

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, and/or affiliate-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 31, 2025, there were 3 franchisees with 7 territories. One franchisee with 4 territories only operated in 2 of its 4 territories. One franchisee with one territory did not operate during 2025.

Part I of this Item discloses the Job Size for Franchised Businesses that reported an Accepted Contract from January 1, 2025, to December 31, 2025, (the "Measurement Period"). There was one franchisee that did not operate or perform services during 2025 and another franchisee who only operated in 2 of its 4 territories in 2025. This data was collected from our Business Management and Technology System.

Part II of this Item discloses the percentage of total system revenue for certain job types.

Some units have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Part I Job Size for 2025

Summary Job Statistics (2025 Reporting Period)				
	High	Low	Average	Median
Roof Coating System	\$305,184	\$6,500	\$45,333	\$14,700
Roof Repair	\$3,800	\$250	\$1,195	\$800
Roof Soft Wash	\$500	\$150	\$350	\$400
Roof Replacement	\$22,400	\$8,000	\$14,964	\$14,500

Notes to Part I:

1. The following table presents Job Size information realized by certain Roof Scientist franchisees during the Measurement Period. The information provided in the table above was compiled from 2 franchisees operating in 4 territories. One franchisee with 4 territories only operated in 2 of the 4 territories. One franchisee with 1 territory did not operate in 2025. The data includes franchise locations and territories that were open all year, a partial year, terminated in the year, or transferred during the year, and reported Revenue during the Reporting Period. There were 10 Roof Coating System jobs, with one job higher than the average job size. There were 8 Roof Repair jobs, with 3 jobs higher than the average job size. There were 3 Roof Soft Wash jobs, with 2 jobs higher than the average job size. There were 7 Roof Replacement jobs, with 3 jobs higher than the average job size.

2. Job Size for purposes of Part I is the value of an Accepted Contract. This data was collected from our Business Management and Technology System or Customer Management Software used by the Franchisees, for when a customer accepts a work order. Accepted Contract amounts are an accrual-based accounting method of tracking revenue. Franchisees report and pay royalties using a cash-based accounting method.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

Part II
Job Type % of System Revenue and % of Total Jobs

	% of System Revenue	% of Total Jobs
Roof Coating System	78.39%	35.71%
Roof Repair	1.79%	28.57%
Soft Wash	0.20%	10.71%
Roof Replacement	19.63%	25.00%

Notes to Part II:

1. The following table presents Job Type information realized by certain Roof Scientist franchisees during the Measurement Period. The information provided in the table above was compiled from 2 franchisees operating in 4 territories. One franchisee with 4 territories only operated in 2 of the 4 territories. One franchisee with 1 territory did not operate in 2025. The data includes franchise locations and territories that were open all year, a partial year, terminated in the year, or transferred during the year, and reported Revenue during the Reporting Period.
2. This data was collected from our Business Management and Technology System or Customer Management Software used by the Franchisees. Revenue is based on Accepted Contracts. Accepted Contracts are those contracts where a customer accepts a work order. In many instances, when a customer accepts a work order they also pay a deposit – Accepted Contracts for calculation of Revenue include the full contract amount, not just the deposit. Accepted Contract amounts are an accrual-based accounting method of tracking revenue. Franchisees report and pay royalties using a cash-based accounting method.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing Franchised Business, however, we may provide you with the actual records of that Franchised Business. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting our Chief Development Officer, Zack Dudan, at 107 Parr Drive, Huntersville, NC 28078, (980) 441-1121, the Federal Trade Commission, and the appropriate state regulatory agencies.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
System-wide Outlet Summary
For Years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	2	2
	2024	2	3	1
	2025	3	7**	4
Company-Owned	2023	1	1	0
	2024	1	1	0
	2025	1	0*	-1
Total Outlets*	2023	1	3	2
	2024	3	4	1
	2025	4	7	3

* The “company-owned outlet” is owned and operated by an affiliate of our predecessor (IRS) and that affiliate is owned by one of our minority owners. This outlet remains operational but is no longer associated with the brand.

** In 2025 1 franchise territory was split into 4 territories, adding 3 franchise agreements – only 2 of the 4 territories are operational.

Table No. 2
Transfers of Outlets from Franchisees to New Owners (Other than the Franchisor)
For Years 2023 to 2025

State	Year	Number of Transfers
TOTAL	2023	0
	2024	0
	2025	0

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]