

Item 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

Item 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Set forth is certain data about the financials from Spin Doctor® Laundromat, LLC from first half of 2025, Table 1: 1/01/2025 – 6/30/2025. At the time of this Disclosure Document, the company owned location in Hamilton, NJ that opened in 201, is currently a franchise operation. .

Table 1

 Profit and Loss % of Total Income Spin Doctor Laundromats, LLC January 1-June 30, 2025		
	Total	
	Jan 1 - Jun 30 2025	% of Income
Total Income	\$242,336	100.00%
Cost of Goods Sold		
50000 Cost of Goods Sold	\$2,375	0.98%
50001 Costco	\$42	0.02%
Total for 50000 Cost of Goods Sold	\$2,417	1.00%
Gross Profit	\$239,919	99.00%
Expenses		
60000 Advertising and Promotion	\$4,386	1.81%
60001 CNS	\$1,430	0.59%
Total for 60000 Advertising and Promotion	\$5,816	2.40%
60400 Bank Service Charges	\$1,638	0.68%
60401 Paymentech	\$2,379	0.98%
Total for 60400 Bank Service Charges	\$4,017	1.66%
61000 Business Licenses and Permits	\$140	0.06%
61700 Computer and Internet Expenses	\$2,310	0.95%
62500 Dues and Subscriptions	\$863	0.27%
63310 General Liability Insurance	\$3,089	1.27%
Total for 63300 Insurance Expense	\$3,089	1.27%
64300 Meals and Entertainment	\$431	0.18%
64900 Office Supplies	\$116	0.05%
Total for 66000 Payroll Expenses	\$48,151	19.87%
66500 Postage and Delivery	\$6	0.00%
66700 Professional Fees	\$4,399	1.82%
67101 Hilton Realty-PAK SC	\$39,007	16.10%
Total for 67100 Rent Expense	\$39,007	16.10%
67200 Repairs and Maintenance	\$17,454	7.20%
67201 A.C. Power, Co	\$1,013	0.42%
67202 Home Depot	\$19	0.01%
Total for 67200 Repairs and Maintenance	\$18,486	7.63%
68100 Telephone Expense	\$198	0.08%
68600 Utilities	\$15,024	6.20%
68601 PSEG- Electricity	\$21,146	8.73%
68602 PSEG-Gas	\$5,298	2.19%
68603 Trenton Water Works	\$4,279	1.77%
68604 Hilton Realty- Sewer	\$391	0.16%
Total for 68600 Utilities	\$35,542	14.67%
68800 Office Expense	\$508	0.21%
68881 ADT	\$401	0.17%
Total for 68800 Office Expense	\$909	0.37%
Operating Expenses	\$1,365	0.56%
Selling Supplies	\$195	0.08%
Total for Operating Expenses	\$1,560	0.64%
Reimbursements	\$1,028	0.42%
Total for Expenses	\$165,868	68.45%
Net Operating Income	\$74,052	30.56%
69900 Uniform Expense	\$636	0.26%
Total for Other Expenses	\$636	0.26%
Net Other Income	\$-636	-0.26%
Net Income	\$73,416	30.30%

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Notes:

1. The foregoing data are historical financial performance representations. They are not projections of future performance.
2. “Total Income” means the total revenue derived from the sale of goods or services less sales tax, discounts, and returns. “Cost of Goods Sold” means all of the direct expenses associated with the cleaning products sold in the business. “Gross Profit” is the Gross Sales minus the Cost of Goods Sold. The detailed expenses include costs associated with operating the franchised business and are itemized per expense. “Total Expenses” is then the total of the associated operating expenses and “Net Operating Income” equates to the Total Income minus the Total Cost of Goods Sold and Total Expenses.
3. The expenses described in Table 1 do not include royalty fees or other fees you would owe us as the franchisor. In order to calculate Net Operating Income for a Franchise owned location, you would need to subtract the expenses for Royalties (6%) and Marketing Fund Fees (1.5%).

For this company owned location, these fees would have been:

Royalties = \$30,931

Marketing Fund = \$7,733

4. The expenses described in Table 1 do not include any compensation paid to our owners.
5. Some outlet(s) (e.g., corporate) have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much. 6. Written substantiation of the information contained in this Item 19 will be made available to prospective franchisees upon reasonable request.

Except for what is included in this Item 19, we do not make any representations about a franchisee’s future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting Ms. Cathy McBarnette, at Email: info@spindoctorfanchise.com or Tel: 609-241-9124, the Federal Trade Commission, and the appropriate state regulatory agencies.

Item 20
OUTLETS AND FRANCHISEE INFORMATION

Table 1
Systemwide Standard Model Outlet Summary
For Years 2023 to 2025

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised Standard Model	2023	0	0	0
	2024	0	0	0
	2025	0	1	1
Company-Owned Standard Model	2023	1	1	0
	2024	1	1	0
	2025	1	0	1
Total Outlets Standard Model	2023	1	1	0
	2024	1	1	0
	2025	1	1	0

Table 2
Transfers of Standard Outlets from Franchisees to New Owners
(other than the Franchisor)
For Years 2023 to 2025

Column 1 State	Column 2 Year	Column 3 Number of Transfers
N/A	2023	0
	2024	0
	2025	0
Total	2023	0
	2024	0
	2025	0