 Burecliff Pl.	Raleigh	NC	(919) 341-8145
Fort Worth	2	Mariya Richardson	8336 Pine Meadows Drive	Fort Worth	TX	(817) 973-5700
Bayou City	2	Brittany Willoughby	1509 Graystone Hills Dr.	Conroe	TX	(346) 299-1144
North Houston	2	Casey Stinson	11802 Sequoia Valley Ln	Humble	TX	(713) 874-6906
Central Dallas	3	Mark Stinger	3094 Petrus Blvd	Colleyville	TX	(214) 764-7994
Central Austin	1	Brian Scanlan	5809 Zachary Scott St.	Austin	TX	(512) 999-1235
Omaha	2	Chirsten Broz	319 N 201 Street	Elkhorn	NE	(402) 225-6545
West Palm Beach	2	Austin Davis	6231 PGA Blvd Ste 104	Plam Beach Gardens	FL	(561) 337-1530
St. Petersburg	3	Chris Ganister	10460 Roosevelt Blvd N STE 153	Saint Petersburg	FL	(727) 748-1911
Boise	2	Dan Clark	4088 N. Quenzer Way	Meridian	ID	(208) 254-1014
Denver	2	David Mason	600 N Pennsylvania St #304	Denver	CO	(720) 912-2770
Northern Colorado	2	Amy Doyle	36 Baylor Drive	Longmont	CO	(720) 912-3511
Northern Colorado	2	Karina Doyle	36 BAYLOR DR	Longmont	CO	(720) 912-5411
Northern Virginia	2	Steven Payne	108 Munsee Cir	Winchester	VA	(571) 520-1744
Portland	3	Terry Brown	2426 NE 7th Ave	Portland	OR	(971) 754-7880
Boston	2	Jay Konieczka	16 Parkman St #4	Brookline	MA	(617) 631-8635
Nashville	2	W.P. Roe	2246 Greenwood Avenue	Nashville	TN	(615) 236-2633

The following is a list of the name, city and state, and the current telephone number or if unknown, the last