

	<b>Provision</b>	<b>Section in Franchise Agreement</b>	<b>Summary</b>
t.	Integration/ merger clause	Sections 19, 21	Only the terms of the Franchise Agreement and other related written agreements are binding (subject to applicable state law). Any representations or promises outside of the Disclosure Document and Franchise Agreement may not be enforceable.
u.	Dispute resolution by arbitration or mediation	Not Applicable	
v.	Choice of forum	Section 19	Litigation must be in Pennsylvania, except as stated in Appendix D “State Disclosures” (subject to applicable state law).
w.	Choice of law	Section 19	Pennsylvania law applies, except as stated in Appendix D “State Disclosures” (subject to applicable state law).

## **Item 18: Public Figures**

---

We do not use any public figure to promote our franchise. The Franchise Agreement does not restrict your right or our rights to utilize the name of a public figure in promoting our business.

## **Item 19: Financial Performance Representations**

---

### **Representations Regarding Earnings Capability:**

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The Revenue vs. Longevity Chart below is based on the actual annual revenues reported by 550 franchisees that operated in calendar year 2025. There were 541 franchisees operating as of the end of 2025, 7 that opened during 2025, and 9 that closed during 2025. This chart includes all franchisees that opened or closed during 2025, even if they operated during only a part of the calendar year, but this chart also excludes franchisees that did not yet attend training as of October 2025. Annual Revenues means all sums (paid/collected receipts), property, or other value which was received, whether in cash or in kind without deductions of any type, resulting directly or indirectly from services rendered to clients in the normal operation of the Franchised Business.

The rows in the chart represent in increasing dollar ranges, the annual revenues received, in calendar year 2025 only, by the franchisee for providing non-medical home care services to clients. Revenue reports are required by the Franchise Agreement for the calculation of royalties owed by the franchisee to us. These annual revenue amounts are grouped into dollar ranges for the purpose of the chart. The months represent the number of months since the franchisee had attended our training class. This chart represents a factual, historical financial performance representation of our franchise system.

**Some franchisees have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.** Written substantiation for the Revenue vs. Longevity Chart will be made available to the prospective franchisee upon reasonable request.

<b>2025 Revenue vs Longevity Chart</b>								
<b>Longevity as of 12/31/2025 by # of Months since Training</b>								
<b>2025 Yearly Receipts</b>	<b>1 - 12 mos</b>	<b>13 - 24 mos</b>	<b>25 - 36 mos</b>	<b>37 - 48 mos</b>	<b>49 - 60 mos</b>	<b>61 - 72 mos</b>	<b>73 + mos</b>	<b>Grand Total</b>
<b>\$0 - 250,000</b>	7	3	1			1	11	23
<b>\$250,001 - 500,000</b>		1	3			1	20	25
<b>\$500,001 - 750,000</b>		1	2				33	36
<b>\$750,001 - 1 Million</b>		1	1	1		1	34	38
<b>\$1 - 1.5 Million</b>		3	1	1	2		98	105
<b>\$1.5 - 2 Million</b>			1	1		1	81	84
<b>\$2 - 2.5 Million</b>			2	1	1	3	59	66
<b>\$2.5 - 3 Million</b>							37	37
<b>\$3 - 4 Million</b>							53	53
<b>\$4 -5 Million</b>							38	38
<b>\$5 - 7 Million</b>					1		19	20
<b>\$7 - 10 Million</b>							16	16
<b>Over \$10 Million</b>							9	9
<b>Grand Total</b>	<b>7</b>	<b>9</b>	<b>11</b>	<b>4</b>	<b>4</b>	<b>7</b>	<b>508</b>	<b>550</b>

Other than the preceding financial performance representation, Living Assistance Services, Inc. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income,

you should report it to the franchisor’s management by contacting Daniel Drennen, at 937 Haverford Road, Suite 200, Bryn Mawr, PA 19010, (800) 365-4189, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20: Outlets and Franchise Information**

---

**Table No. 1**

**System-Wide Outlet Summary  
for Years 2023, 2024, 2025**

<b>Column 1</b>	<b>Column 2</b>	<b>Column 3</b>	<b>Column 4</b>	<b>Column 5</b>
<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
Franchised	2023	532	538	+6
	2024	538	539	+1
	2025	539	541	+2
Company-Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	532	538	+6
	2024	538	539	+1
	2025	539	541	+2