

<b>Provision</b>	<b>Paragraph in TDA</b>	<b>Summary</b>
p. Your death or disability	Not applicable	Not applicable
q. Noncompetition covenants during the term of the franchise	Not applicable	Not applicable
r. Noncompetition covenants after the franchise is terminated or expires	Not applicable	Not applicable
s. Modification of Agreement	Paragraph 11	No modifications unless in writing and signed.
t. Integration/ merger clause	Paragraph 11	Only the terms of TDA and this Franchise Disclosure Document are binding. Any representations or promises outside of the Disclosure Document and the Franchise Agreement may not be enforceable.*  Notwithstanding the foregoing, nothing in the development agreement or any related agreement is intended to disclaim the representations made in the Franchise Disclosure Document.
u. Dispute resolution by arbitration or mediation	Paragraphs 17, 18 and 19	Mediation at option of parties. All disputes (except certain remedies) to be arbitrated at our offices or other location we designate.*
v. Choice of forum	Paragraph 20	Litigation to be in Kane County, Illinois. *
w. Choice of law	Paragraph 16	Illinois law applies. *

\* Some states have provisions to the contrary. See Exhibit J for any addendum to the Franchise Disclosure Document or Franchise Agreement for your state.

## **ITEM 18** **PUBLIC FIGURES**

We do not use any public figures to promote our franchise.

## **ITEM 19** **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at particular location or under particular circumstances.

**STATEMENT OF ANNUAL GROSS REVENUES  
FOR THE 12 MONTH PERIOD JANUARY 1, 2025 TO DECEMBER 31, 2025  
OF 46 FRANCHISE TERRITORIES**

The following is a statement of annual gross revenues for the 12 month period ended December 31, 2025 for 46 of 46 Young Rembrandts franchise territories. The data presented includes average (mean) of annual gross revenues, the median of annual gross revenues, and a range of high and low annual gross revenues.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.**

Quintile	Mean (Avg) Annual Gross Revenues (US\$) of Franchisees	Median Annual Gross Revenues (US\$) of Franchisees	High Annual Gross Revenues (US\$) of Franchisees	Low Annual Gross Revenues (US\$) of Franchisees	# of Franchisees Included in Segment Calculation	# of Franchisees in Segment at or above Mean	% of Franchisees in Segment at or above Mean
1 <sup>st</sup> Quintile	\$270,676	\$270,425	\$323,308	\$229,595	9	5	55.6%
2 <sup>nd</sup> Quintile	\$188,561	\$186,061	\$219,689	\$166,326	10	4	40.0%
3 <sup>rd</sup> Quintile	\$122,177	\$121,666	\$161,227	\$96,906	9	4	44.4%
4 <sup>th</sup> Quintile	\$79,098	\$79,549	\$89,396	\$67,730	8	4	50.0%
5 <sup>th</sup> Quintile	\$52,831	\$58,287	\$64,503	\$24,479	10	7	70.0%
46 Franchisees	\$143,084	\$124,927	\$323,308	\$24,479	46	21	45.6%

Notes to table above:

Nearest whole numbers are used.

“Gross revenue” is the total revenue earned by the franchisee without any deductions being taken. The “Mean” is the average and is calculated by the sum of all gross revenue reported being divided by the number of territories included in the sum. The “Median” is the middle number of all gross revenue reported, and if there are two middle numbers, is calculated as the average of those two middle numbers. The gross revenue for each franchisee in the set is listed from high to low to determine the highest gross revenue number and the lowest gross revenue number.

Each of the 46 Young Rembrandts franchise territories included in this Item 19 are single franchise territories under separate Franchise Agreements.

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**STATEMENT OF ANNUAL GROSS REVENUES  
FOR THE 12 MONTH PERIOD JANUARY 1, 2025 TO DECEMBER 31, 2025  
OF 1 AFFILIATE-OWNED TERRITORY**

The following is a statement of annual gross revenues for the 12 month period ended December 31, 2025 for 1 Young Rembrandts affiliate-owned territory. The data presented includes the actual annual gross revenues.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.**

**Annual Gross Revenues:     \$228,820.83**

The characteristics of the represented franchisee and affiliate unit operations do not materially differ from that of a new franchisee.

The financial performance representations included in this Item 19 are historic information and not a forecast of future financial performance. The financial information we utilized in preparing the preceding financial performance representations was based entirely upon information reported to us by Young Rembrandts franchisees and from the books and records of our affiliate-owned unit.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, Young Rembrandts Franchise, Inc. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Liz Wahl, 23 North Union Street, Elgin, IL 60123, (847)742-6966, the Federal Trade Commission, and the appropriate state regulatory agencies.

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**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

Table No. 1  
**Systemwide Outlet Summary**  
**For years ending December 31, 2023, 2024 and 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	41	45	+4
	2024	45	47	+2
	2025	47	46	-1
Affiliate-Owned	2023	1	1	0
	2024	1	1	0
	2025	1	1	0
Total Outlets	2023	42	46	+4
	2024	46	48	+2
	2025	48	47	-1

Table No. 2  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For years ending December 31, 2023, 2024 and 2025**

State	Year	Number of Transfers
Arizona	2023	0
	2024	1
	2025	0
Colorado	2023	0
	2024	1
	2025	0
Illinois	2023	0
	2024	0
	2025	1
Pennsylvania	2023	1
	2024	0
	2025	0
Texas	2023	0
	2024	0
	2025	1
Wisconsin	2023	0
	2024	0
	2025	1
Totals	2023	1
	2024	2
	2025	3