

**ITEM 18
PUBLIC FIGURES**

We do not currently use any public figure to promote the franchise.

**ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of franchised Stores. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing SMOOTHIE FACTORY Store, however, we may provide you with the actual records of that Store. If you receive any other financial performance information or projections of future income, you should report it to the franchisor's management by contacting Sheriff Mityas, President, Smoothie Holdings FC, LLC, 14860 Montfort Drive, Suite 150 PMB 34, Dallas, Texas 75254, or 214-302-5932; the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20
OUTLETS AND FRANCHISEE INFORMATION**

**TABLE No. 1
Systemwide Outlet Summary
For Years 2022-2024¹**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	21	17	-4
	2023	17	14	-3
	2024	14	7	-7
Company-Owned	2022	0	0	0
	2023	0	1	1
	2024	1	0	0
Total Outlets	2022	21	17	-4
	2023	17	15	-2
	2024	15	7	-8

Note 1. Our fiscal year-end is established as the last Sunday of the year. Therefore, all 2024 numbers are as of December 29, 2024, 2023 numbers are as of December 31, 2023, and all 2022 numbers are as of January 1, 2023.

**TABLE No. 2
Transfers of Stores from Franchisee to New Owners (other than the Franchisor)
For Years 2022-2024¹**

State	Year	Number of Transfers
Texas	2022	3
	2023	0