

| THE FRANCHISE RELATIONSHIP | | |
|---|---|---|
| PROVISION | SECTION IN FRANCHISE OR OTHER AGREEMENT | SUMMARY |
| r. Non-competition covenants after the franchise is terminated or expires | Section 16 – Addendum I – Multiple Unit Agreement | No competing business for two years within 75 miles of your location or within 75 miles of another CarePatrol franchise, subject to applicable state law |
| s. Modification of the agreement | Section 21 | No modification generally, except in writing. Manual may be modified. Only the terms of the franchise agreement and Disclosure Document are binding (subject to state law). Any representations or promises outside of the Disclosure document or franchise agreement may not be enforceable. |
| t. Integration/merger clause | Section 19 | On the terms of the Franchise Agreement are binding (subject to federal law). Any other promises may not be enforceable, except as set forth in this Disclosure Document. Notwithstanding the foregoing, nothing in this or any related agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments. |
| u. Dispute resolution by arbitration or mediation | Section 23 | Except for certain claims, the parties must first mediate any dispute subject to applicable state law. |
| v. Choice of forum | Section 11 | Michigan (subject to applicable state law) |
| w. Choice of law | Section 22 | Michigan law applies (subject to applicable state law) |

ITEM 18

PUBLIC FIGURES

We do not use any public figure to promote the franchise.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the

actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This Item 19 contains historical financial performance data as provided by certain CarePatrol franchisees. The representations made in this Item 19 are based upon the franchise system’s outlets existing for the period of time indicated below unless otherwise specifically excluded, as discussed below.

The financial performance information included in Table A and B below reflect average gross sales by year in operation.

Only franchises that were open and in operation during the entire period of January 1, 2025 through December 31, 2025 (the “Measurement Period”) were included. We consider a franchisee to be “open and in operation” once they have completed their training and all assigned door opening tasks.

The financial performance information presented below has been extracted from revenue reports provided to us by the Franchisees. We have not audited this information, nor have we independently verified this information.

TABLE A - GROSS SALES INFORMATION BY FRANCHISE TERRITORY OPERATING PRIOR TO JANUARY 1, 2025

| Time in Business | Territories | Average Gross Sales | Number/Percent Attained or Exceeded Average | | Median Gross Sales | Number/Percent Attained or Exceeded Median | | Highest Performer | Lowest Performer |
|---------------------|-------------|---------------------|---|---------|--------------------|--|---------|-------------------|------------------|
| | | | Number | Percent | | Number | Percent | | |
| <i>60+ months</i> | 95 | \$465,173 | 40 | (42%) | \$331,325 | 48 | (51%) | \$2,110,106 | \$28,955 |
| <i>49-60 months</i> | 12 | \$253,666 | 3 | (25%) | \$161,222 | 6 | (50%) | \$877,733 | \$18,696 |
| <i>37-48 months</i> | 20 | \$194,233 | 7 | (35%) | \$118,176 | 10 | (50%) | \$695,561 | \$5,775 |
| <i>13-36 months</i> | 47 | \$106,790 | 17 | (36%) | \$80,225 | 24 | (51%) | \$460,914 | \$11,255 |
| <i>Total</i> | 174 | \$322,639 | 57 | (33%) | \$186,094 | 87 | (50%) | \$2,110,106 | \$5,775 |

TABLE B - GROSS SALES INFORMATION BY FRANCHISE OWNER OPERATING PRIOR TO JANUARY 1, 2025

| Time in Business | Owners | Average Gross Sales | Number/Percent Attained or Exceeded Average | | Median Gross Sales | Number/Percent Attained or Exceeded Median | | Highest Performer | Lowest Performer |
|---------------------|--------|---------------------|---|---------|--------------------|--|---------|-------------------|------------------|
| | | | Number | Percent | | Number | Percent | | |
| <i>60+ months</i> | 83 | \$579,134 | 35 | (42%) | \$364,062 | 42 | (51%) | \$2,792,344 | \$28,955 |
| <i>49-60 months</i> | 8 | \$150,106 | 4 | (50%) | \$147,992 | 4 | (50%) | \$367,568 | \$18,696 |

**TABLE B - GROSS SALES INFORMATION BY FRANCHISE OWNER OPERATING
PRIOR TO JANUARY 1, 2025**

| Time in Business | Owners | Average Gross Sales | Number/Percent Attained or Exceeded Average | | Median Gross Sales | Number/Percent Attained or Exceeded Median | | Highest Performer | Lowest Performer |
|---------------------|--------|---------------------|---|---------|--------------------|--|---------|-------------------|------------------|
| | | | Number | Percent | | Number | Percent | | |
| <i>37-48 months</i> | 15 | \$255,044 | 5 | (33%) | \$103,313 | 8 | (53%) | \$710,707 | \$18,339 |
| <i>13-36 months</i> | 35 | \$122,064 | 10 | (29%) | \$83,603 | 18 | (51%) | \$669,258 | \$11,255 |
| Total | 141 | \$406,857 | 45 | (32%) | \$201,717 | 71 | (50%) | \$2,792,344 | \$11,255 |

**TABLE B.1 – GROSS SALES INFORMATION BY FRANCHISE OWNER OPERATING
PRIOR TO JANUARY 1, 2025 (Multi-Unit Owners)**

| Time in Business | Owners (2 territories) | Owners (3 territories) | Owners (4 territories) | Average Gross Sales | Number/Percent Attained or Exceeded Average | | Median Gross Sales | Number/Percent Attained or Exceeded Median | | Highest Performer | Lowest Performer |
|---------------------|------------------------|------------------------|------------------------|---------------------|---|---------|--------------------|--|---------|-------------------|------------------|
| | | | | | Number | Percent | | Number | Percent | | |
| <i>60+ months</i> | 18 | 2 | 1 | \$992,826 | 10 | 48% | \$985,491 | 17 | 81% | \$2,792,344 | \$197,279 |
| <i>49-60 months</i> | - | - | - | - | - | - | - | - | - | - | - |
| <i>37-48 months</i> | 3 | 1 | 0 | \$452,032 | 2 | 50% | \$513,407 | 4 | 100% | \$710,707 | \$70,608 |
| <i>13-36 months</i> | 3 | 1 | 0 | \$295,389 | 1 | 25% | \$219,064 | 5 | 125% | \$669,258 | \$74,170 |
| Total | 24 | 4 | 1 | \$822,036 | 11 | 38% | \$669,258 | 15 | 52% | \$2,792,344 | \$70,608 |

**TABLE B.2 – GROSS SALES INFORMATION BY FRANCHISE OWNER OPERATING
PRIOR TO JANUARY 1, 2025 (Single Unit Owners)**

| Time in Business | Owners | Average Gross Sales | Number/Percent Attained or Exceeded Average | | Median Gross Sales | Number/Percent Attained or Exceeded Median | | Highest Performer | Lowest Performer |
|---------------------|--------|---------------------|---|---------|--------------------|--|---------|-------------------|------------------|
| | | | Number | Percent | | Number | Percent | | |
| <i>60+ months</i> | 62 | \$439,013 | 40 | 65% | \$307,653 | 49 | 79% | \$1,570,123 | \$28,955 |
| <i>49-60 months</i> | 8 | \$150,106 | 4 | 50% | \$147,992 | 4 | 50% | \$367,568 | \$18,696 |
| <i>37-48 months</i> | 11 | \$183,412 | 5 | 45% | \$99,278 | 9 | 82% | \$695,561 | \$18,339 |
| <i>13-36 months</i> | 31 | \$99,699 | 13 | 42% | \$81,211 | 19 | 61% | \$372,587 | \$11,255 |
| Total | 112 | \$299,356 | 36 | 32% | \$164,719 | 56 | 50% | \$1,570,123 | \$11,255 |

Table A Notes:

- (a) Table A provides the annual average gross sales reported to us by an individual franchise territory. Table A is categorized by year in operation.
- (b) As of the time of this disclosure, we have 215 franchised territories in operation. Of the 215 territories, we excluded 1 franchisee who has 2 territories because the franchisee reports sales information for both territories as a single territory unit; 17 territories were excluded for not reporting correctly or had halted development during the calendar year. 22 additional territories were excluded because they were open for less than a year.
- (c) These tables include territories opened in each year from 2009 through December 31, 2025, with the distribution of start dates as follows: 2024-33, 2023-14, 2022-19, 2021-13, 2020-12, 2019-8, 2018-4, 2017-4, 2016-9, 2015-9, 2014-26, 2013-11, 2012-4, 2011-2, 2010-1, 2009-5. We consider a territory to be open once they have completed their training and their assigned door opening task.
- (d) Table A includes 15 territories signed up under our reduced fee optionality program. Of the 41 territories excluded for not being open more than a year, 5 of the territories were also enrolled in this program. Notably, franchisee gross revenue is not impacted by this program.

Table B Notes:

- (a) Table B provide the annual gross sales reported by the franchisees, and aggregates gross sales by owner regardless of the number of territories they may own. As a result, the data represented in Table B may be more favorable than the data reported by franchise territory as represented in Table A. Table B is categorized by year in operation.
- (b) Table B.1 and Table B.2 provide the annual gross sales reported by the franchisees and aggregates gross sales by multi-territory owners and single-territory owners respectively. These tables are also categorized by year in operation.
- (c) For purposes of this Item 19, the definition of Gross Sales can be found in “Additional Notes” at the end of this Item 19.
- (d) Of the 141 franchises listed in these tables, 24 of the included franchisees own 1 additional territory, 4 franchisees own 2 additional territories and 1 owns 3 additional territories.
- (e) 17 territories were excluded for not reporting correctly or had halted development during the calendar year. 22 additional territories were excluded because they were open for less than a year.
- (e) For the distribution of start dates, please see Table A; Note (b).

Table C. – 2025 Average and Median Placement Fees - Nationwide

The information contained in the table below is historical, based on unaudited reporting by individual franchisees via our Calculated Care software, and may not be relied upon as a projection or forecast of how many placements or the revenue per placement a new franchisee may experience. The 210 franchised offices that reported data for Table E below may not be the same as those reporting under Tables A and B above.

| TABLE C. 2025 AVERAGE AND MEDIAN PLACEMENT FEES - SYSTEMWIDE | | | | | | |
|---|------------------------------|--------------------------------------|-----------------------------|-------------------------------------|---|---|
| Territories | Average Placement Fee | Percent that Exceeded Average | Median Placement Fee | Percent that Exceeded Median | Highest and Second Highest Performer | Lowest and Second Lowest Performer |
| 210 | \$5,238 | 44% | \$4,954 | 50% | \$30,000 \$26,995 | \$500 \$502 |

Table D. – 2025 Average Consolidated Income Statement - Nationwide

The information contained in the table below is historical, based on unaudited reporting by individual franchisees via our ProfitKeeper Software, and may not be relied upon as a projection or forecast of how a new franchise may perform. The franchised offices that reported data for Table F below may not be the same as those reporting under Tables A – C, and includes all franchised locations that reported financials regardless of tenure or status. The reported location periods for 2025 were 1,224, location periods for 2024 were 1,424, and location periods were 1,448; each period defined as one month.

| | Amount | % Sales |
|-------------------------------------|----------------------|----------------|
| For Period Ending 12/31/2025 | | |
| Income | | |
| Revenue - Placement | \$ 319,716.14 | 89.79% |
| All Other Revenue | 36,368.79 | 10.21% |
| Total Income | \$ 356,084.93 | 100.0% |
| Cost of Goods Sold | | |
| Direct Costs | 38,535.03 | 10.82% |
| Total Cost of Goods Sold | \$ 38,535.03 | 10.82% |
| Gross Profit | \$ 317,549.90 | 89.18% |
| Labor | | |
| Admin Wages | 48,590.85 | 13.65% |
| Operations Wages | 18,482.65 | 5.19% |
| Marketing Wages | 42,519.25 | 11.94% |
| Payroll Expenses | 21,526.46 | 6.05% |
| Total Labor | \$ 131,119.21 | 36.82% |

| For Period Ending 12/31/2025 | | Amount | % Sales |
|---|--|----------------------|----------------|
| Expenses | | | |
| Admin | | 10,061.91 | 2.83% |
| Operations | | 21,311.17 | 5.98% |
| Marketing | | 23,249.53 | 6.53% |
| Franchise Fees (Royalty / NAF / Tech) | | 29,105.65 | 8.17% |
| Total Expenses | | \$ 83,728.26 | 23.51% |
| Other Income | | | |
| Other Income | | 1,067.43 | 0.3% |
| EBITDA* | | \$ 103,769.86 | 29.14% |
| Interest, Tax, Depreciation & Amortization | | | |
| Interest | | 2,055.52 | 0.58% |
| Income Tax | | 5,199.17 | 1.46% |
| Depreciation / Amortization Expense | | 1,163.16 | 0.33% |
| Net Income | | \$ 95,352.01 | 26.78% |
| Owner Discretionary Cash Flow | | | |
| Interest | | 2,055.52 | 0.58% |
| Depreciation / Amortization Expense | | 1,163.16 | 0.33% |
| Owners-Officer Salary | | 33,256.65 | 9.34% |
| ODCF* | | \$ 131,827.34 | 37.02% |

| For Period Ending 12/31/2024 | | Amount | % Sales |
|---------------------------------------|--|----------------------|----------------|
| Income | | | |
| Revenue - Placement | | \$ 349,731.59 | 89.42% |
| All Other Revenue | | 41,401.10 | 10.58% |
| Total Income | | \$ 391,132.69 | 100.0% |
| Cost of Goods Sold | | | |
| Direct Costs | | 47,032.51 | 12.02% |
| Total Cost of Goods Sold | | \$ 47,032.51 | 12.02% |
| Gross Profit | | \$ 344,100.18 | 87.98% |
| Labor | | | |
| Admin Wages | | 54,523.35 | 13.94% |
| Operations Wages | | 18,412.54 | 4.71% |
| Marketing Wages | | 44,637.87 | 11.41% |
| Payroll Expenses | | 21,813.48 | 5.58% |
| Total Labor | | \$ 139,387.24 | 35.64% |
| Expenses | | | |
| Admin | | 10,573.13 | 2.7% |
| Operations | | 20,093.04 | 5.14% |
| Marketing | | 23,447.99 | 5.99% |
| Franchise Fees (Royalty / NAF / Tech) | | 29,736.25 | 7.6% |
| Total Expenses | | \$ 83,850.41 | 21.44% |

| For Period Ending 12/31/2025 | | Amount | % Sales |
|---|--|----------------------|----------------|
| Other Income | | | |
| Other Income | | 1,018.62 | 0.26% |
| EBITDA* | | \$ 121,881.15 | 31.16% |
| Interest, Tax, Depreciation & Amortization | | | |
| Interest | | 2,170.76 | 0.55% |
| Income Tax | | 4,168.40 | 1.07% |
| Depreciation / Amortization Expense | | 1,189.66 | 0.3% |
| Net Income | | \$ 114,352.33 | 29.24% |
| Owner Discretionary Cash Flow | | | |
| Interest | | 2,170.76 | 0.55% |
| Depreciation / Amortization Expense | | 1,189.66 | 0.3% |
| Owners-Officer Salary | | 34,326.03 | 8.78% |
| ODCF* | | \$ 152,038.78 | 38.87% |

| For Period Ending 12/31/2023 | | Amount | % Sales |
|---|-----------|-------------------|----------------|
| Income | | | |
| Revenue - Placement | \$ | 384,410.93 | 99.99% |
| All Other Revenue | | 29.51 | 0.01% |
| Total Income | \$ | 384,440.44 | 100.0% |
| Cost of Goods Sold | | | |
| Direct Costs | | 38,237.44 | 9.95% |
| Total Cost of Goods Sold | \$ | 38,237.44 | 9.95% |
| Gross Profit | \$ | 346,203.00 | 90.05% |
| Labor | | | |
| Admin Wages | | 66,451.84 | 17.29% |
| Operations Wages | | 18,862.76 | 4.91% |
| Marketing Wages | | 46,885.89 | 12.20% |
| Payroll Expenses | | 23,535.17 | 6.12% |
| Total Labor | \$ | 155,735.66 | 40.51% |
| Expenses | | | |
| Admin | | 11,528.75 | 3.00% |
| Operations | | 24,443.58 | 6.36% |
| Marketing | | 25,899.14 | 6.74% |
| Franchise Fees (Royalty / NAF / Tech) | | 30,255.11 | 7.87% |
| Total Expenses | \$ | 92,126.58 | 23.96% |
| Other Income | | | |
| Other Income | | 277.95 | 0.07% |
| EBITDA* | \$ | 98,618.71 | 25.65% |
| Interest, Tax, Depreciation & Amortization | | | |
| Interest | | 1,517.67 | 0.39% |
| Income Tax | | 5,573.97 | 1.45% |
| Depreciation / Amortization Expense | | 3,164.43 | 0.82% |
| Net Income | \$ | 88,362.64 | 22.98% |

| For Period Ending 12/31/2023 | Amount | % Sales |
|--------------------------------------|----------------------|----------------|
| Owner Discretionary Cash Flow | | |
| Interest | 1,517.67 | 0.39% |
| Depreciation / Amortization Expense | 3,164.43 | 0.24% |
| Owners-Officer Salary | 34,274.29 | 8.92% |
| ODCF* | \$ 127,319.03 | 33.12% |

1. “EBITDA” means Earnings Before Interest, Taxes, Depreciation, and Amortization.
2. “ODCF” means Owner Discretionary Cash Flow

Additional Notes:

1. “Gross Sales” means the aggregate amount of all sales of services and the aggregate of all of your charges for all services performed (including service charges in lieu of gratuity) whether for cash or credit or otherwise, made and rendered in, about or in connection with a Franchised Business. The terms “Gross Sales” does not include any federal, state, municipal or other sales, value added or retailer’s excise taxes paid or accrued by Franchisee.
2. Written substantiation for the financial performance representation will be made available to prospective franchisees upon reasonable request.
3. **Some outlets have earned this amount. Your individual results may differ. There is no assurance that you’ll earn as much.**
4. The disclosure figures for Table A – D do not reflect all other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of costs and expenses you will incur in operating your franchise business. Current franchisees or former franchisees listed in the Disclosure Document may be one source of this information.
5. Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting David Tarr at CarePatrol Franchise Systems, LLC, 900 Wilshire Drive, Suite 102, Troy, MI 48084-1600, 480-626-2450, dtarr@bestlifebrands.com, the Federal Trade Commission and the appropriate state regulatory agencies.

ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

| TABLE 1 – SYSTEM-WIDE OULET SUMMARY FOR YEARS 2023 – 2025 (AS OF DECEMBER 31 OF EACH YEAR) | | | | |
|---|-------------|---|---|-------------------|
| OUTLET TYPE | YEAR | OUTLETS AT THE START OF THE YEAR | OUTLETS AT THE END OF THE YEAR | NET CHANGE |
| Franchised | 2023 | 160 | 173 | +13 |
| | 2024 | 173 | 201 | +28 |
| | 2025 | 201 | 215 | +14 |
| Company-Owned | 2023 | 0 | 0 | 0 |
| | 2024 | 0 | 0 | 0 |
| | 2025 | 0 | 0 | 0 |
| Total Outlets | 2023 | 160 | 173 | +13 |
| | 2024 | 173 | 201 | +28 |
| | 2025 | 201 | 215 | +14 |

| TABLE 2 – TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN THE FRANCHISOR) FOR YEARS 2023-2025 | | |
|--|-------------|----------------------------|
| STATE | YEAR | NUMBER OF TRANSFERS |
| Arizona | 2023 | 0 |
| | 2024 | 1 |
| | 2025 | 0 |
| California | 2023 | 0 |
| | 2024 | 3 |
| | 2025 | 1 |
| Florida | 2023 | 0 |
| | 2024 | 1 |
| | 2025 | 0 |
| Georgia | 2023 | 1 |
| | 2024 | 0 |
| | 2025 | 0 |
| Illinois | 2023 | 0 |
| | 2024 | 0 |
| | 2025 | 1 |
| Maryland | 2023 | 1 |
| | 2024 | 0 |
| | 2025 | 0 |
| Massachusetts | 2023 | 0 |
| | 2024 | 1 |
| | 2025 | 0 |
| Minnesota | 2023 | 2 |
| | 2024 | 1 |
| | 2025 | 1 |