

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is any reasonable basis for the information, and if the information is included in the disclosure document. Financial information that differs from that included in Item 19 may only be given if (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under circumstances.

2025 Annual Gross Sales

This financial performance representation discloses historical information regarding the Gross Sales and those certain costs and disclosures. As of December 31, 2025 there were two corporate locations owned and operated by an affiliate of the Franchisor (“**Corporate Units**”) and six franchised location (“**Franchised Unit**”). All units represented below are "brick-and-mortar" retail coffee shops similar to the franchise model offered in this Disclosure Document.

Table 1 shows Gross Sales as it relates to one Corporate Unit owned by our affiliate Arwa Coffee LLC operating for the full measurement period, that is at least January 1, through December 31st (“**Measurement Period**”) for the years ending in 2023, 2024 and 2025.

TABLE 1

CORPORATE COFFEE SHOP 1	2023	2024	2025
Gross Sales¹	\$1,092,336	\$1,311,485	\$1,071,952

Table 2 shows Gross Sales as it relates to a 2nd Corporate Unit owned by our affiliate Arwa Coffee LLC operating for the full Measurement Period from January 1, 2025 through December 31, 2025.

TABLE 2

CORPORATE COFFEE SHOP 2	2023	2024	2025
Gross Sales¹	N/A	N/A	\$1,063.621

The results presented in this Item 19 are not audited and are based on information reported to us by our affiliate that owns these Corporate Units. We have not independently audited the reported results, but we have no reasonable basis to question their reliability.

1. “Gross Sales” as defined in this financial representation Item 19 means total sales amount of the coffee shop less applicable sales taxes, discounts, and refunds. Gross Sales does not include any payments this unit would have paid to the Franchisor if it were a franchisee, such as royalty fees, brand development fees and other fees due under a signed franchise agreement. Other than as disclosed in this financial performance representation, there is no material difference between the Arwa’s unit and a franchised outlet.

2. One (1) Franchised Unit was excluded because it operates as a mobile coffee cart. Its operational model and revenue potential differ materially from the brick-and-mortar business you will operate.
3. 5 Franchised Units were intentionally excluded from this financial performance representation as they were not operating for the full Measurement Period.
4. One Corporate Unit was excluded as it did not operate for the full Measurement Period.
5. The results presented in this Item 19 are based on internal financial reports provided by our affiliate. These figures have not been independently audited. However, we have no reason to doubt the accuracy of the information provided by our affiliate.

Some stores have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

We have written substantiation in our possession to support the information appearing in this Item 19, and this information will be made available to you on reasonable request.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Faris Almatrahi, President, 1300 N Interstate 35, Suite 100, Carrollton, TX 75006, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

**Table 1
Systemwide Outlet Summary
For years 2023 to 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	0	0	0
	2024	0	1*	+1
	2025	1	6	+5
Company-Owned	2023	1	1	0
	2024	1	2	+1
	2025	2	3	+1
Total Outlets	2023	1	1	0
	2024	1	3	+2
	2025	3	9	+6