

	PROVISION	SECTION IN FRANCHISE AGREEMENT	SUMMARY
u.			acceptable arbitrator. We will maintain a position of strict neutrality regarding any disputes between owners of a franchisee entity, and we will not assist any specific owner of your entity, nor will we take a position or issue an opinion on the validity of a specific claim by an owner of your entity or the respective liabilities of owners of your entity involved in a dispute. (This provision is subject to state law.)
v.	Choice of forum	14.1-14.3	Arbitration proceedings will take place in Orange County, California. Mediation proceedings may take place at any mutually agreed location. Any litigation proceedings will take place in an appropriate court in California. (This provision is subject to state law.)
w.	Choice of law	16.14	The Federal Arbitration Act governs the arbitration of disputes under the Franchise Agreement. Otherwise, the laws of the state where the Outlet is located govern the Franchise Agreement and all related matters, documents and agreements.

ITEM 18: PUBLIC FIGURES

We do not currently pay or provide any other benefit to a public figure for the right to use his or her name to promote the sale of Realty ONE Group franchises.

ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representation about a franchisee’s future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income that are not contained in this Item 19 or in a lawful supplement to this disclosure document, you should report it to the franchisor’s management by contacting our President, Cory Jo Vasquez, Realty ONE Group Affiliates, Inc., 23811 Aliso Creek Road, Suite 168, Laguna Niguel, California 92677, 1-855-529-0101; the Federal Trade Commission; and the appropriate state regulatory agencies.

ITEM 20: OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
SYSTEM-WIDE OUTLET SUMMARY FOR YEARS 2023 TO 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	300	353	+53
	2023	353	380	+27
	2024	380	406	+26
	2025	406	408	+2
Company-Owned	2022	12	12	0
	2023	12	12	0
	2024	12	12	0
	2025	12	12	0
Total Outlets	2022	312	368	+53
	2023	365	392	+27
	2024	392	418	+26
	2025	418	420	+2

Table No. 2
**TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS
 (OTHER THAN THE FRANCHISOR) FOR YEARS 2023 TO 2025**

State	Year	Number of Transfers
Alabama	2023	0
	2024	0
	2025	1
Arizona	2023	2
	2024	1
	2025	1
California	2023	3
	2024	0
	2025	1
Colorado	2023	1
	2024	0
	2025	0
Florida	2023	1
	2024	1
	2025	2
Georgia	2023	3
	2024	0
	2025	1
Idaho	2023	1
	2024	0
	2025	0
Illinois	2023	1
	2024	0
	2025	0
Iowa	2023	4
	2024	2
	2025	2