

Provision	Section in Franchise Agreement	Summary
u. Dispute resolution by arbitration or mediation	§ 17 of Franchise Agreement;	Mediation by mutually acceptable mediator or through established mediation service selected by us. In lieu of mediation, we may require you to submit certain disputes to a group of franchisees selected by the National Leadership Council. Arbitration in Broward County, Florida according to AAA or CPR Rules (subject to state law).
v. Choice of forum	§ 20.1 of Franchise Agreement	Florida (subject to state law)
w. Choice of law	§ 20.1 of Franchise Agreement	Florida (subject to state law)

ITEM 18
PUBLIC FIGURES

We do not use any public figures to promote our franchise.

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Background

This Item 19 contains certain historical data submitted to us by our franchisees for the period January 1, 2025 to December 31, 2025 (the “2025 Measurement Period”). There were 393 PUROCLEAN Franchisees in operation for the full 2025 Measurement Period that had been opened for one or more full years. Of the 393 Franchisees opened during the 2025 Measurement Period, 393 Franchisees reported their sales data for every month of the 2025 Measurement Period and are included as part of a sub-set in this Item 19 (the “Reporting Franchisees”). Included in this Item 19 is information regarding the Average and Median Annual Gross Sales for the Reporting Franchisees.

The information contained in this Item 19 includes data was submitted to us by our franchisees through the royalty reporting tool FranConnect. We have not audited this information, nor independently verified this information.

The franchisees included in this Item 19 operate businesses substantially similar to the business being offered in this Disclosure Document.

Part I: Average and Median Annual Gross Sales for All Franchisees

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 25%	8.0	\$2,563,500	\$1,725,542	98	30	31%	\$20,337,574	\$1,077,722
Bottom 25%	3.8	\$100,895	\$99,743	98	48	49%	\$242,919	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 50%	7.2	\$1,652,139	\$1,073,445	197	53	27%	\$20,337,574	\$500,496
Bottom 50%	4.2	\$227,523	\$242,969	196	103	53%	\$495,673	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 10%	10.3	\$4,276,094	\$3,735,330	39	13	33%	\$20,337,574	\$2,141,536
Bottom 10%	5.0	\$15,287	\$398	39	14	36%	\$65,583	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
All Franchisees	5.7	\$941,644	\$500,496	393	112	28%	\$20,337,574	\$0

Part II: Average and Median Annual Gross Sales for Franchisees with a Business Development Rep (“BDR”)

A Business Development Representative (“BDR”) is an employee hired by the franchisee to conduct local marketing activities. BDR’s conduct repetitive contact calls with local referral sources to build relationships and educate customers on PuroClean® services with the ultimate

goal of growing franchise revenue. Referral sources targeted by BDR's include, but are not limited to, insurance agents and adjusters, as well as property managers.

The following tables present the Average and Median Annual Gross Sales for the Reporting Franchisees with a BDR.

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 25%	9.2	\$3,757,060	\$2,849,603	37	13	35%	\$20,337,574	\$1,685,040
Bottom 25%	3.8	\$100,895	\$99,743	98	48	49%	\$242,919	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 50%	7.3	\$2,491,357	\$1,648,460	74	22	30%	\$20,337,574	\$871,570
Bottom 50%	5.0	\$485,594	\$477,465	74	36	49%	\$870,355	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 10%	11.1	\$5,974,998	\$5,058,615	15	3	20%	\$20,337,574	\$3,017,375
Bottom 10%	4.1	\$139,788	\$143,724	15	8	53%	\$255,620	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
All Franchisees	6.1	\$1,488,476	\$870,962	148	41	28%	\$20,337,574	\$0

Part III: Average and Median Annual Gross Sales for Franchisees without a Business Development Rep (“BDR”)

The following tables present the Average and Median Annual Gross Sales for the Reporting Franchisees without a BDR.

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 25%	8.6	\$1,641,028	\$1,106,680	61	16	26%	\$8,553,907	\$711,238
Bottom 25%	3.9	\$57,037	\$55,962	61	29	48%	\$167,439	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 50%	6.8	\$1,061,275	\$710,932	123	36	29%	\$8,553,907	\$329,911
Bottom 50%	4.0	\$157,662	\$171,312	122	65	53%	\$329,878	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Top 10%	11.1	\$2,657,989	\$2,133,014	25	9	36%	\$8,553,907	\$1,241,148
Bottom 10%	4.0	\$2,593	\$0	25	5	20%	\$15,813	\$0

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
All Franchisees	5.4	\$611,312	\$329,911	245	78	32%	\$8,553,907	\$0

Part IV: Average and Median Annual Gross Sales for Conversion Contract Franchisees

A Conversion is an independent restoration company that converts its business to PuroClean. The following tables present the Average and Median Annual Gross Sales for the Reporting Conversion Contract Franchisees.

Tier	Average Years in Business	Average Gross Sales-2025	Median Gross Sales-2025	Number of Franchisees in the Group	Number of Franchisees that Exceeded the Average	Percentage of Franchisees that Exceeded the Average	High	Low
Conversion Contracts	2.6	\$1,066,124	\$861,979	8	3	38%	\$2,314,505	\$0

Assumptions:

1. Some outlets have sold this amount. Your individual results may differ. There is no assurance that you’ll sell as much.
2. This analysis does not contain any information concerning the operating costs and expenses that you will incur in operating your business. We recommend that you make your own independent investigation.

Written substantiation of the data used in preparing this information will be made available upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Brandon Mangual, VP Franchise Development at 6001 Hiatus Road, Suite 13, Tamarac, Florida 33321 and (954) 379-5825, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1
Systemwide Outlet Summary For Years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised Outlets	2023	351	403	+52
	2024	403	411	+8
	2025	411	433	+22
Company Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	349	401	+52
	2024	401	411	+10
	2025	411	433	+22

TABLE NO. 2
**Transfers of Outlets From Franchisees to New Owners
(Other than the Franchisor) For Years 2023 to 2025**

State	Year	Number of Transfers
Alabama	2023	0
	2024	1
	2025	0
Arizona	2023	0
	2024	0
	2025	1
Arkansas	2023	0
	2024	1
	2025	0
California	2023	1
	2024	0
	2025	2